

Let the Machines Take Over

With Dan Petrovic





TIME



FOCUS



CREATIVITY

2013

Conversations with Google

(Google this title!)



PHILIP M. PARKER

800,000

Ellis-van Creveld Syndrome

A Bibliography and Dictionary for Physicians, Patients, and Genome Researchers

The 2007-2012 World Outlook for Wood Toilet Seats

Where are we now?

five years later

AI

BIG DATA

MACHINE LEARNING

Intelligent Email Agents

Smart Data Analysis

Natural Language Generation

NarrativeScience 
Tell the Stories Hidden in Your Data™

Wordsmith.

 Narratives for Tableau™
Powered by Narrative Science

 IBM Watson

 yseop
(EASY • OP)

 YSEOP
Compose




phrasee

 Savvy
BY YSEOP

ai AUTOMATED
INSIGHTS

 Quill™



 QuillEngage™

 Crystal

thegrid.io

Verdict

- Useful as an alternative to blogging platforms.
- No design fuss.
- Free.
- Low customisation options.
- Not an AI.

ai AUTOMATED
INSIGHTS

Wordsmith.



Data

Write

Preview

Download

Help

Insert Data

Add Synonym

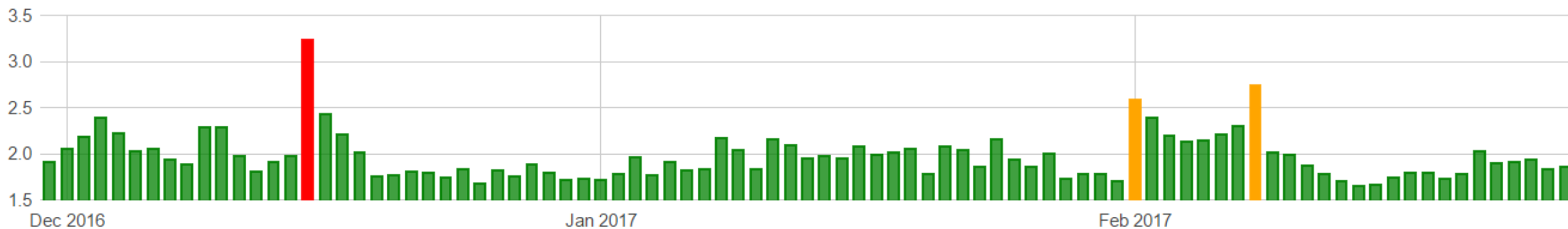
Add Branch

More ▼

One of the great new additions to the Vizio line, the E24-C1 has a 23" LED display and a 1080p resolution. It's also a smart TV, coming preloaded with apps like Netflix and Spotify. Specs include a 60Hz refresh rate and one HDMI ports.

google.com ▾

Desktop ▾



Industries

All

All

Food and drink

Gambling

Fashion

Insurance

Finance

Winners Losers

Industries

Weekly Winners:

– google.com All

<http://www.superhealthykids.com/double-chocolat...> 39.83 ↑

<https://www.journalofchinesemedicine.com/> 39.83 ↑

<https://www.birchlane.com/Dining-Chairs-and-Ben...> 39.80 ↑

<https://besttraveldeals.net/> 39.70 ↑

Weekly Losers:

– google.com All

<http://majoriadiscountdrugs.com/> 39.83 ↓

<http://dailyburn.com/life/fitness/worst-people-...> 39.75 ↓

<https://www.clevelandagora.com/electrician-jack...> 39.45 ↓

<http://www.vogue.com/slideshow/street-style-new...> 39.42 ↓

Today's summary

This has been the day 22 that Roo has been green, with average movement per keyword for the day showing 2.06, which is 8 percent higher than yesterday.

Verdict

- Works really well.
- Great for data-driven template-based content.
- Process can be replicated manually.
- You have to make your own templates.
- Fancy article spinning.
- Not an AI.



IBM Watson Analytics

*survey-lp7vwwoaa5xhnfnogzotpgbhxy

Columns		Age	Geography	Income	Question #1 An...	Urban Density	Gender	Weight
Search								
Rows		100 High Quality	-- Unique values	59 Medium Quality	82 High Quality	72 High Quality	0 Low Quality	88 High Quality
✓ Age								
✓ Geography		Missing Values: 0%		Missing Values: 0%	Missing Values: 0%	Missing Values: 0%	Missing Values: 0%	Missing Values: 0%
✓ Income		35-44	US-SOUTH-KY	\$0-\$24,999	A	Urban	Female	1.215
Parental Status		25-34	US-SOUTH-TX	\$25,000-\$49,...	B	Urban	Female	1.215
Publisher Category		25-34	US-MIDWEST-...	\$25,000-\$49,...	A	Urban	Female	0.661
✓ Question #1 Answer		25-34	US-SOUTH-VA	\$50,000-\$74,9...	A	Suburban	Female	1.215
Response Time #1		35-44	US-MIDWEST-...	\$75,000-\$99,9...	A	Rural	Female	0.661
Time (UTC)		18-24	US-NORTHEA...	\$25,000-\$49,...	A	Suburban	Female	1.322
Urban Density		25-34	US-WEST-ID	\$25,000-\$49,...	B	Suburban	Female	1.018
User ID		25-34	US-SOUTH-WV	\$25,000-\$49,...	B	Rural	Female	1.215
Gender		35-44	US-SOUTH-TN	I prefer not to...	A	Urban	Female	1.215
Weight		18-24	US-NORTHEA...	\$25,000-\$49,...	B	Suburban	Female	1.322
		25-34	US-NORTHEA...	\$0-\$24,999	B	Urban	Female	1.322
		35-44	US-WEST-CA	\$25,000-\$49,...	B	Urban	Female	1.018
		35-44	US-WEST-OR	\$25,000-\$49,...	A	Suburban	Female	1.018
		35-44	US-NORTHEA...	\$150,000+	B	Rural	Female	1.322
		35-44	US-WEST-NV	\$75,000-\$99,9...	B	Suburban	Female	1.018
		25-34	US-WEST-CO	\$25,000-\$49,...	A	Suburban	Female	1.018
		35-44	US-MIDWEST-...	\$25,000-\$49,...	A	Urban	Female	0.661



Ask a question about your data

[How to ask a question?](#)

survey-lp7vwwoaa5xhnfnogzotpgbhxy

Jan 30, 2017 at 11:12 AM

Xls

Starting points

[Show next >](#)



What drives **Income**?



How do the values of **Weight** compare by **Income** and **Age**?



What is a predictive model for **Income**?



What is the breakdown of **Weight** by **Age** and **Geography**?



How do the values of **Weight** compare by **Income** and **Age**?



What are the number of each **Geography** and **Income**?

Create your own visualization

Comparison



Bar



Combination



Word cloud



Dial



Heatmap

Parts to whole



Treemap



Pie



Packed bubble

Trend



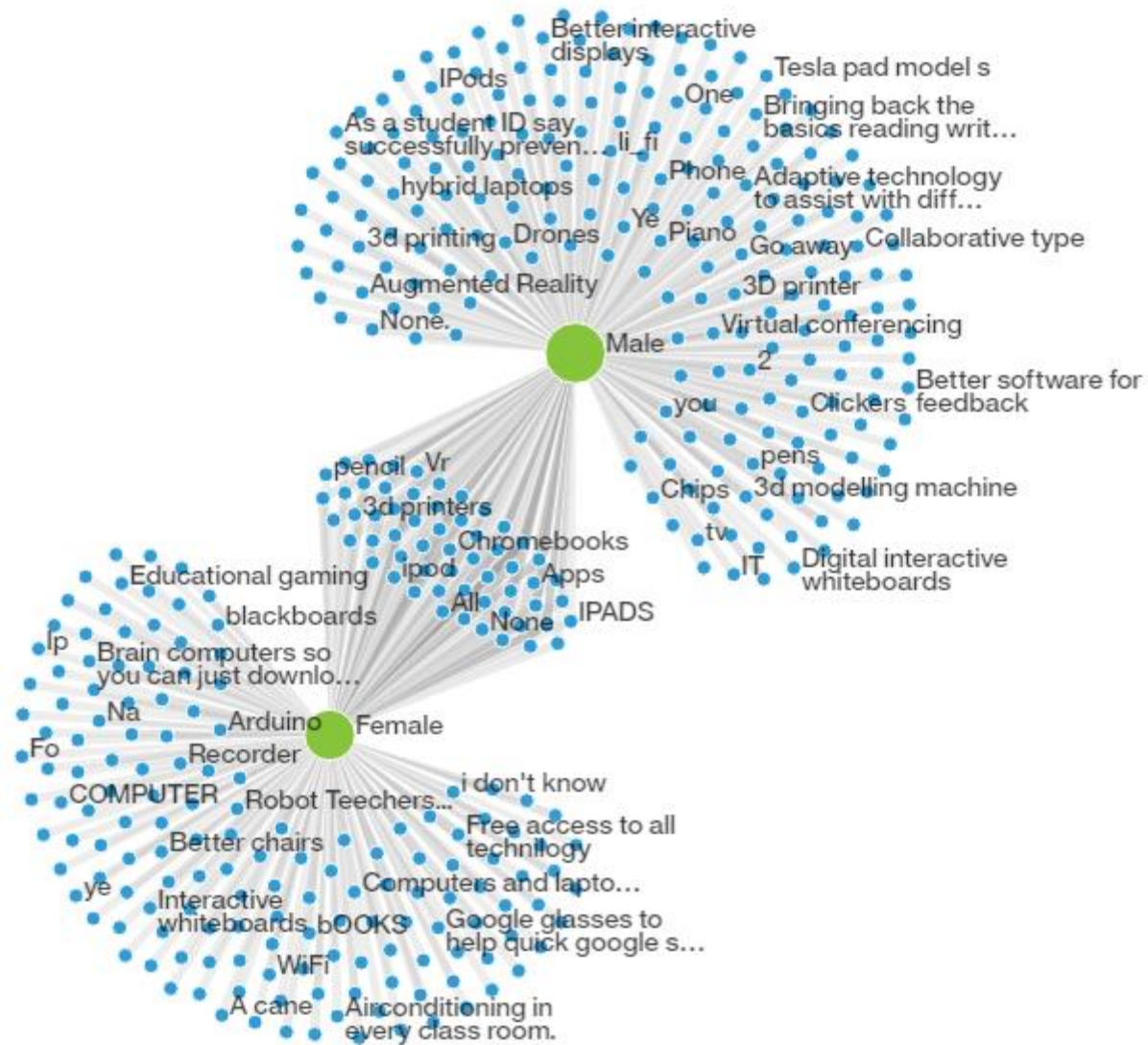
Line



Stacked area



Combination





Verdict

- Robust analysis.
- Solid output.
- Steep learning curve.
- Slow and memory-hungry interface.
- Not an AI.



NarrativeScience

Tell the Stories Hidden in Your Data™



Quill™



QuillEngage™



Narratives for Tableau™
Powered by Narrative Science



ANALYZE

*Identify facts and
determine what is
important and interesting*



GENERATE

*Automatically generate
data-driven narratives to
desired specifications*



INFORM

*Easily share information
in a readable format
at scale*

Algoroo

MONTH OF FEBRUARY 2017

Avg Time On Site

~ 2.5 min

+539% from last month

Pageviews

26K

+111% from last month

Sessions

17K

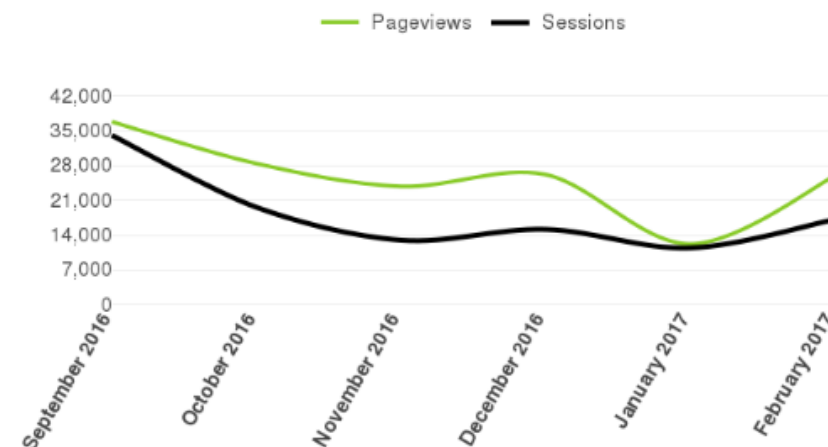
+50% from last month

Sessions Rise From Record Low Number The Month Prior

After hitting a record-low number of [sessions](#) for the last 12 months the month of January, sessions rose 50% to 17,193 last month. [Referrals](#) and [direct traffic](#) both drove the increase in traffic, rising 130% and 22%, respectively.

- Your site seemed to be stickier last month, with users spending slightly more than 2 more minutes than the month prior.
- Last month, your site's total pageviews increased 111% to 25,916. Similarly, your pages per session rose 41% to 1.5, which is close to your average over the last year.
- Out of your most frequently visited pages, the one with the highest bounce rate (93%) and most pageviews (25,347) last month was [Algoroo](#).

Sessions Increase From Prior Month



Traffic Sources

Direct sessions were up to 8,717 from 7,163 last month and accounted for 51% of your site's total traffic. A month ago, direct traffic made up 62% of total sessions. Organic search traffic was up to 3,645 sessions from 2,200 a month before, and accounted for 21% of site traffic overall.

New Referrals

These are the top referrers that started sending you traffic last month for the first time in the most recent 12-month period.

[searchengineland.com...](#) and [seroundtable.com...](#) were the new referrers that drove the most traffic last month with 680 sessions and 330 sessions, respectively.

Referral	Sessions	Avg Time On Site
searchengineland.com...	680	29 seconds
seroundtable.com...	330	19 seconds
r10.net...	329	21 seconds
motherboard.vice.com...	243	46 seconds
seroundtable.com...	182	28 seconds

New vs. Returning Users

New sessions rose to 7,282 and were responsible for a larger proportion of total sessions (42%) than the previous month. New users spent about 3.6 fewer minutes on your site than returning users did last month. This could indicate that your new users didn't find the information they needed or came to the site expecting something else.

Traffic By Device

Sessions from mobile, desktop, and tablet users were all up this month. Similar to the month before, the device driving the most traffic was desktop. Desktop traffic declined 32% from last year, though month-over-month your site's desktop sessions were up 46% to 15,090 sessions. At 1,928 sessions, mobile traffic saw a 99% boost month-over-month, though traffic slipped 20% from the year prior. Your site's tablet traffic increased 27% to 175 sessions month-over-month, but compared to a year ago, sessions were down 55%.

Locations

Turkey was the country with the largest number of sessions last month (2,154), rising 84% and knocking the United States out from the top spot. Istanbul was the region that helped drive traffic with a 156% increase to 289 sessions. New York and Greater Poland Voivodeship dropped out of the top ten regions by sessions last month. Each slipped from tenth to 19th and ninth to 16th, respectively.

The website with the gender wage article is an example of a story that is **not ripe for machine automation**. Maybe 20% of that article is actual data-driven content, but the majority is qualitative information not based in data that an analyst has written using outside knowledge things happening in the world

Quill is an enterprise software technology that solves issues of **massive scale**. A handful of survey results or **a couple hundred survey results would not work**.

We operate as a managed service and **we would need to work with domain experts and technical resources on your end over the course of 12 weeks in order to configure Quill** for your custom use case. This is time intensive and resource intensive.

"outside, out side, outdoors, out, not in the house, on the street = outside" -
Quill is a rule-based technology meaning **it would not know to make these associations unless you mapped map every single derivation in the rules**.

Verdict

- Amazing.
- True natural language generation.
- Usable output.
- Insight detection.
- Expensive.
- Difficult to set up.
- Only for very large datasets.
- Still not an AI.



claralabs.com



x.ai



phrasee.co

Verdict

- Email subject and content A/B testing*
- Appointment setting and scheduling.
- Basic correspondence.
- Relatively cheap.
- Useless for outreach.
- Occasionally makes weird mistakes.
- Not an AI.



[The Grace Tales »](#)

Location: Sydney, Australia

Founder/editor Deputy editor

Founder/editor at The Grace Tales

Founder/editor The Grace Tales ...

Related people:



Georgie's Personality

Your relationship

Add to a group

Personalized Emails

Ask for a raise

Send an event in...

Send an event th...

Ask for advice

PREDICTED PERSONALITY PROFILE

Georgie Abay (nee mccourt)

[+ Add to Contacts](#)

Georgie is social, creative, trusts feelings and gut instinct more than rules or logic, and loves talking about ideas.

Accuracy confidence: **95%**

We found lots of online data for Georgie, so we're quite sure of this.

[Where does this come from?](#)

Review Georgie's profile

[REVIEW GEORGIE'S PROFILE](#)

When speaking to Georgie...

Use self-deprecating humor (don't act like you take yourself too seriously)



Bring lots of energy to the conversation



Tell a few jokes



Speak with an informal tone



Georgie Abay (nee mccourt) & Hannah Pownall

If Georgie and Hannah work together, Crystal predicts that their relationship will look like this:



SIMILARITY:
64%

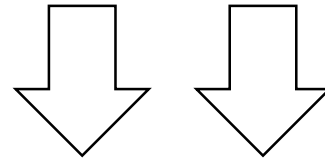


After they meet, Georgie and Hannah will probably be friends with each other fairly quickly.

At work:



- When working together, Georgie and Hannah should get someone more organized and detail-oriented involved to keep things together and focused.
- When Georgie comes up with a new idea, Hannah will be naturally agreeable to it at first, even if she has doubts.
- If Georgie offends someone, Hannah is more likely to notice it than Georgie.



<https://www.crystalknows.com/relationships/2621679/7108048>

When emailing Georgie...

1. Write with short casual language and abbreviations
2. Use emotionally expressive language
3. Appeal to their feelings to drive them to action
4. Use an emoticon :)



georgie.abay@news.com.au

Recreating 6,000 Year Old Makeup

Georgie, you're going to love this!

<https://www.beautyedu.edu.au/beauty-tips/6000-year-old-makeup/>

PS: Not sure how I'd look with red ochre on my face though... :)

Hannah Pownall
Beauty Editor, Beauty EDU

Catchy Title

Short. Casual. Energy. Emotion.

Self-deprecating humor. Smiley.

Sans Serif | T | B | I | U | A | | | | | | | | | |

Send | Sign In | A | | | | | | | | |

Verdict

- Helpful for outreach.
- Great example templates.
- Useful Chrome extension.
- Relatively cheap.
- Low accuracy on some profiles.
- Not an AI.

Data Goes In



Content Comes Out



Autonomous Outreach

Expectation vs Reality

Quality of Data



Quality of Insights





Marketing



Software



I wanted my eggs like that.

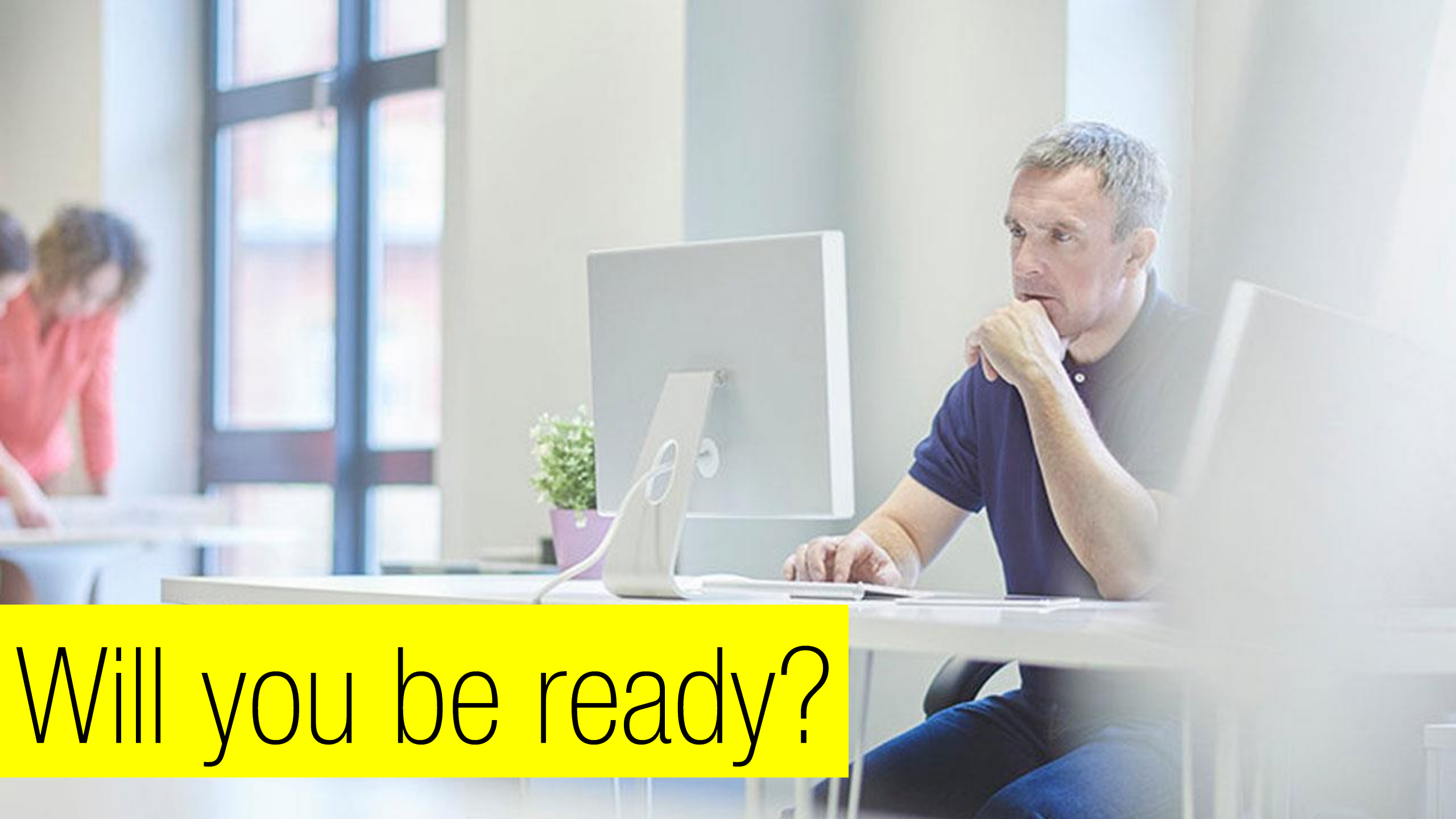


Please kill me

AI is not ready for widespread use.

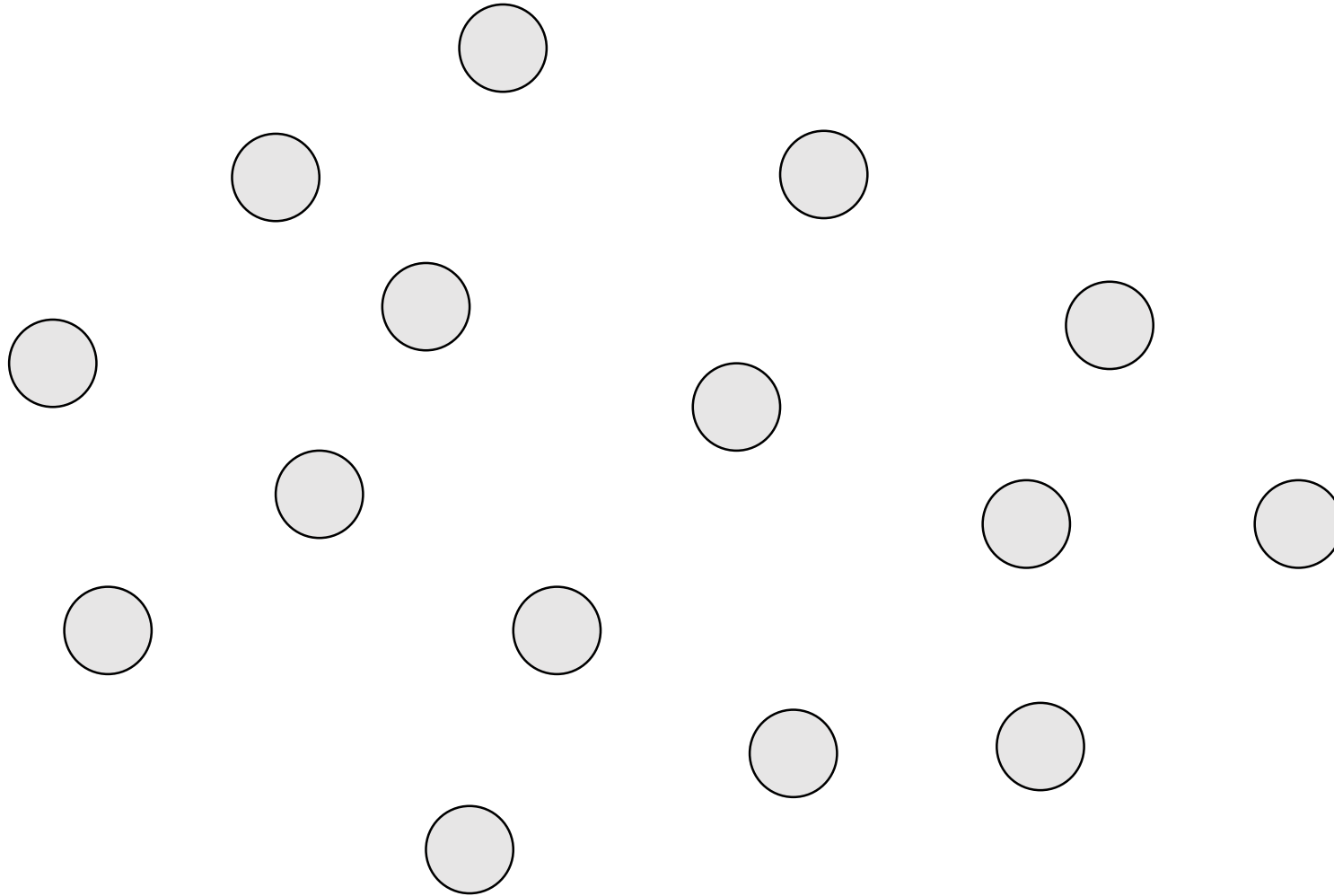
SOON



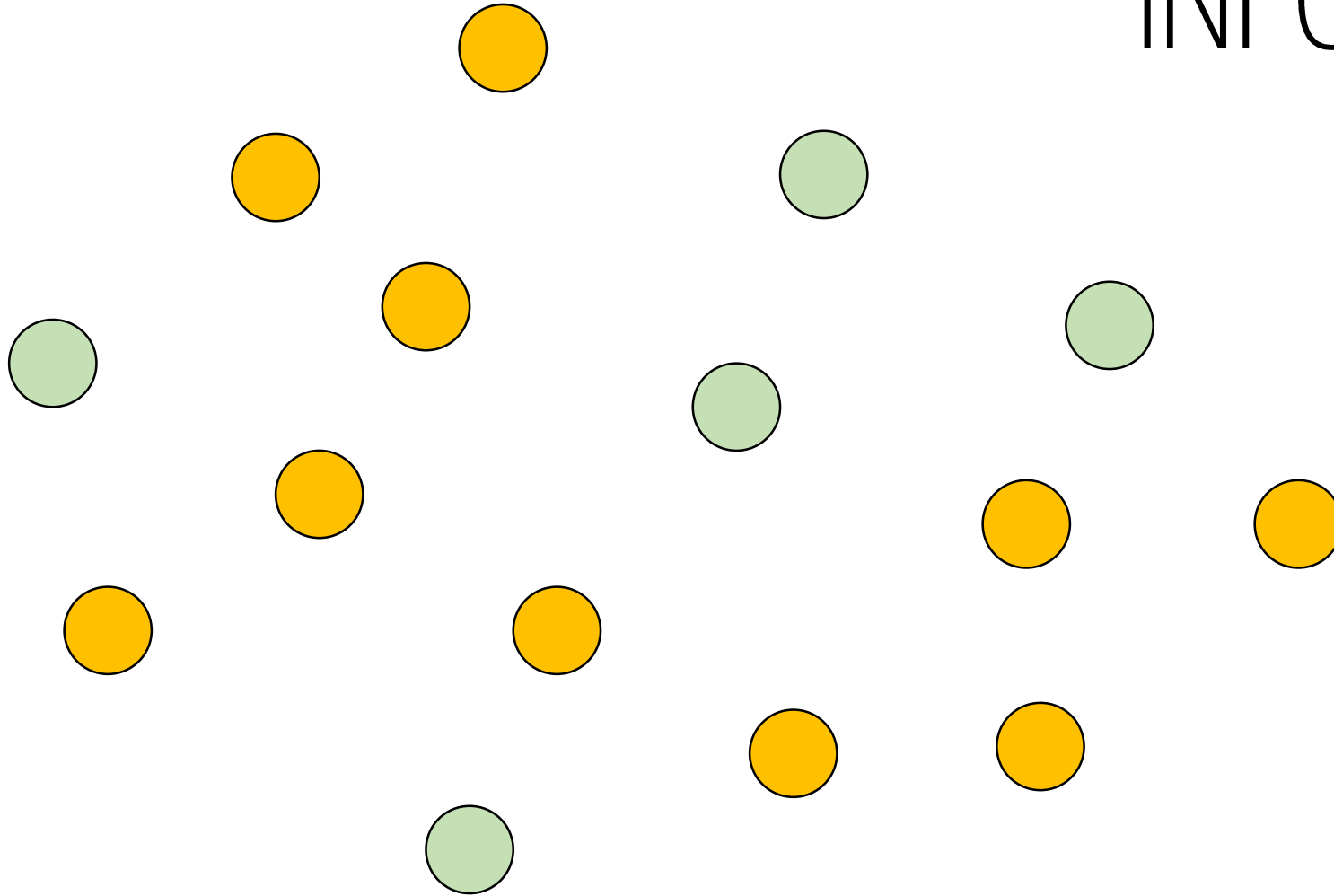


Will you be ready?

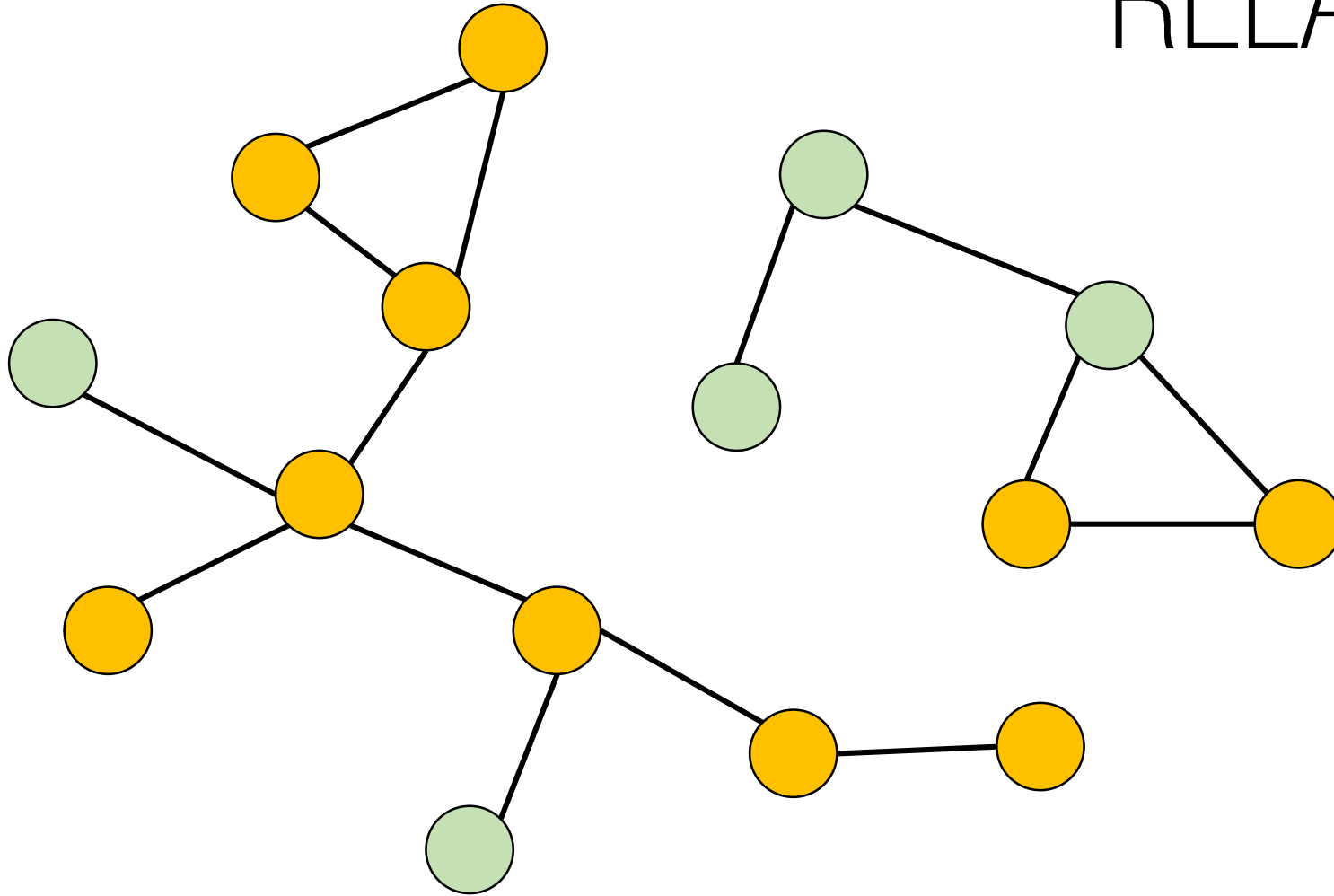
DATA



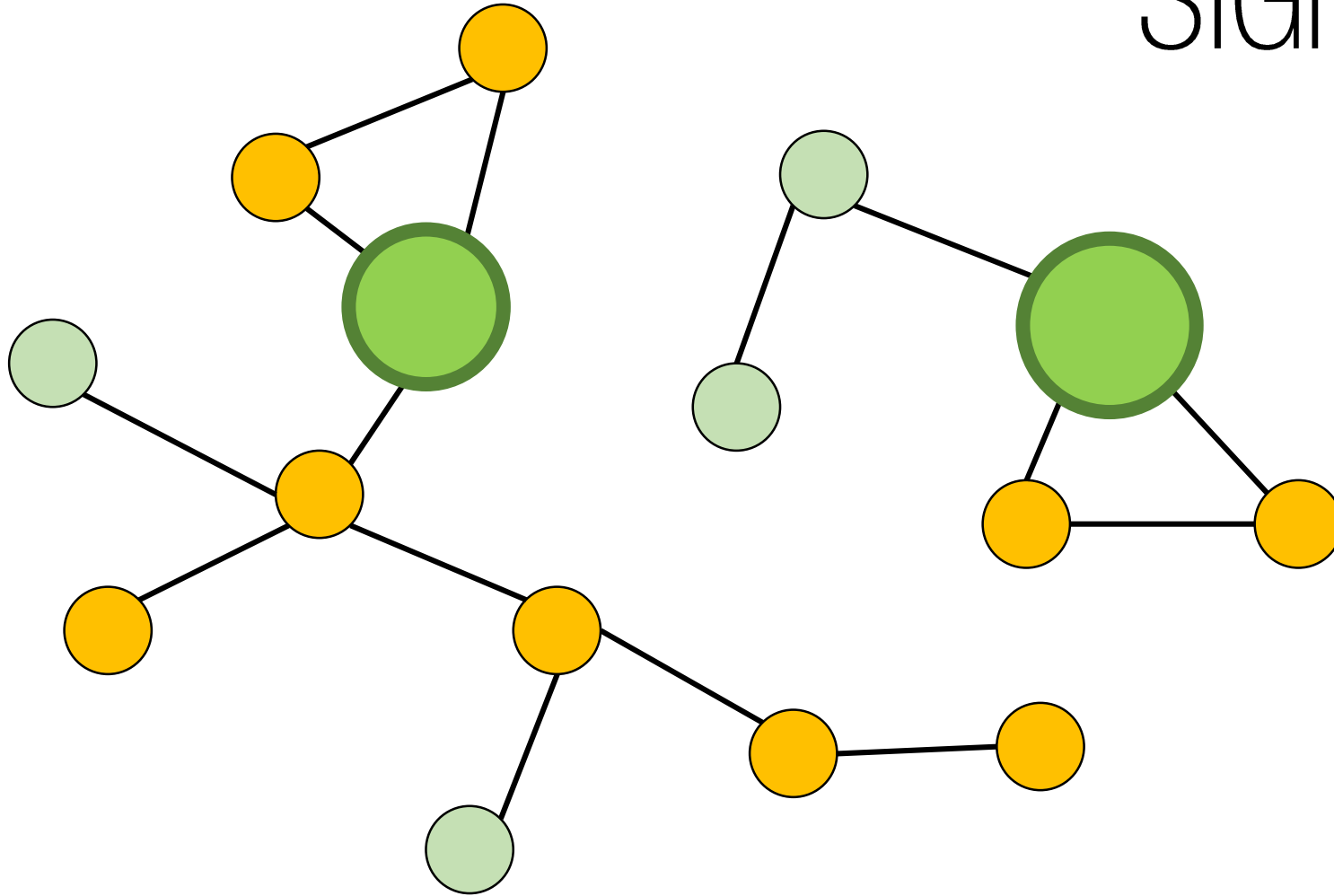
INFORMATION



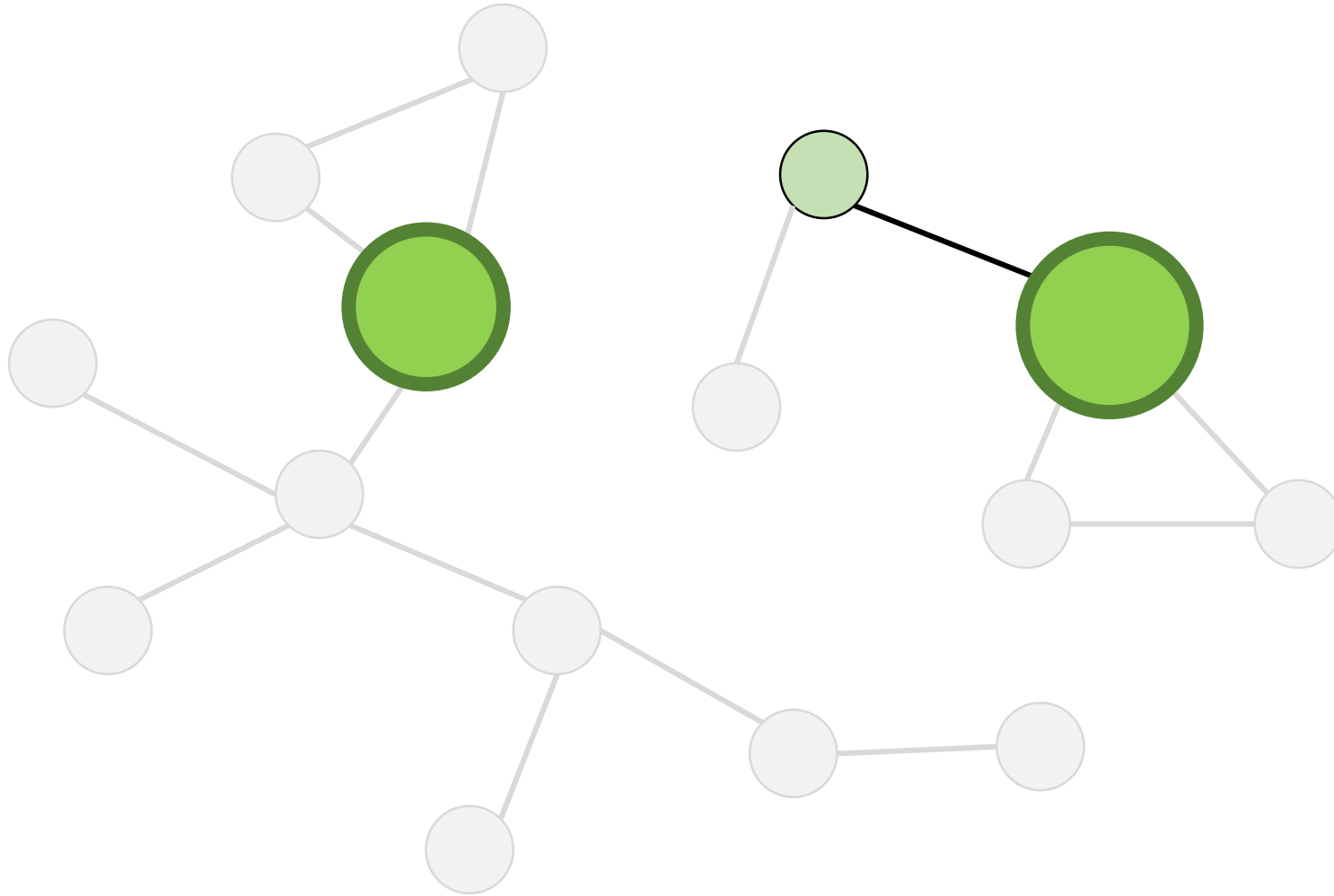
RELATIONSHIP



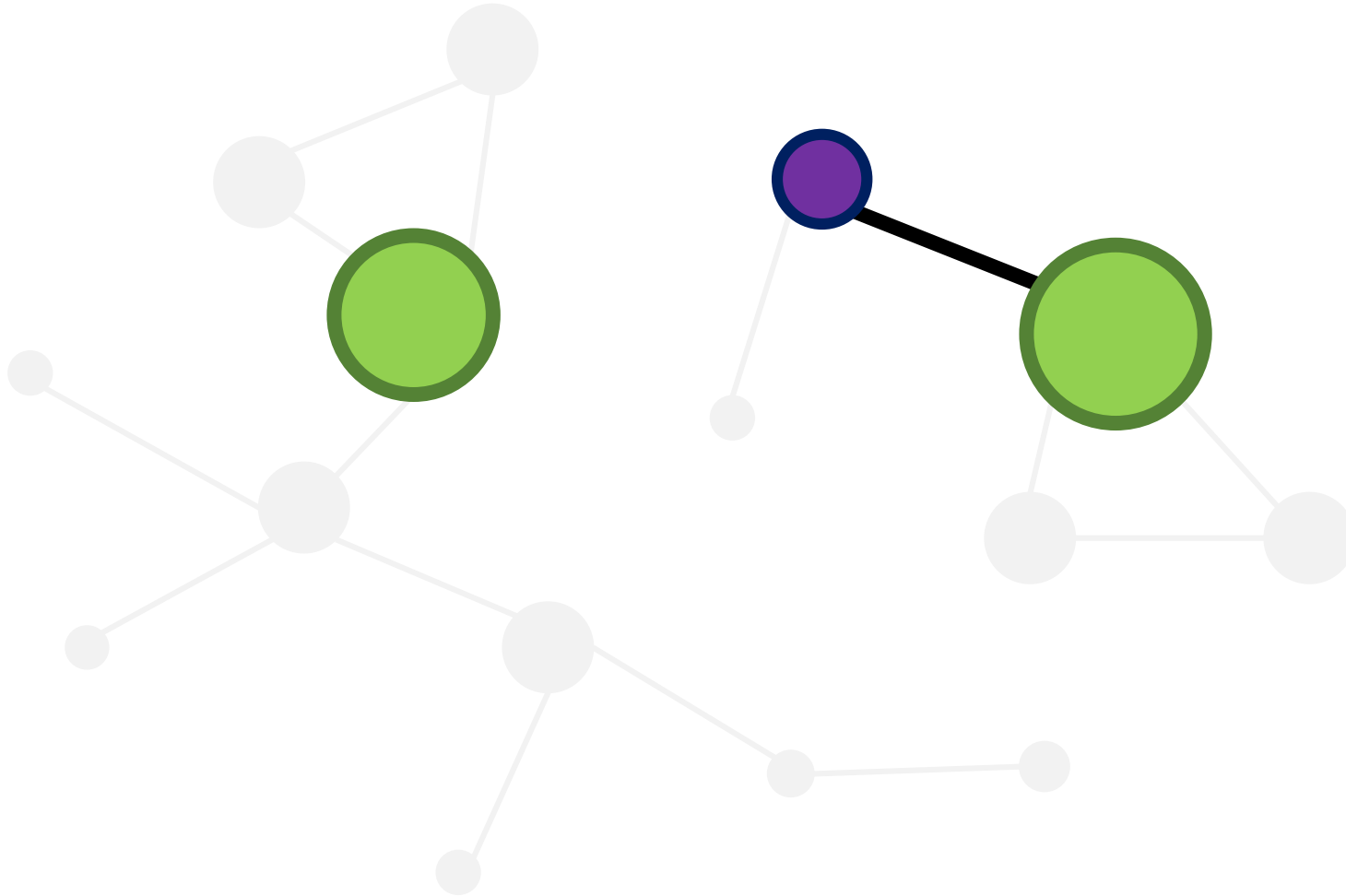
SIGNIFICANCE



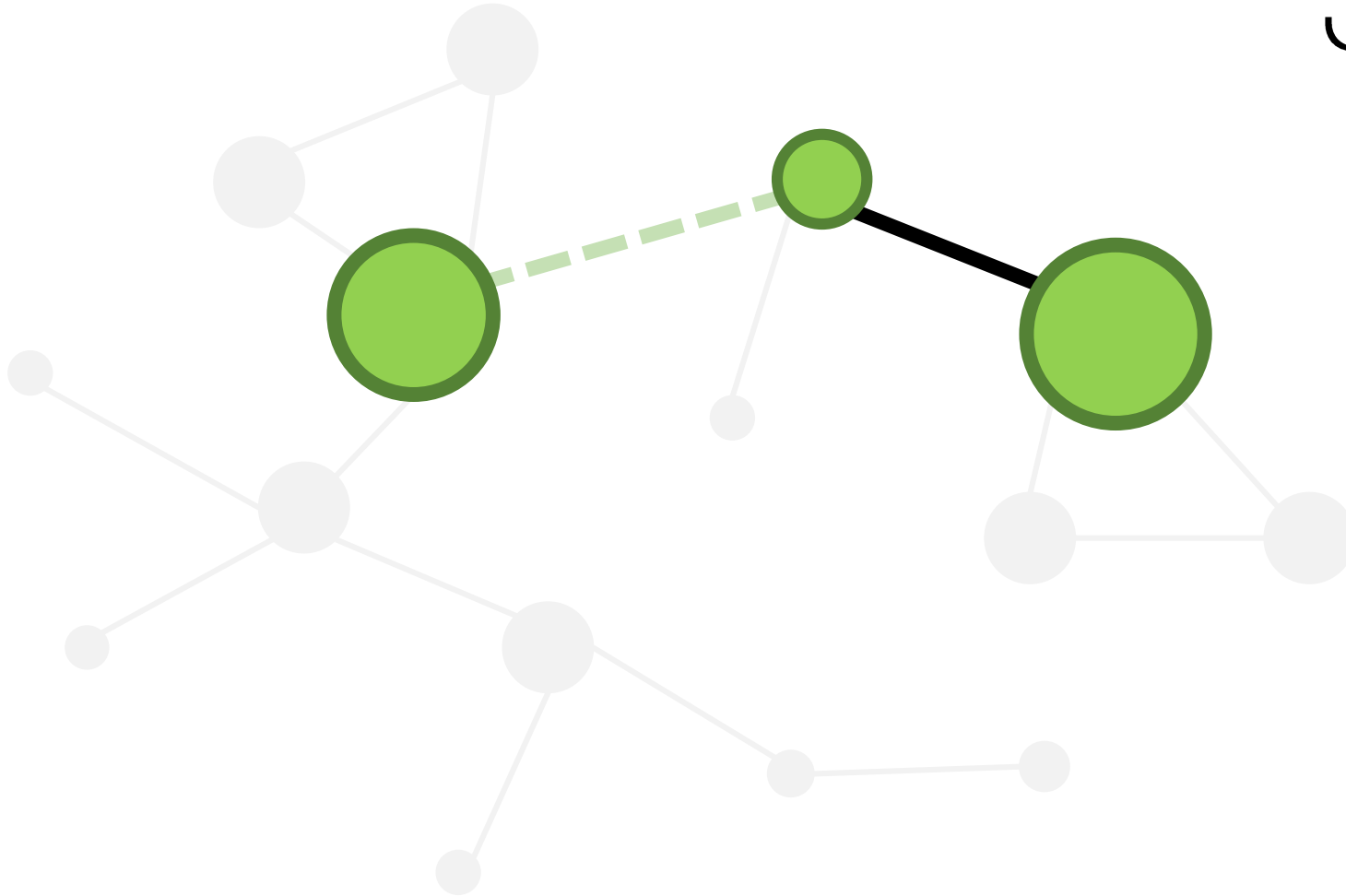
FOCUS



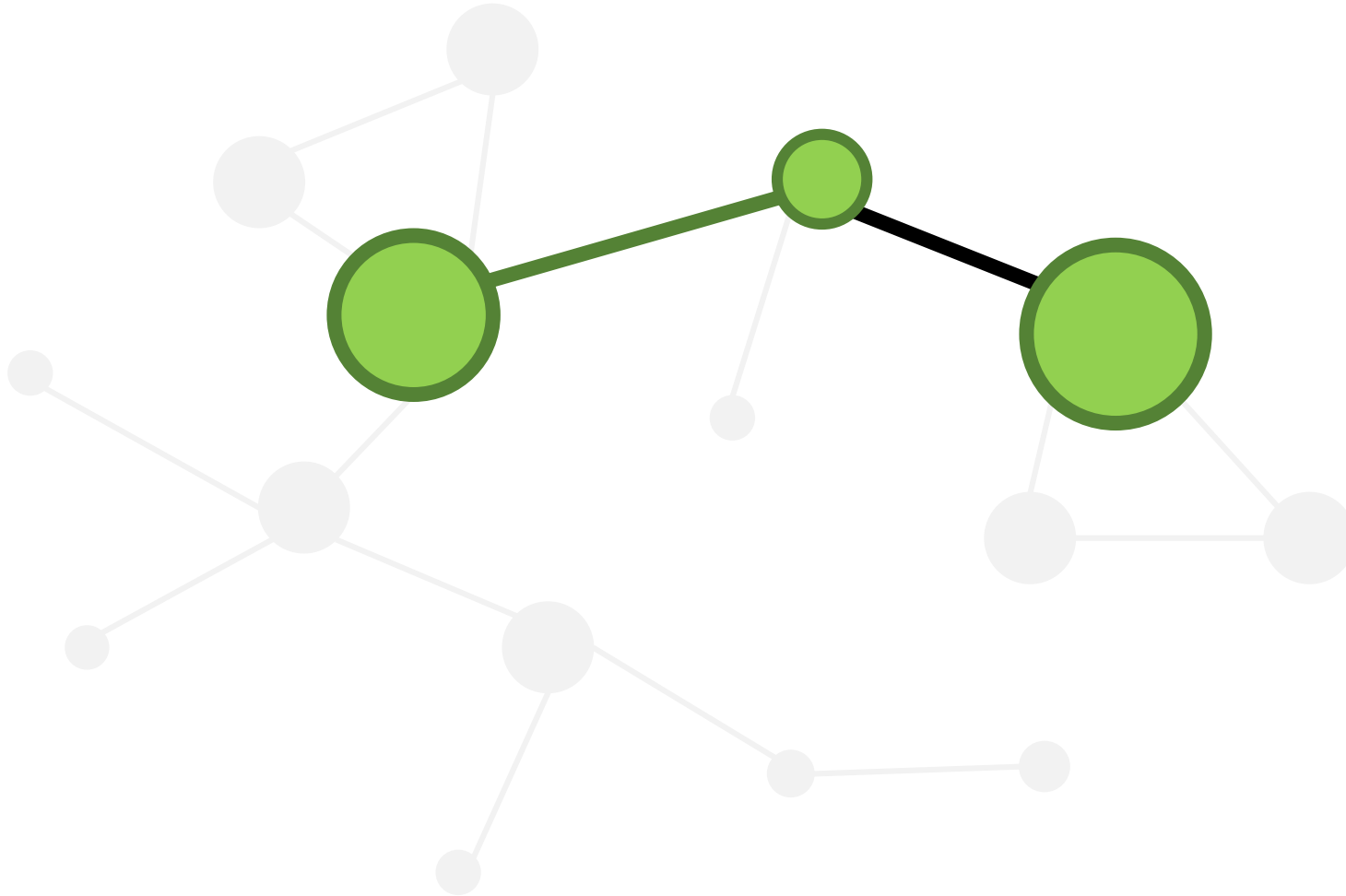
INSIGHT



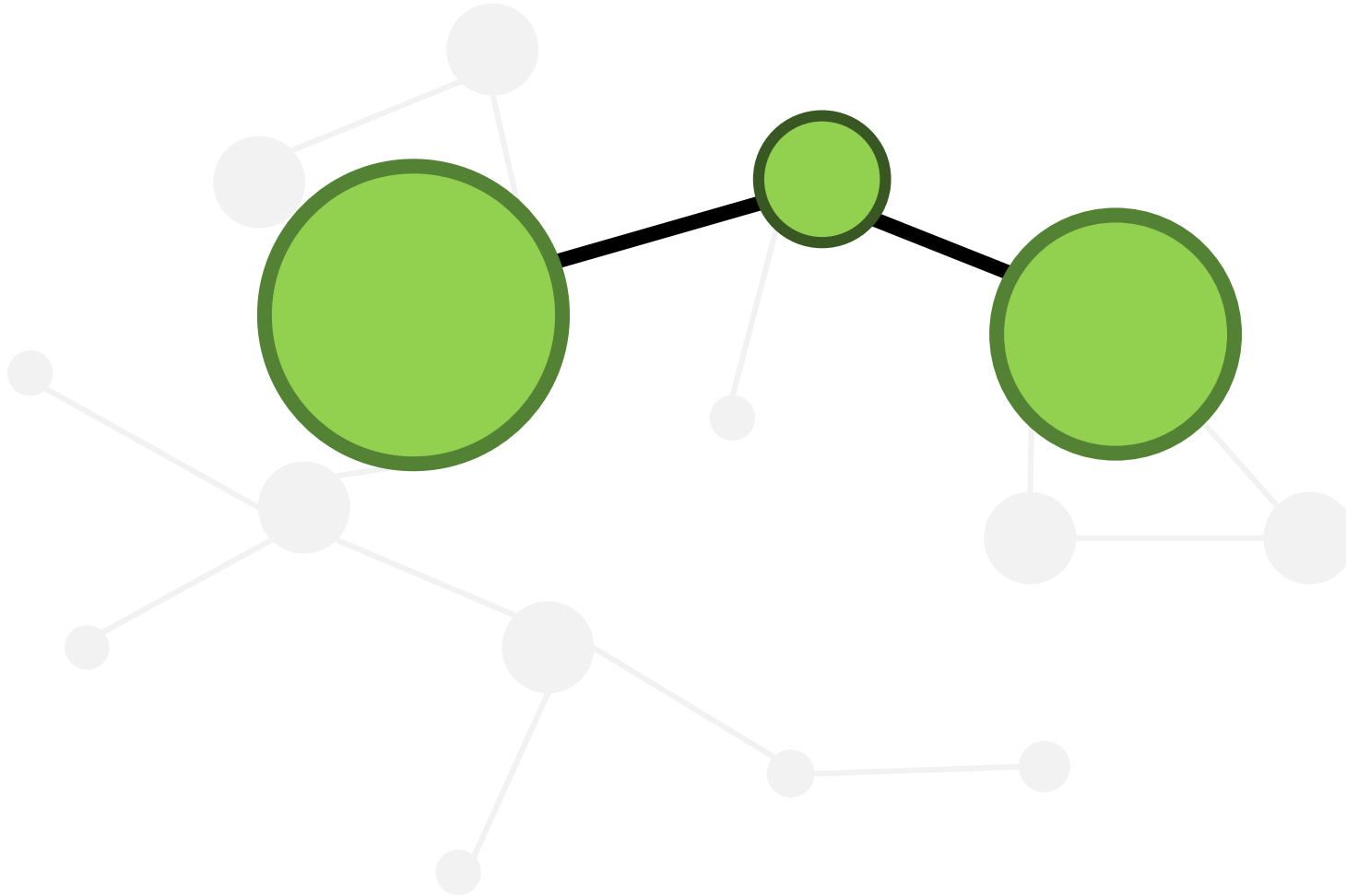
STRATEGY



ACTION



RESULTS



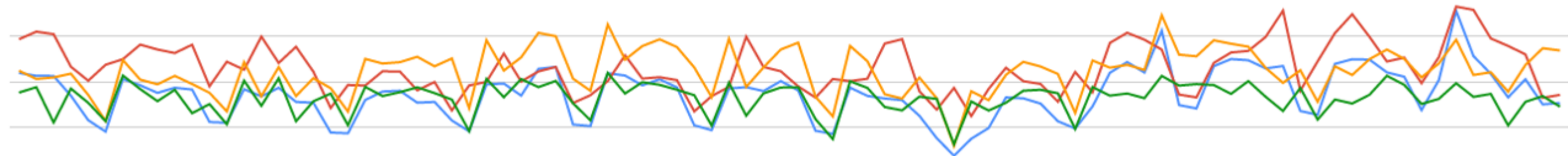
Phrase Potential Methodology

Version 3, March 2017

☒ Clicks ☒ Impressions ☒ CTR ☒ Position

☒ **Queries** ☐ Pages ☐ Countries ☐ Devices ☐ Search Type ☐ Dates
-brand No filter Australia No filter Web Last 90 days

Total clicks	Total impressions	Avg. CTR	Avg. position
46,303	414,677	11.17%	11.8





























Queries		Clicks	Impressions ▲	CTR	Position	
47	available redraw amount ↗	1	1	100%	39.0	»
48	instant online savings account ↗	1	1	100%	19.0	»
49	online savings account highest interest ↗	1	1	100%	4.0	»
50	monthly expense ↗	1	1	100%	8.0	»

Download

Show 50 rows 1 - 50 of 999



Got API?

Name	Date modified	Type	Size
 -_brand.csv	31-Jan-17 2:05 PM	Microsoft Excel C...	36 KB
 -a.csv	31-Jan-17 2:07 PM	Microsoft Excel C...	15 KB
 -b.csv	31-Jan-17 2:07 PM	Microsoft Excel C...	35 KB
 -c.csv	31-Jan-17 2:07 PM	Microsoft Excel C...	34 KB
 -d.csv	31-Jan-17 2:07 PM	Microsoft Excel C...	35 KB
 -e.csv	31-Jan-17 2:08 PM	Microsoft Excel C...	29 KB
 -f.csv	31-Jan-17 2:08 PM	Microsoft Excel C...	36 KB
 -g.csv	31-Jan-17 2:08 PM	Microsoft Excel C...	35 KB
 -h.csv	31-Jan-17 2:09 PM	Microsoft Excel C...	35 KB
 -i.csv	31-Jan-17 2:09 PM	Microsoft Excel C...	30 KB
 -j.csv	31-Jan-17 2:12 PM	Microsoft Excel C...	36 KB
 -k.csv	31-Jan-17 2:23 PM	Microsoft Excel C...	36 KB
 -l.csv	31-Jan-17 2:23 PM	Microsoft Excel C...	35 KB
 -m.csv	31-Jan-17 2:23 PM	Microsoft Excel C...	34 KB
 -n.csv	31-Jan-17 2:24 PM	Microsoft Excel C...	27 KB
 -o.csv	31-Jan-17 2:24 PM	Microsoft Excel C...	30 KB
 -p.csv	31-Jan-17 2:24 PM	Microsoft Excel C...	35 KB
 -q.csv	31-Jan-17 2:25 PM	Microsoft Excel C...	36 KB
 -r.csv	31-Jan-17 2:25 PM	Microsoft Excel C...	30 KB
 -s.csv	31-Jan-17 2:25 PM	Microsoft Excel C...	31 KB
 -t.csv	31-Jan-17 2:25 PM	Microsoft Excel C...	28 KB
 -u.csv	31-Jan-17 2:26 PM	Microsoft Excel C...	34 KB
 -v.csv	31-Jan-17 2:26 PM	Microsoft Excel C...	35 KB
 -x.csv	31-Jan-17 2:27 PM	Microsoft Excel C...	36 KB
 -y.csv	31-Jan-17 2:27 PM	Microsoft Excel C...	36 KB
 -z.csv	31-Jan-17 2:26 PM	Microsoft Excel C...	36 KB

```
Command Prompt
Microsoft Windows [Version 10.0.14393]
(c) 2016 Microsoft Corporation. All rights reserved.

C:\Users\User>cd..




























C:\Users>cd..

C:\>cd files

C:\files>copy *.csv merged.csv
-a.csv
-b.csv
-c.csv
-d.csv
-e.csv
-f.csv
-g.csv
-h.csv
-i.csv
-j.csv
-k.csv
-l.csv
-m.csv
-n.csv
-o.csv
```

copy *.csv merged.csv


```
cat *.csv >merged.csv
```

Name	Date modified	Type	Size
 -_brand.csv	31-Jan-17 2:05 PM	Microsoft Excel C...	36 KB
 -a.csv	31-Jan-17 2:07 PM	Microsoft Excel C...	15 KB
 -b.csv	31-Jan-17 2:07 PM	Microsoft Excel C...	35 KB
 -c.csv	31-Jan-17 2:07 PM	Microsoft Excel C...	34 KB
 -d.csv	31-Jan-17 2:07 PM	Microsoft Excel C...	35 KB
 -e.csv	31-Jan-17 2:08 PM	Microsoft Excel C...	29 KB
 -f.csv	31-Jan-17 2:08 PM	Microsoft Excel C...	36 KB
 -g.csv	31-Jan-17 2:08 PM	Microsoft Excel C...	35 KB
 -h.csv	31-Jan-17 2:09 PM	Microsoft Excel C...	35 KB
 -i.csv	31-Jan-17 2:09 PM	Microsoft Excel C...	30 KB
 -j.csv	31-Jan-17 2:12 PM	Microsoft Excel C...	36 KB
 -k.csv	31-Jan-17 2:23 PM	Microsoft Excel C...	36 KB
 -l.csv	31-Jan-17 2:23 PM	Microsoft Excel C...	35 KB
 -m.csv	31-Jan-17 2:23 PM	Microsoft Excel C...	34 KB
 merged.csv	31-Jan-17 2:30 PM	Microsoft Excel C...	843 KB
 -n.csv	31-Jan-17 2:24 PM	Microsoft Excel C...	27 KB
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 -p.csv	31-Jan-17 2:24 PM	Microsoft Excel C...	35 KB
 -q.csv	31-Jan-17 2:25 PM	Microsoft Excel C...	36 KB
 -r.csv	31-Jan-17 2:25 PM	Microsoft Excel C...	30 KB
 -s.csv	31-Jan-17 2:25 PM	Microsoft Excel C...	31 KB
 -t.csv	31-Jan-17 2:25 PM	Microsoft Excel C...	28 KB
 -u.csv	31-Jan-17 2:26 PM	Microsoft Excel C...	34 KB
 -v.csv	31-Jan-17 2:26 PM	Microsoft Excel C...	35 KB
 -x.csv	31-Jan-17 2:27 PM	Microsoft Excel C...	36 KB
 -y.csv	31-Jan-17 2:27 PM	Microsoft Excel C...	36 KB
 -z.csv	31-Jan-17 2:26 PM	Microsoft Excel C...	36 KB

	A	B	C	D	E
1	Queries	Clicks	Impressions	CTR	Position
21693		10	11	90.91%	1
21694		10	14	71.43%	2.8
21695		10	16	62.50%	1
21696		10	60	16.67%	5.8
21697		10	20	50%	1.3
21698		10	23	43.48%	3.8
21699		10	17	58.82%	6
21700		10	13	76.92%	1.2
21701		10	11	90.91%	1
21702		10	27	37.04%	4.3
21703		10	15	66.67%	2
21704		10	17	58.82%	2.9
21705		10	20	50%	1
21706		10	51	19.61%	7.3
21707		10	34	29.41%	4.2
21708		10	58	17.24%	5.6
21709		10	78	12.82%	5.9
21710		10	62	16.13%	4.2
21711		10	26	38.46%	1.8
21712		10	38	26.32%	4.1
21713		10	27	37.04%	4.8
21714		10	17	58.82%	2
21715		10	11	90.91%	3.1
21716		10	59	16.95%	1.1
21717					

1	Queries	Clicks	Impressions	CTR	Position
21672		1666	6218	26.79%	1.9
21673		1899	6019	31.55%	1.7
21674		1899	6019	31.55%	1.7
21675		1899	6019	31.55%	1.7
21676		2046	6094	33.57%	1.9
21677		2046	6094	33.57%	1.9
21678		2046	6094	33.57%	1.9
21679		2152	6333	33.98%	1.7
21680		2152	6333	33.98%	1.7
21681		2152	6333	33.98%	1.7
21682		2331	9848	23.67%	1.8
21683		2331	9848	23.67%	1.8
21684		2331	9848	23.67%	1.8
21685		2337	7040	33.20%	1.9
21686		2337	7040	33.20%	1.9
21687		2337	7040	33.20%	1.9
21688		2425	8689	27.91%	1.6
21689		2425	8689	27.91%	1.6
21690		2425	8689	27.91%	1.6
21691		2865	11148	25.70%	1.9
21692		2865	11148	25.70%	1.9
21693		2865	11148	25.70%	1.9
21694		4333	10276	42.17%	1.1
21695		4333	10276	42.17%	1.1

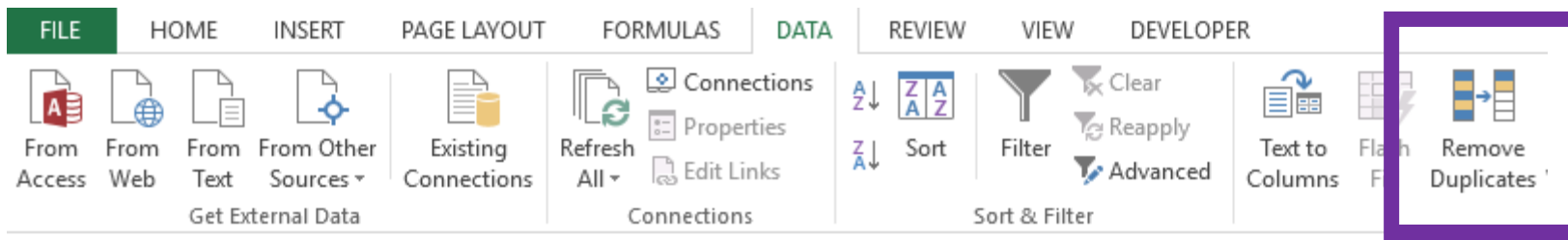
END LINE

Raw Merge

127,536

1	Queries	Clicks	Impressions	CTR	Position
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21673		1899	6019	31.55%	1.7
21674		1899	6019	31.55%	1.7
21675		1899	6019	31.55%	1.7
21676		2046	6094	33.57%	1.9
21677		2046	6094	33.57%	1.9
21678		2046	6094	33.57%	1.9
21679		2152	6333	33.98%	1.7
21680		2152	6333	33.98%	1.7
21681		2152	6333	33.98%	1.7
21682		2331	9848	23.67%	1.8
21683		2331	9848	23.67%	1.8
21684		2331	9848	23.67%	1.8
21685		2337	7040	33.20%	1.9
21686		2337	7040	33.20%	1.9
21687		2337	7040	33.20%	1.9
21688		2425	8689	27.91%	1.6
21689		2425	8689	27.91%	1.6
21690		2425	8689	27.91%	1.6
21691		2865	11148	25.70%	1.9
21692		2865	11148	25.70%	1.9
21693		2865	11148	25.70%	1.9
21694		4333	10276	42.17%	1.1
21695		4333	10276	42.17%	1.1

DUPLICATES



A2 : =ubsnk

	A	B	C	D	E	F
1	Queries	Clicks	Impressions	CTR	Position	
2		150	322	46.58%	1	
3		31	1018	3.05%	4.3	
4		25	2191	1.14%	8.1	
5		23	42	54.76%	1.1	
6		18	467	3.85%	4.5	
7		17	1522	1.12%	8.5	
8		3080	14	85	16.47%	1
9		12	83	14.46%	2.9	
10		10	133	7.52%	2.8	
11		10	14	71.43%	1	
12		9	794	1.13%	16	
13		9	13	69.23%	1	
14		9	1418	0.63%	14	
15		8	36	22.22%	1	

Remove Duplicates ? X

To delete duplicate values, select one or more columns that contain duplicates.

Select All Unselect All ☒ My data has headers

Columns:

- ☒ Queries
- ☐ Clicks
- ☐ Impressions
- ☐ CTR
- ☐ Position

OK Cancel

Raw Merge

Deduped

127,536 → 27,806

Brand

Product

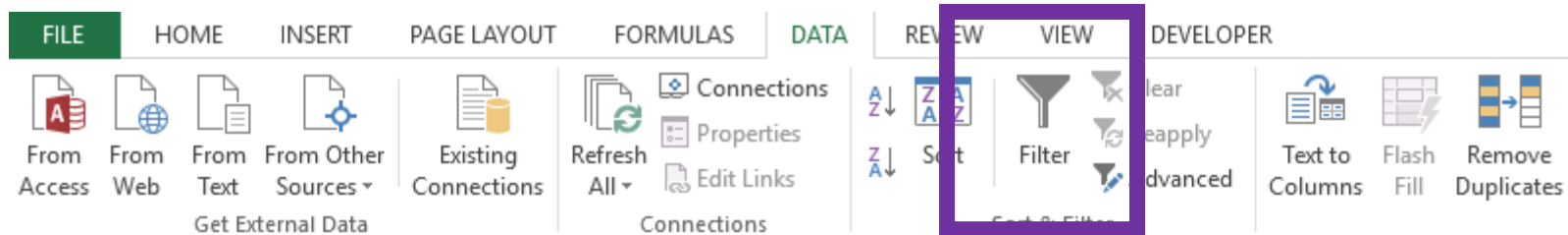
Navigational

Brands

Sub-Brands

Campaign Terms

Separate Analysis
CTRs Range from 50% to 100%



A2 : =ubsnk

	A	B	C	D	E	F
1	Queries	Clicks	Impressions	CTR	Position	
2		150	322	46.58%	1	
3		31	1018	3.05%	4.3	
4		25	2191	1.14%	8.1	
5		23	42	54.76%	1.1	
6		18	467	3.85%	4.5	
7		17	1522	1.12%	8.5	
8		14	85	16.47%	1	
9		12	83	14.46%	2.9	
10		10	133	7.52%	2.8	
11		10	14	71.43%	1	
12		9	794	1.13%	16	
13		9	13	69.23%	1	
14		9	1418	0.63%	14	
15		8	36	22.22%	1	

Remove Duplicates ? X

To delete duplicate values, select one or more columns that contain duplicates.

Select All **Unselect All** ☒ **My data has headers**

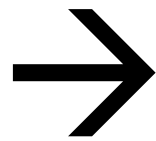
Columns

- ☒ Queries
- ☐ Clicks
- ☐ Impressions
- ☐ CTR
- ☐ Position

OK **Cancel**

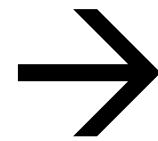
Raw Merge

127,536



Deduped

27,806

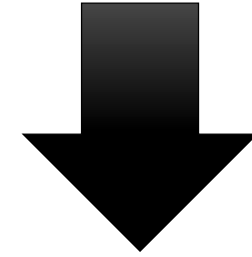


Generic

4247

Counting Rank Instances

=COUNTIF(E:E, E2)



	A	B	C	D	E	F	G
1	Queries	Clicks	Impressions	CTR	Rank	Instances	
2		4333	10276	42.17%	1.1	=COUNTIF(E:E, E2)	
3		2865	11148	25.70%	1.9		
4		2425	8689	27.91%	1.6		
5		2337	7040	33.20%	1.9		
6		2331	9848	23.67%	1.8		

	A	B	C	D	E	F	G
1	Queries	Clicks	Impressions	CTR	Rank	Instances	
2		4333	10276	42.17%	1.1	9341	
3		2865	11148	25.70%	1.9		
4		2425	8689	27.91%	1.6		
5		2337	7040	33.20%	1.9		
6		2331	9848	23.67%	1.8		

Double Click

	A	B	C	D	E	F
1	Queries	Clicks	Impressions	CTR	Rank	Instances
13637	proktolog	8	23	34.78%	3.0	232
13638	proktolog	8	18	44.44%	7.4	28
13639	proktolog	8	10	80.00%	5.9	31
13640	proktolog	8	14	57.14%	3.8	98
13641	laryngolo	8	15	53.33%	6.6	41
13642	poradnia	8	27	29.63%	7.9	19
13643	klinika ch	8	21	38.10%	4.2	92
13644	alicja ocz	8	11	72.73%	3.9	97
13645	rzyszard	8	10	80.00%	2.0	1094
13646	kardiolog	8	9	88.89%	2.3	222
13647	dentysta	8	22	36.36%	1.8	477
13648	haba, o r	8	18	44.44%	1.2	631
13649	paweł, g	8	27	29.63%	1.4	562
13650	otolaryng	8	18	44.44%	1.9	546
13651	psychoter	8	15	53.33%	6.7	25
13652	parens rz	8	10	80.00%	5.0	68
13653	tomasz m	8	9	88.89%	1.2	631
13654	poradnia	8	48	16.67%	9.8	3

Each **CTR value** in **232 instances** of search queries on an **average rank of 3.0** contributes towards the **CTR average** of rank 3.0.

	A	B	C	D	E	F
1	Queries	Clicks	Impressions	CTR	Rank	Instances
13637	proktolog opole prywatnie	8	23	34.78%	3.0	232
13638	proktolog sochaczew	8	18	44.44%	7.4	28
13639	proktolog elbląg prywatnie	8	10	80.00%	5.9	31
13640	proktolog kwidzyn	8	14	57.14%	3.8	98
13641	laryngolog rzeszów w medyk	8	15	53.33%	6.6	41
13642	poradnia pulmonologiczna rzeszów	8	27	29.63%	7.9	19
13643	klinika chirurgii plastycznej rzeszów	8	21	38.10%	4.2	92
13644	alicja oczo w rzeszów	8	11	72.73%	3.9	97
13645	rzeszów stomatolog	8	10	80.00%	2.0	1094
13646	kardiolog rzeszów forum	8	9	88.89%	2.3	222
13647	dentysta rzeszów plac wolno ci	8	22	36.36%	1.8	477
13648	haba, o rzeszów	8	18	44.44%	1.2	631
13649	paweł, guzik ginekolog rzeszów	8	27	29.63%	1.4	562
13650	otolaryngolog rzeszów prywatnie	8	18	44.44%	1.9	546
13651	psychoterapia rzeszów nfz	8	15	53.33%	6.7	25
13652	parens rzeszów forum	8	10	80.00%	5.0	68
13653	tomasz mac rzeszów	8	9	88.89%	1.2	631
13654	poradnia gastroenterologiczna rzeszów	8	48	16.67%	9.8	3

Data Reliability

Number of Clicks & Rank Instances

	A	B	C	D	E	F
1	Queries	Clicks	Impressions	CTR	Rank	Instances
13637	proktolog opole prywatnie	8	23	34.78%	3.0	232
13638	proktolog sochaczew	8	18	44.44%	7.4	28
13639	proktolog elbląg prywatnie	8	10	80.00%	5.9	31
13640	proktolog kwidzyn	8	14	57.14%	3.8	98
13641	laryngolog rzeszów w medyk	8	15	53.33%	6.6	41
13642	poradnia pulmonologiczna rzeszów	8	27	29.63%	7.9	19
13643	klinika chirurgii plastycznej rzeszów	8	21	38.10%	4.2	92
13644	alicja oczoła rzeszów	8	11	72.73%	3.9	97
13645	rzeszów stomatolog	8	10	80.00%	2.0	1094
13646	kardiolog rzeszów forum	8	9	88.89%	2.3	222
13647	dentysta rzeszów plac wolności	8	22	36.36%	1.8	477
13648	habała, o rzeszów	8	18	44.44%	1.2	631
13649	paweł, guzik ginekolog rzeszów	8	27	29.63%	1.4	562
13650	otolaryngolog rzeszów prywatnie	8	18	44.44%	1.9	546
13651	psychoterapia rzeszów nfz	8	15	53.33%	6.7	25
13652	parens rzeszów forum	8	10	80.00%	5.0	68
13653	tomasz mac rzeszów	8	9	88.89%	1.2	631
13654	poradnia gastroenterologiczna rzeszów	8	48	16.67%	9.8	3

 Reliable

 Occasional Deviation

 Frequent Deviation

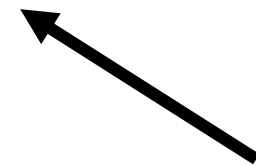
Finding average CTR for each average rank.

B	C	D	E	F	G	H	I	J
Clicks	Impressions	CTR	Rank	Instances	Expected CTR			
4333	10276	42.17%	1.1	934	=AVERAGEIF(\$E\$2:\$E\$89761,E2,\$D\$2:\$D\$89761)			
2865	11148	25.70%	1.9	546				
2425	8689	27.91%	1.6	522				
2337	7040	33.20%	1.9	546				
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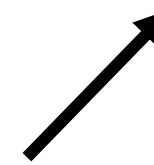
Current Row



=AVERAGEIF(\$E\$2:\$E\$89058,E2,\$D\$2:\$D\$89058)



Last Row



	A	B	C	D	E	F	G
1	Queries	Clicks	Impressions	CTR	Rank	Instances	Expected CTR
2259	dietetyk lubliniec	8	15	53.33%	8.9	9	26%
2260	dietetyk luboÅ,,	47	154	30.52%	2.1	334	56%
2261	dietetyk lubsko	18	37	48.65%	3.1	171	49%
2262	dietetyk lubuskie	17	22	77.27%	1.9	546	53%
2263	dietetyk luxmed	29	62	46.77%	4.1	82	46%
2264	dietetyk luxmed warszawa	6	7	85.71%	4.7	72	48%
2265	dietetyk luxmed wrocÅ,aw	8	10	80.00%	3.4	107	49%
2266	dietetyk mÅ,awa	76	132	57.58%	1.0	2647	64%
2267	dietetyk malbork	12	31	38.71%	10.0	10	35%
2268	dietetyk marki	12	19	63.16%	4.9	54	45%
2269	dietetyk medicover	17	28	60.71%	3.7	102	49%
2270	dietetyk miastko	20	27	74.07%	2.1	334	56%
2271	dietetyk miÅ™dzyszcz	7	14	50.00%	7.1	24	30%
2272	dietetyk miechÅ³w	73	111	65.77%	1.5	600	61%
2273	dietetyk mielec	19	61	31.15%	6.4	44	39%
2274	dietetyk mielec opinie	8	11	72.73%	1.9	546	53%
2275	dietetyk mikoÅ³w	14	83	16.87%	6.7	25	36%
2276	dietetyk milanÅ³wek	8	13	61.54%	3.8	98	47%
2277	dietetyk milicz	20	39	51.28%	1.6	522	60%
2278	dietetyk mogilany	5	8	62.50%	2.8	156	49%
2279	dietetyk mogilno	39	53	73.58%	2.3	222	57%
2280	dietetyk mosina	31	44	70.45%	2.0	1094	50%
2281	dietetyk mrÅ³gowo	19	71	26.76%	4.8	73	43%

Finding CTR Deviations

$$\text{CTR } \Delta = \text{Expected CTR} - \text{CTR}$$

	B	C	D	E	F	G	H	I	J
	Clicks	Impressions	CTR	Rank	Instances	Expected CTR	CTR Δ		
	9	46	19.57%	5.2	60	38.39%	=IFERROR(D2-G2,0)		
	14	50	28.00%	2.6	177	49.85%	-21.85%		
	18	20	90.00%	1.9	546	53.44%	36.56%		
	21	60	35.00%	1.6	522	59.79%	-24.79%		
	30	43	69.77%	1.8	477	55.98%	13.79%		

	A	B	C	D	E	F	G	H
1	Queries	Clicks	Impressions	CTR	Rank	Instances	Expected CTR	CTR Δ
2	4dent katowice	9	46	19.57%	5.2	60	38.39%	-18.82%
3	5 wojskowy szpital kliniczny kraków ul. wrocławska opinie	14	50	28.00%	2.6	177	49.85%	-21.85%
4	5 dąb chirurg naczyń	18	20	90.00%	1.9	546	53.44%	36.56%
5	5 dąb dentysta	21	60	35.00%	1.6	522	59.79%	-24.79%
6	5 dąb dermatolog	30	43	69.77%	1.8	477	55.98%	13.79%
7	5 dąb dietetyk	10	12	83.33%	1.9	546	53.44%	29.89%
8	5 dąb lekarz medycyny pracy	18	58	31.03%	1.9	546	53.44%	-22.41%
9	5 dąb neurochirurg	25	33	75.76%	1.1	934	62.29%	13.47%
10	5 dąb okulista	25	61	40.98%	1.1	934	62.29%	-21.31%
11	5 dąb psychiatra	27	50	54.00%	1.8	477	55.98%	-1.98%
12	5 dąb szpital kopernika	19	84	22.62%	4.6	56	48.41%	-25.79%
13	azarczyk okulista białystok	23	35	65.71%	2.4	216	50.98%	14.73%
14	azorko ortopeda rzeszów	11	12	91.67%	2.4	216	50.98%	40.69%
15	oś-dudziak okulista lublin	16	19	84.21%	1.2	631	63.36%	20.85%
16	opatyński endokrynolog lublin	26	60	43.33%	4.0	113	45.84%	-2.51%
17	ucja wilk neurolog rzeszów	13	19	68.42%	2.5	204	51.85%	16.57%
18	uczycki andrzej endokrynolog opinie	24	27	88.89%	1.0	2647	63.79%	25.10%
19	ukasik laryngolog	31	49	63.27%	2.1	334	55.57%	7.70%
20	ukasik laryngolog rzeszów	102	160	63.75%	1.0	2647	63.79%	-0.04%
21	ukasik rzeszów	11	19	57.89%	1.5	600	61.43%	-3.54%
22	ukasz białek ortopeda	58	90	64.44%	1.0	2647	63.79%	0.65%
23	ukasz curyło urolog kraków	24	41	58.54%	1.0	2647	63.79%	-5.25%

Underperforming

Outperforming



	A	B	C	D	E	F	G	H
1	Queries	Clicks	Impressions	CTR	Rank	Instances	Expected CTR	CTR Δ
2	4dent katowice	9	46	19.57%	5.2	60	38.39%	-18.82%
3	5 wojskowy szpital kliniczny kraków ul. wrocławska opinie	14	50	28.00%	2.6	177	49.85%	-21.85%
4	5 dła chirurg naczyniowy	18	20	90.00%	1.9	546	53.44%	36.56%
5	5 dła dentysta	21	60	35.00%	1.6	522	59.79%	-24.79%
6	5 dła dermatolog	30	43	69.77%	1.8	477	55.98%	13.79%
7	5 dła dietetyk	10	12	83.33%	1.9	546	53.44%	29.89%
8	5 dła lekarz medycyny pracy	18	58	31.03%	1.9	546	53.44%	-22.41%
9	5 dła neurochirurg	25	33	75.76%	1.1	934	62.29%	13.47%
10	5 dła okulista	25	61	40.98%	1.1	934	62.29%	-21.31%
11	5 dła psychiatra	27	50	54.00%	1.8	477	55.98%	-1.98%
12	5 dła szpital kopernika	19	84	22.62%	4.6	56	48.41%	-25.79%
13	5 azarczyk okulista białystok	23	35	65.71%	2.4	216	50.98%	14.73%
14	5 azorko ortopeda rzeszów	11	12	91.67%	2.4	216	50.98%	40.69%
15	5 ołdudziak okulista lublin	16	19	84.21%	1.2	631	63.36%	20.85%
16	5 opatyński endokrynolog lublin	26	60	43.33%	4.0	113	45.84%	-2.51%
17	5 ucja wilk neurolog rzeszów	13	19	68.42%	2.5	204	51.85%	16.57%
18	5 uczycki andrzej endokrynolog opinie	24	27	88.89%	1.0	2647	63.79%	25.10%
19	5 ukasik laryngolog	31	49	63.27%	2.1	334	55.57%	7.70%
20	5 ukasik laryngolog rzeszów	102	160	63.75%	1.0	2647	63.79%	-0.04%
21	5 ukasik rzeszów	11	19	57.89%	1.5	600	61.43%	-3.54%
22	5 ukasz białek ortopeda	58	90	64.44%	1.0	2647	63.79%	0.65%
23	5 ukasz curyło urolog kraków	24	41	58.54%	1.0	2647	63.79%	-5.25%

Underperforming

Outperforming

	A	B	C	D	E	F	G	H
1	Queries	Clicks	Impressions	CTR	Rank	Instances	Expected CTR	CTR Δ
2	4dent katowice	9	46	19.57%	5.2	60	38.39%	-18.82%
3	5 wojskowy szpital kliniczny kraków ul. wrocławska opinie							-21.85%
4	5,5 dąb chirurg naczyń							36.56%
5	5,5 dąb dentysta							-24.79%
6	5,5 dąb dermatolog							13.79%
7	5,5 dąb dietetyk							29.89%
8	5,5 dąb lekarz medycyny pracy							-22.41%
9	5,5 dąb neurochirurg							13.47%
10	5,5 dąb okulista							-21.31%
11	5,5 dąb psychiatra							-1.98%
12	5,5 dąb szpital kopernika							-25.79%
13	5,5 dąb okulista białystok							14.73%
14	5,5 dąb ortopeda rzeszów							40.69%
15	5,5 dąb okulista lublin							20.85%
16	5,5 dąb endokrynolog lublin							-2.51%
17	5,5 dąb neurolog rzeszów	13	19	68.42%	2.5	204	51.85%	16.57%
18	5,5 dąb andrzej endokrynolog opinie	24	27	88.89%	1.0	2647	63.79%	25.10%

Sort

+A Z Add Level X Delete Level Copy Level Options... ☒ My data has headers

Column	Sort On	Order
Sort by	CTR Δ	Values
		Largest to Smallest

OK Cancel

Be suspicious! Low Click / Low Instance Pairs

	A	B	C	D	E	F	G	H
1	Queries	Clicks	Impressions	CTR	Rank	Instances	Expected CTR	CTR Δ
2	dietetyk eÅ,k cena	7	7	100.00%	6.0	35	41.84%	58.16%
3	dietetyk konin marzena paÅ,asz	7	8	87.50%	7.6	12	33.62%	53.88%
4	czÅ™stochowa dietetyk	5	5	100.00%	3.0	232	48.35%	51.65%
5	dietetyk brzeg opolski	9	10	90.00%	5.2	60	38.39%	51.61%
6	anna zieleÅ„ska dietetyk	6	7	85.71%	6.7	25	35.52%	50.19%
7	dietetyk cukrzyca warszawa	5	5	100.00%	2.6	177	49.85%	50.15%
8	chirurg plastyk szczecin	16	16	100.00%	2.0	1094	50.04%	49.96%
9	dentysta chirurg rzeszÅ³w	13	13	100.00%	2.0	1094	50.04%	49.96%
10	dietetyk bolesÅ,awiec opinie	5	5	100.00%	3.2	113	51.12%	48.88%
11	art dent rzeszÅ³w opinie	10	12	83.33%	6.6	41	34.57%	48.76%
12	amident krakÅ³w opinie	13	14	92.86%	4.3	69	44.31%	48.55%
13	dietetyk cheÅ,m opinie	7	7	100.00%	3.3	125	53.27%	46.73%
14	borowska endokrynolog	25	26	96.15%	2.8	156	49.49%	46.66%
15	dietetyk kalisz cena	5	6	83.33%	7.2	25	38.18%	45.15%
16	chelatacja rzeszÅ³w	15	18	83.33%	6.3	37	39.15%	44.18%
17	dietetyk dzieciÅ™cy tczew	5	5	100.00%	1.8	477	55.98%	44.02%
18	dermatolog trycholog poznaÅ,,	15	15	100.00%	2.3	222	56.75%	43.25%
19	dietetyk lidzbark warmiÅ„ski	10	13	76.92%	6.2	32	33.70%	43.22%
20	beta med rzeszÅ³w dermatolog	11	12	91.67%	3.1	171	48.90%	42.77%
21	agnieszka sÅ,owik neurolog opinie	20	22	90.91%	3.0	232	48.35%	42.56%
22	dietetyk krakÅ³w nowa huta	11	12	91.67%	3.4	107	49.22%	42.45%

	A	B
1	Queries	Click
2	poradnia proktologiczna czã™ stochowa	
3	poradnia proktologiczna szczecin	
4	dr n.med kula zbigniew, gastrolog, gabinet gastrologiczno -	
5	proktolog waÅ„cz	
6	centrum chirurgii. poradnia proktologiczna bielsko-biaÅ„a	
7	proktolog ursus	
8	poradnia proktologiczna Å„ã³dÅ„ nfz	
9	czy do proktologa trzeba skierowanie	
10	proktolog bielsko komorowicka	
11	luxmed proktolog lublin	
12	proktolog Å„ary	
13	chirurg proktolog czym sie zajmuje	
14	przychodnia proktologiczna warszawa	
15	lux med proktolog	
16	proktolog zduÅ„ska wola	
17	proktolog Å„roda wlkp	
18	poradnia proktologiczna biaÅ„ystok choroszczaÅ„ska	
19	proktolog nowa sã³l	
20	proktolog olesno	
21	proktolog gliwice sikornik	

Sort A-Z
Sort Z-A
Sort by Color
Clear Filter From "Clicks"
Filter by Color
Number Filters

Search

(Select All)

☐ 0
☐ 1
☐ 2
☐ 3
☒ 4
☒ 5
☒ 6
☒ 7
☒ 8

OK Cancel

CTR Visualisation

FILE HOME INSERT PAGE LAYOUT FORMULAS DATA REVIEW VIEW

From Access From Web From Text From Other Sources Existing Connections Refresh All Connections Sort Filter Clear Reapply Advanced Text to Columns Flash Fill Remove Duplicates

A2 : X ✓ fx 13

	A	B	C	D	E	F	G	H	I	J	K	L
1	Rank	Instances	Expected CTR									
2	13.0	1.00	24.59%									
3	12.0	2.00	21.21%									
4	9.8	2.00	11.32%									
5	12.0	2.00	21.21%									
6	9.8	2.00	11.32%									
7	10.0	3.00	34.86%									
8	9.3	3.00	14.89%									
9	9.3	3.00	14.89%									
10	10.0	3.00	34.86%									
11	10.0	3.00	34.86%									
12	9.9	3.00	8.52%									
13	9.3	3.00	14.89%									
14	9.9	3.00	8.52%									
15	9.9	3.00	8.52%									
16	11.0	4.00	22.79%									
17	9.6	4.00	15.37%									

Remove Duplicates

To delete duplicate values, select one or more columns that contain duplicates.

Select All Unselect All ☒ My data has headers

Columns

- ☒ Rank
- ☐ Instances
- ☐ Expected CTR

OK Cancel

FILE HOME INSERT PAGE LAYOUT FORMULAS DATA REVIEW VIEW

From Access From Web From Text From Other Sources Existing Connections Refresh All Connections Sort Filter Clear Reapply Advanced Text to Columns Flash Fill Remove Duplicates

A2 : X ✓ fx 13

	A	B	C	D	E	F	G	H	I	J	K	L
1	Rank	Instances	Expected CTR									
2	13.0	1.00	24.59%									
3	12.0	2.00	21.21%									
4	9.8	2.00	11.32%									
5	12.0	2.00	21.21%									
6	9.8	2.00	11.32%									
7	10.0	3.00	34.86%									
8	9.3	3.00	14.89%									
9	9.3	3.00	14.89%									
10	10.0	3.00	34.86%									
11	10.0	3.00	34.86%									
12	9.9	3.00	8.52%									
13	9.3	3.00	14.89%									
14	9.9	3.00	8.52%									
15	9.9	3.00	8.52%									
16	11.0	4.00	22.79%									
17	9.6	4.00	15.37%									

Remove Duplicates

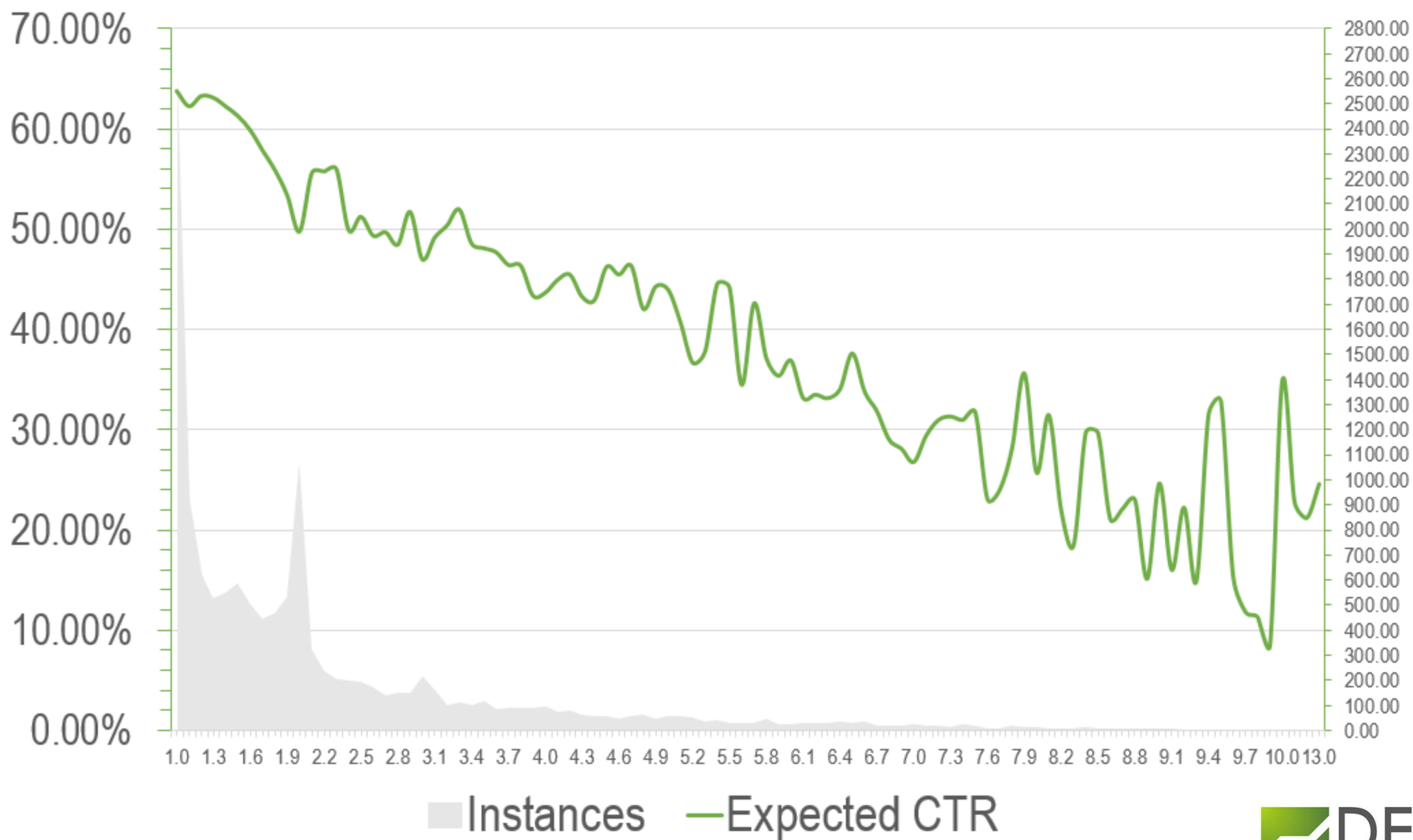
To delete duplicate values, select one or more columns that contain duplicates.

Select All Unselect All ☒ My data has headers

Columns

- ☒ Rank
- ☐ Instances
- ☐ Expected CTR

OK Cancel



Calculating Expected Clicks

= Impressions * Expected CTR

B	C	D	E	F	G	H	I
Clicks	Impressions	CTR	Rank	Instances	Expected CTR	CTR Δ	Expected Clicks
15	61	24.59%	13.0	1	24.59%	0.00%	=G2*C2
10	31	32.26%	12.0	2	21.21%	11.05%	
13	183	7.10%	9.8	2	11.32%	-4.22%	
19	187	10.16%	12.0	2	21.21%	-11.05%	
30	193	15.54%	9.8	2	11.32%	4.22%	
12	31	38.71%	10.0	3	34.86%	3.85%	
17	125	13.60%	9.3	3	14.89%	-1.29%	
17	192	8.85%	9.3	3	14.89%	-6.04%	

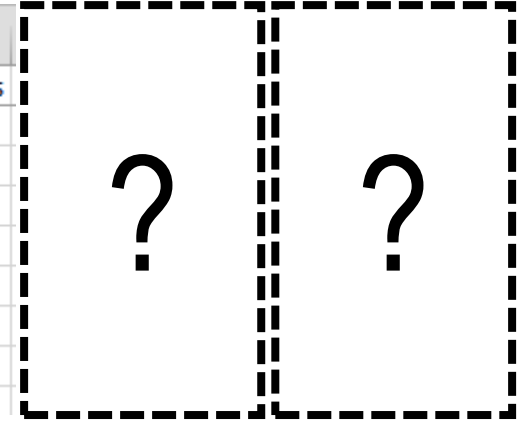
Calculating Expected Clicks

$$= \text{Impressions} * \text{Expected CTR}$$

B	C	D	E	F	G	H	I
Clicks	Impressions	CTR	Rank	Instances	Expected CTR	CTR Δ	Expected Clicks
15	61	24.59%	13.0	1	24.59%	0.00%	15
10	31	32.26%	12.0	2	21.21%	11.05%	7
13	183	7.10%	9.8	2	11.32%	-4.22%	21
19	187	10.16%	12.0	2	21.21%	-11.05%	40
30	193	15.54%	9.8	2	11.32%	4.22%	22
12	31	38.71%	10.0	3	34.86%	3.85%	11
17	125	13.60%	9.3	3	14.89%	-1.29%	19
17	192	8.85%	9.3	3	14.89%	-6.04%	29

Here comes the exciting part...

B	C	D	E	F	G	H	I
Clicks	Impressions	CTR	Rank	Instances	Expected CTR	CTR Δ	Expected Clicks
15	61	24.59%	13.0	1	24.59%	0.00%	15
10	31	32.26%	12.0	2	21.21%	11.05%	7
13	183	7.10%	9.8	2	11.32%	-4.22%	21
19	187	10.16%	12.0	2	21.21%	-11.05%	40
30	193	15.54%	9.8	2	11.32%	4.22%	22
12	31	38.71%	10.0	3	34.86%	3.85%	11
17	125	13.60%	9.3	3	14.89%	-1.29%	19
17	192	8.85%	9.3	3	14.89%	-6.04%	29



















































Calculating Traffic Deviations

 Traffic Loss

=IF(SUM(B2-I2)>0,"0",(B2-I2))

=IF(SUM(B2-I2)<0,"0",(B2-I2))

 Traffic Gain

	A	B	C	D	E	F	G	H	I	J	K
1	Queries	Clicks	Impressions	CTR	Rank	Instances	Expected CTR	CTR Δ	Expected Clicks	Traffic Loss	Traffic Gain
32		1253	5913	21.19%	1.9	532	53.33%	 -32.14%	3153	-1900 	0
33		1244	5886	21.13%	2.0	1065	49.74%	 -28.61%	2928	-1684 	0
34		1242	1543	80.49%	1.0	2613	63.73%	 16.76%	983	0 	259
35		1241	22757	5.45%	4.8	65	42.01%	 -36.56%	9561	-8320 	0
36		1241	3289	37.73%	1.0	2613	63.73%	 -26.00%	2096	-855 	0
37		1229	5085	24.17%	1.8	468	55.85%	 -31.68%	2840	-1611 	0
38		1229	4121	29.82%	2.0	1065	49.74%	 -19.92%	2050	-821 	0
39		1223	7703	15.88%	2.0	1065	49.74%	 -33.86%	3832	-2609 	0
40		1221	3727	32.76%	1.4	549	62.18%	 -29.42%	2318	-1097 	0
41		1219	1798	67.80%	1.0	2613	63.73%	 4.07%	1146	0 	73
42		1215	4339	28.00%	2.0	1065	49.74%	 -21.74%	2158	-943 	0
43		1205	3462	34.81%	1.1	923	62.21%	 -27.40%	2154	-949 	0
44		1200	3575	33.57%	2.0	1065	49.74%	 -16.17%	1778	-578 	0
45		1194	2599	45.94%	1.0	2613	63.73%	 -17.79%	1656	-462 	0
46		1185	3978	29.79%	1.7	446	57.79%	 -28.00%	2299	-1114 	0
47		1184	11862	9.98%	1.8	468	55.85%	 -45.87%	6624	-5440 	0
48		1182	3684	32.08%	1.9	532	53.33%	 -21.25%	1965	-783 	0
49		1174	16201	7.25%	2.3	207	55.96%	 -48.71%	9066	-7892 	0
50		1147	21680	5.29%	1.8	468	55.85%	 -50.56%	12107	-10960 	0
51		1147	2777	41.30%	1.0	2613	63.73%	 -22.43%	1770	-623 	0
52		1126	1455	77.39%	1.3	529	63.05%	 14.34%	917	0 	209
53		1114	2478	44.96%	1.4	549	62.18%	 -17.22%	1541	-427 	0
54		1112	3116	35.69%	2.3	207	55.96%	 -20.27%	1744	-632 	0
55		1111	8391	13.24%	2.0	1065	49.74%	 -36.50%	4174	-3063 	0

	A	B	C	D	E	F	G	H	I	J	K
1	Queries	Clicks	Impressions	CTR	Rank	Instances	Expected CTR	CTR Δ	Expected Clicks	Traffic Loss	Traffic Gain
2	luxmed lublin	760	97650	0.78%	4.2	82	45.45%	-44.67%	44380	-43620	0
3	endokrynolog	1566	44977	3.48%	2.0	1065	49.74%	-46.26%	22372	-20806	0
4	laryngolog	1062	31586	3.36%	1.4	549	62.18%	-58.82%	19642	-18580	0
5	neurolog	851	32182	2.64%	1.7	446	57.79%	-55.15%	18597	-17746	0
6	ginekolog	1067	20885	5.11%	1.3	529	63.05%	-57.94%	13169	-12102	0
7	dermatolog	1562	23386	6.68%	1.7	446	57.79%	-51.11%	13514	-11952	0
8	ortopeda	1147	21680	5.29%	1.8	468	55.85%	-50.56%	12107	-10960	0
9	medicus szczecin	541	25773	2.10%	4.0	96	43.64%	-41.54%	11248	-10707	0
10	proktolog	1241	22757	5.45%	4.8	65	42.01%	-36.56%	9561	-8320	0
11	pulmonolog	1174	16201	7.25%	2.3	207	55.96%	-48.71%	9066	-7892	0
12	urolog	553	15464	3.58%	1.9	532	53.33%	-49.75%	8246	-7693	0

	A	B	C	D	E	F	G	H	I	J	K
1	Queries	Clicks	Impressions	CTR	Rank	Instances	Expected CTR	CTR Δ	Expected Clicks	Traffic Loss	Traffic Gain
2	multiclinic lekarze	1481	1516	97.69%	4.7	60	46.33%	51.36%	702	0	779
3		1242	1543	80.49%	1.0	2613	63.73%	16.76%	983	0	259
4		927	1098	84.43%	1.0	2613	63.73%	20.70%	700	0	227
5		1126	1455	77.39%	1.3	529	63.05%	14.34%	917	0	209
6	rujna	397	462	85.93%	3.0	214	46.95%	38.98%	217	0	180
7	jacek dawidowicz	409	516	79.26%	3.8	88	46.35%	32.91%	239	0	170
8	,	436	493	88.44%	1.0	2613	63.73%	24.71%	314	0	122
9	anna kania Ąak	390	435	89.66%	1.0	2613	63.73%	25.93%	277	0	113
10	szatkowski wiktoria	500	611	81.83%	1.0	2613	63.73%	18.10%	389	0	111
11	zbigniew niestrata	265	292	90.75%	2.1	323	55.58%	35.17%	162	0	103
12	wojciech kaÅmierczak laryngolog	235	258	91.09%	1.9	532	53.33%	37.76%	138	0	97

	A	B	C	D	E	F	G	H	I	J	K
1	Queries	Clicks	Impressions	CTR	Rank	Instances	Expected CTR	CTR Δ	Expected Clicks	Traffic Loss	Traffic Gain
2	luxmed lublin	760	97650	0.78%	4.2	82	45.45%	-44.67%	44380	-43620	0
3	endokrynolog	1566	44977	3.48%	2.0	1065	49.74%	-46.26%	22372	-20806	0

Where did I screw up?

9	medicus szczecin	541	25773	2.10%	4.0	96	43.64%	-41.54%		11248	-10707	0
10	proktolog	1241	22757	5.45%	4.8	65	42.01%	-36.56%		9561	-8320	0
11	pulmonolog	1174	16201	7.25%	2.3	207	55.96%	-48.71%		9066	-7892	0
12	urolog	553	15464	3.58%	1.9	532	53.33%	-49.75%		8246	-7693	0

	A	B	C	D	E	F	G	H		I	J	K
1	Queries	Clicks	Impressions	CTR	Rank	Instances	Expected CTR	CTR Δ		Expected Clicks	Traffic Loss	Traffic Gain
2	multiclinic lekarze	1481	1516	97.69%	4.7	60	46.33%	51.36%		702	0	779
3		1242	1543	80.49%	1.0	2613	63.73%	16.76%		983	0	259
4		837	1008	84.42%	1.0	2613	63.73%	20.70%		700	0	227

What did I do good?

9	anna kania A%ak	390	435	89.66%	1.0	2613	63.73%	25.93%		277	0	113
10	szatkowski wiktoria	500	611	81.83%	1.0	2613	63.73%	18.10%		389	0	111
11	zbigniew niestrata	265	292	90.75%	2.1	323	55.58%	35.17%		162	0	103
12	wojciech kaÅmierczak laryngolog	235	258	91.09%	1.9	532	53.33%	37.76%		138	0	97

	A	B	C	D	E	F	G	H	I	J	K
1	Queries	Clicks	Impressions	CTR	Rank	Instances	Expected CTR	CTR Δ	Expected Clicks	Traffic Loss	Traffic Gain
2	luxmed lublin	760	97650	0.78%	4.2	82	45.45%	-44.67%	44380	-43620	0
3	endokrynolog	1566	44977	3.48%	2.0	1065	49.74%	-46.26%	22372	-20806	0

Detect Patterns. Eliminate. Never Repeat.

9	medicus szczecin	541	25773	2.10%	4.0	96	43.64%	-41.54%		11248	-10707	0
10	proktolog	1241	22757	5.45%	4.8	65	42.01%	-36.56%		9561	-8320	0
11	pulmonolog	1174	16201	7.25%	2.3	207	55.96%	-48.71%		9066	-7892	0
12	urolog	553	15464	3.58%	1.9	532	53.33%	-49.75%		8246	-7693	0

	A	B	C	D	E	F	G	H		I	J	K
1	Queries	Clicks	Impressions	CTR	Rank	Instances	Expected CTR	CTR Δ		Expected Clicks	Traffic Loss	Traffic Gain
2	multiclinic lekarze	1481	1516	97.69%	4.7	60	46.33%	51.36%		702	0	779
3		1242	1543	80.49%	1.0	2613	63.73%	16.76%		983	0	259
4		837	1008	84.43%	1.0	2613	63.73%	20.70%		700	0	237

Detect Patterns. Apply Everywhere.

9	anna kania A%ak	390	435	89.66%	1.0	2613	63.73%	25.93%		277	0	113
10	szatkowski wiktoria	500	611	81.83%	1.0	2613	63.73%	18.10%		389	0	111
11	zbigniew niestrata	265	292	90.75%	2.1	323	55.58%	35.17%		162	0	103
12	wojciech kaÅmierczak laryngolog	235	258	91.09%	1.9	532	53.33%	37.76%		138	0	97

802,009

Clicks Lost to Unusually Poor CTR

73%

Of all current organic non-branded traffic.

162,683

Traffic loss caused by only **ten** search queries.

20%

Of all traffic lost to poor CTR.

15%

Of all organic non-branded traffic.

1,102,663

1,265,346

1,904,672



Current

1,102,663

1,265,346

1,904,672

Top 10 Fixed

1,102,663

1,265,346 €



1,904,672

1,102,663

1,265,346

1,904,672



Everything Fixed

Title

Description

Schema

Same Rank.
More Traffic.

PhraseResearch.com

All

Maps

Images

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News

More

Search tools

Manila / Points of interest

Rizal Park
Large park for strolling & public events



National Museum of the Philippines
Museum, culture



Cultural Center of the Philippines
Theatre, art



Museum of the Filipino People
Museum, architecture



Museo Pambata
Educational & interactive kids' displays



Fort Santiago
Iconic citadel & with a hero's memorial



Quiapo Church
Parish with a venerated Jesus statue



Malacanang Palace
Official residence of the president



Coconut Palace
Palace, architecture



San Sebastian Church
Landmark Gothic church with tall spires



San Agustin Church
Cultural exhibits near a historic church



Manila Ocean Park
Live shows & displays about marine life



Star City
Amusement park



Manila Cathedral
Historic basilica known for papal visits



Manila North Cemetery
Tomb



The Top 10 Things to Do in Manila - TripAdvisor

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Hotels near Intramuros. Hotels near Rizal Park. Hotels near Fort Santiago. Hotels near San Agustin Church. Hotels near Manila Bay. Hotels near Manila Cathedral. Hotels near **National Museum**. Hotels near Manila Zoo.

The Top 10 Things to Do in Manila - TripAdvisor - Manila, Philippines ...

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Manila Things To Do - Attractions & Must See - VirtualTourist

https://www.virtualtourist.com/...Manila/Manila.../Things_To_Do-Manila-TG-C-1.htm... ▼

Manila Things To Do: 1966 reviews and photos of 76 things to see in Manila, Philippines from real travelers and locals.

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Manila

Capital of the Philippines

Manila, the capital of the Philippines, is a densely populated seaside city on the island of Luzon, which mixes Spanish colonial architecture with modern skyscrapers. Intramuros, a walled city in colonial times, is the heart of Old Manila. It's home to the baroque 16th-century San Agustin Church as well as Fort Santiago, a storied citadel and military prison.

Getting there: 10 h flight. [View flights](#)

Weather: 30°C, Wind SE at 5 km/h, 66% Humidity

Local time: Monday 8:19 am

Population: 1.652 million (2010) UNdata

Area code: 2

Colleges and Universities

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of Santo
Tomas



De La Salle
University



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University



University
of the East



Polytechnic
University
of the Phil...



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Manila / Points of interest

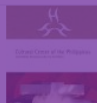
Rizal Park
Large park for strolling & public events



National Museum of the Philippines
Museum, culture



Cultural Center of the Philippines
Theatre, art



Museum of the Filipino People
Museum, architecture



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Educational & interactive kids' displays



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Iconic citadel & with a hero's memorial



Quiapo Church
Parish with a venerated Jesus statue



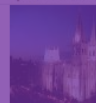
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Official residence of the president



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Palace, architecture



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Landmark Gothic church with tall spires



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Cultural exhibits near a historic church



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Live shows & displays about marine life



Star City
Amusement park



Manila Cathedral
Historic basilica known for papal visits



Manila North Cemetery
Tomb



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https://www.tripadvisor.com/Attractions-g298573-Activities-Manila_Metro_Manila_L...

Hotels near Intramuros. Hotels near Rizal Park. Hotels near Fort Santiago. Hotels near San Agustin Church. Hotels near Manila Bay. Hotels near Manila Cathedral. Hotels near National Museum. Hotels near Manila Zoo.

Manila Things To Do - Attractions & Must See - VirtualTourist

https://www.virtualtourist.com/...Manila/Manila.../Things_To_Do-Manila-TG-C-1.htm...

Manila Things To Do: 1966 reviews and photos of 76 things to see in Manila, Philippines from real travelers and locals.

Things To Do in Manila: Top Attractions & Activities | Expedia

<https://thingstodo.expedia.com/manila-philippines-activities/>

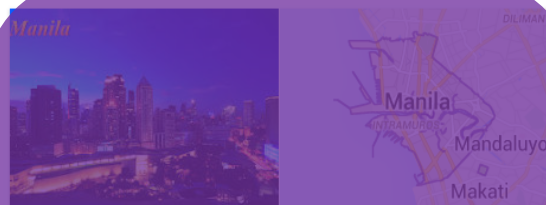
Find things to do in Manila – Discover tourist attractions, schedule tours, plan fun vacation sightseeing activities and book them all on Expedia.

Images for manila attractions

Report images



More images for manila attractions



Manila

Capital of the Philippines

Manila, the capital of the Philippines, is a densely populated bay-side city on the island of Luzon, which mixes Spanish colonial architecture with modern skyscrapers. Intramuros, a walled city in the heart of the city, is a UNESCO World Heritage Site. It's home to the oldest cathedral in the Philippines, San Agustin Church, and the oldest fort, San Pedro de Macoris. The city is also home to the oldest military prison.

Getting there: 10 h flight. View flights

Weather: 30°C, Wind S 15 km/h, Humidity 70%

Local time: Monday 8:19 AM

Population: 1.652 million (2010) UNdata

Area code: 2

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University of the East



Polytechnic University of the Philippines

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Manila / Points of interest

Rizal Park
Large park for strolling & public events



National Museum of the Philippines
Museum, culture



Cultural Center of the Philippines
Theatre, art



Museum of the Filipino People
Museum, architecture



Museo Pambata
Educational & interactive kids' displays



Fort Santiago
Iconic citadel & with a hero's memorial



Quiapo Church
Parish with a venerated Jesus statue



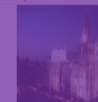
Malacañan Palace
Official residence of the president



Coconut Palace
Palace, architecture



San Sebastian Church
Landmark Gothic church with tall spires



San Agustin Church
Cultural exhibits near a historic church



Manila Ocean Park
Live shows & displays about marine life



Star City
Amusement park



Manila Cathedral
Historic basilica known for papal visits



Manila North Cemetery
Tomb



The Top 10 Things to Do in Manila - TripAdvisor

www.tripadvisor.com.au » Asia » Philippines » Luzon » Metro Manila » Manila

Hotels near Intramuros. Hotels near Rizal Park. Hotels near Fort Santiago. Hotels near San Agustin Church. Hotels near Manila Bay. Hotels near Manila Cathedral. Hotels near National Museum. Hotels near Manila Zoo.

The Top 10 Things to Do in Manila - TripAdvisor - Manila, Philippines ...

https://www.tripadvisor.com/Attractions-g298573-Activities-Manila_Metro_Manila_L...

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Manila Things To Do - Attractions & Must See - VirtualTourist

https://www.virtualtourist.com/...Manila/Manila.../Things_To_Do-Manila-TG-C-1.htm...

Manila Things To Do: 1966 reviews and photos of 76 things to see in Manila, Philippines from real travelers and locals.

Things To Do in Manila: Top Attractions & Activities | Expedia

<https://thingstodo.expedia.com/manila-philippines-activities/>

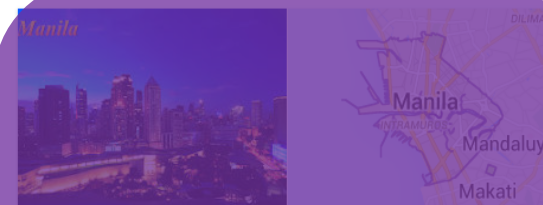
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Images for manila attractions

Report images



More images for manila attractions



Manila

Capital of the Philippines

Manila, the capital of the Philippines, is a densely populated bay-side city on the island of Luzon, which mixes Spanish colonial architecture with modern skyscrapers. Intramuros, a walled city in the heart of the city, is home to the oldest building in the Philippines, the San Agustin Church. It's also home to the oldest military prison, the Alcatraz.

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Manila / Points of interest

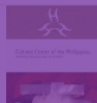
Rizal Park
Large park for strolling & public events



National Museum of the Philippines
Museum, culture



Cultural Center of the Philippines
Theatre, art



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Museum, architecture



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Tomb



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Hotels near Intramuros. Hotels near Rizal Park. Hotels near Fort Santiago. Hotels near San Agustin Church. Hotels near Manila Bay. Hotels near Manila Cathedral. Hotels near National Museum. Hotels near Manila Zoo.

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https://www.tripadvisor.com.au/Asia/Philippines/Luzon/Metro_Manila/Manila
Hotels near Intramuros. Hotels near Rizal Park. Hotels near Fort Santiago. Hotels near San Agustin Church. Hotels near Manila Bay. Hotels near Manila Cathedral. Hotels near National Museum. Hotels near Manila Zoo.

Manila Things To Do - Attractions & More - TripAdvisor

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Images for manila attractions

Report images

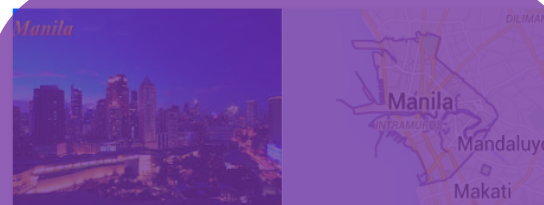


More images for manila attractions

High Gravity SERP Element

CTR lower than expected

High Gravity SERP Element



Manila

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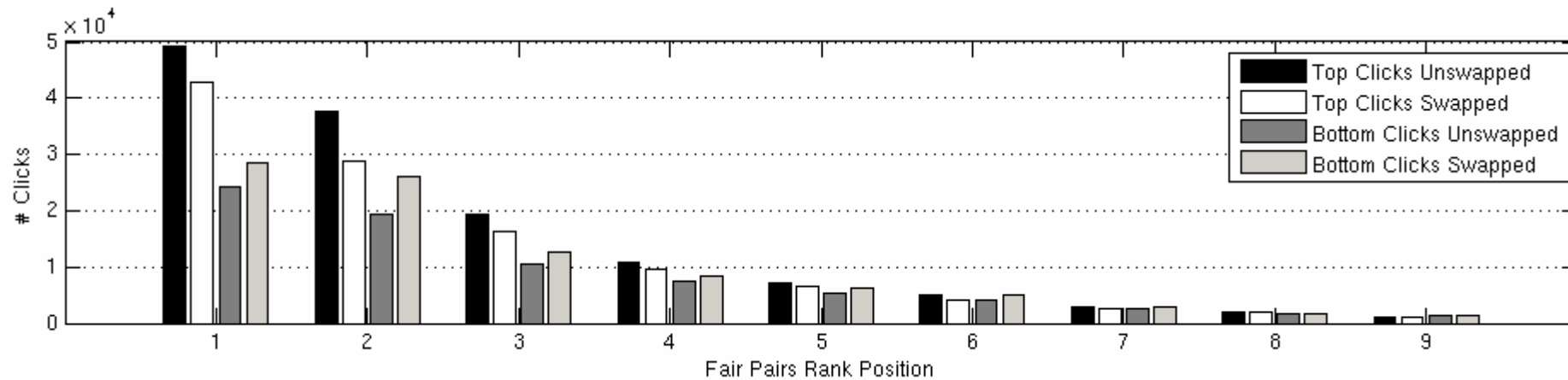
Click Bias:

- Rank
- Relevance
- Title and Description Appeal
- Brand Recognition
- Personalisation

High Gravity Items:

- Rich Snippets
 - Prices
 - Authors
 - Dates
 - Stock
 - Ratings
 - Images
- Knowledge Graph
- Knowledge Carousel
- Answer Boxes
- Local Results
- Image Results
- Video Results
- News Results
- Search Box

The role of CTR in Google



User Behaviour Data as a Ranking Signal

<https://moz.com/blog/user-behaviour-data-as-a-ranking-signal>

High CTR + High Engagement = Happy User

Happy Users = High Rankings

Predict Traffic on Rank Increase

Average Order Value * Conversion Rate

M	N	O	P	Q	R	S	T	U	V
#1	#2	#3	#4	#5	#6	#7	#8	#9	#10
62,231.73	48,572.01	45,848.77	42,616.80	42,925.40	36,019.47	26,153.22	25,107.44	24,086.07	34,040.79
28,663.56	22,371.97	21,117.67	19,629.04	19,771.18	16,590.35	12,046.01	11,564.34	11,093.90	15,678.98
20,129.56	15,711.17	14,830.31	13,784.89	13,884.71	11,650.91	8,459.55	8,121.29	7,790.91	11,010.88
20,509.39	16,007.62	15,110.14	14,045.00	14,146.70	11,870.75	8,619.18	8,274.53	7,937.92	11,218.65
13,309.88	10,388.39	9,805.96	9,114.71	9,180.72	7,703.70	5,593.55	5,369.88	5,151.43	7,280.51
14,903.75	11,632.41	10,980.23	10,206.21	10,280.12	8,626.23	6,263.38	6,012.93	5,768.32	8,152.36
13,816.53	10,783.83	10,179.23	9,461.67	9,530.19	7,996.95	5,806.47	5,574.29	5,347.53	7,557.65
16,424.97	12,819.73	12,100.98	11,247.95	11,329.40	9,506.71	6,902.68	6,626.67	6,357.09	8,984.47
14,502.89	11,319.54	10,684.90	9,931.70	10,003.62	8,394.21	6,094.92	5,851.20	5,613.18	7,933.09
10,324.80	8,058.53	7,606.72	7,070.50	7,121.70	5,975.95	4,339.05	4,165.55	3,996.09	5,647.67
9,855.11	7,691.94	7,260.68	6,748.86	6,797.73	5,704.10	4,141.66	3,976.05	3,814.31	5,390.75
9,014.52	7,035.85	6,641.38	6,173.22	6,217.92	5,217.57	3,788.40	3,636.92	3,488.97	4,930.95
8,133.78	6,348.43	5,992.50	5,570.08	5,610.41	4,707.80	3,418.26	3,281.58	3,148.09	4,449.18
10,712.91	8,361.45	7,892.66	7,336.29	7,389.41	6,200.59	4,502.16	4,322.13	4,146.31	5,859.97
7,559.58	5,900.27	5,569.46	5,176.86	5,214.35	4,375.45	3,176.95	3,049.92	2,925.85	4,135.09
7,419.37	5,790.84	5,466.17	5,080.85	5,117.64	4,294.30	3,118.03	2,993.35	2,871.58	4,058.40
7,044.01	5,497.86	5,189.62	4,823.79	4,858.72	4,077.04	2,960.28	2,841.91	2,726.30	3,853.08
7,710.62	6,018.15	5,680.74	5,280.29	5,318.53	4,462.87	3,240.43	3,110.85	2,984.30	4,217.71
7,323.14	5,715.73	5,395.27	5,014.95	5,051.26	4,238.60	3,077.59	2,954.53	2,834.34	4,005.76

Model Financial Scenarios

Add Goal Conversion Rate & Value

M	N	O	P	Q	R	S	T	U	V	W
#1	#2	#3	#4	#5	#6	#7	#8	#9	#10	\$#1
62,231.73	48,572.01	45,848.77	42,616.80	42,925.40	36,019.47	26,153.22	25,107.44	24,086.07	34,040.79	\$ 933.48
28,663.56	22,371.97	21,117.67	19,629.04	19,771.18	16,590.35	12,046.01	11,564.34	11,093.90	15,678.98	\$ 429.95
20,129.56	15,711.17	14,830.31	13,784.89	13,884.71	11,650.91	8,459.55	8,121.29	7,790.91	11,010.88	\$ 301.94
20,509.39	16,007.62	15,110.14	14,045.00	14,146.70	11,870.75	8,619.18	8,274.53	7,937.92	11,218.65	\$ 307.64
13,309.88	10,388.39	9,805.96	9,114.71	9,180.72	7,703.70	5,593.55	5,369.88	5,151.43	7,280.51	\$ 199.65
14,903.75	11,632.41	10,980.23	10,206.21	10,280.12	8,626.23	6,263.38	6,012.93	5,768.32	8,152.36	\$ 223.56
13,816.53	10,783.83	10,179.23	9,461.67	9,530.19	7,996.95	5,806.47	5,574.29	5,347.53	7,557.65	\$ 207.25
16,424.97	12,819.73	12,100.98	11,247.95	11,329.40	9,506.71	6,902.68	6,626.67	6,357.09	8,984.47	\$ 246.37
14,502.89	11,319.54	10,684.90	9,931.70	10,003.62	8,394.21	6,094.92	5,851.20	5,613.18	7,933.09	\$ 217.54
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7,323.14	5,715.73	5,395.27	5,014.95	5,051.26	4,238.60	3,077.59	2,954.53	2,834.34	4,005.76	\$ 109.85

Advanced.

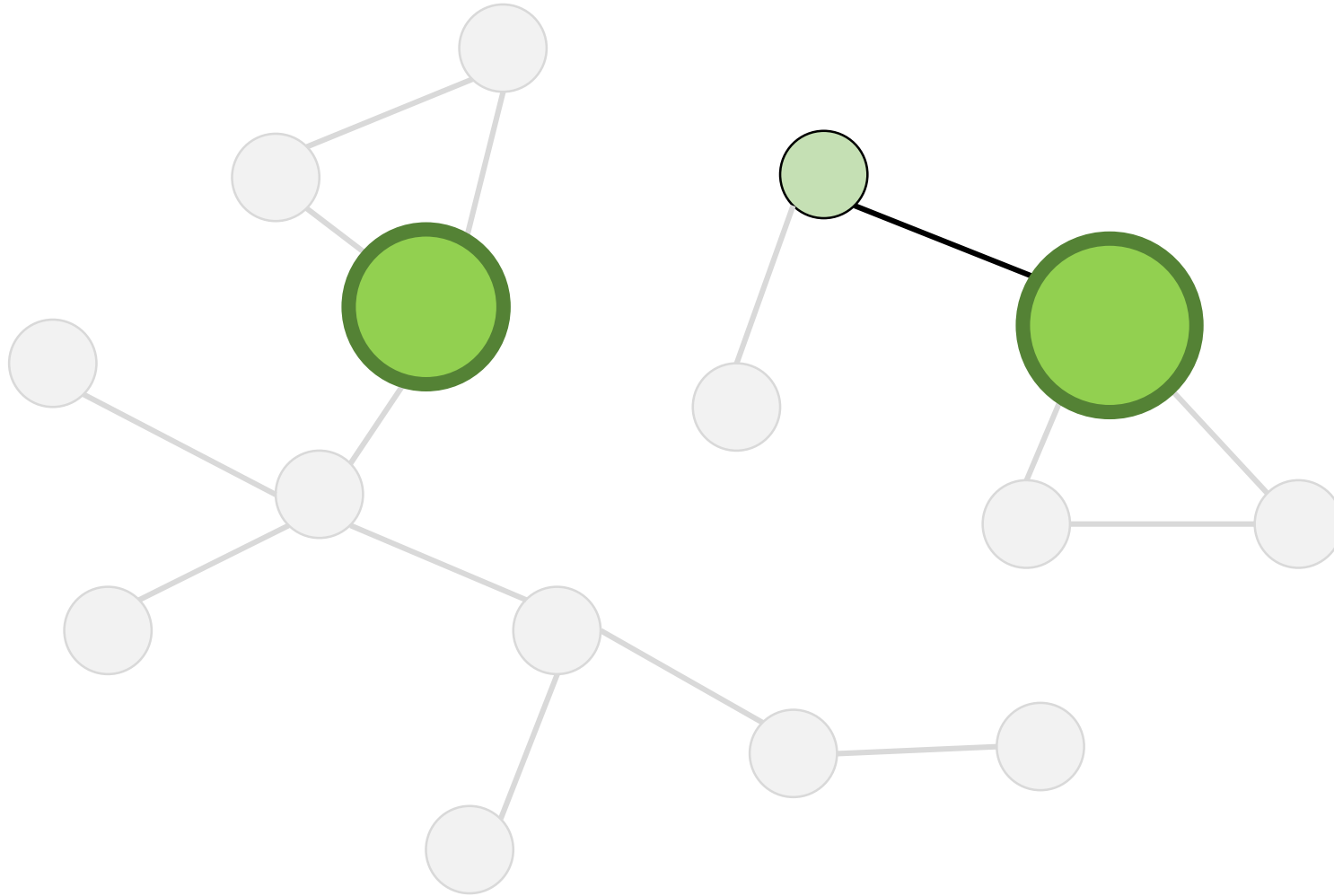
SERP Scraping.

Query to URL mapping.

Calculating difficulty score.

Projecting non ranking keywords.

FOCUS



- Pages
- Phrases

Content.

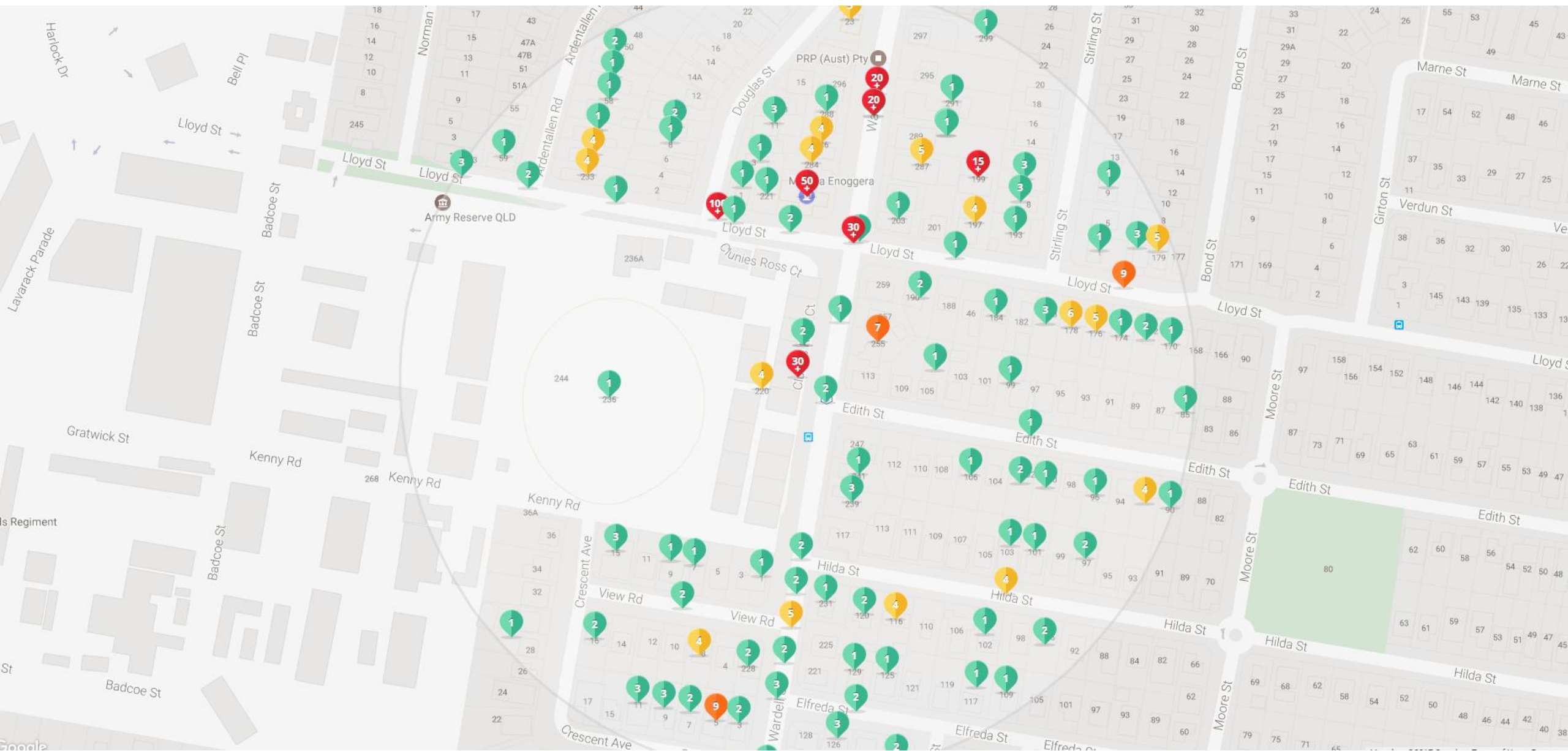


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Provide unique value by offering fresh, never before seen information, insights, entertainment or functionality.



Venere, LGBT Safety World Map











BUILDING FUNCTIONALITY

OverviewAmenitiesMapConditionsReviews

Lovely house in Brno, Czech Republic

10 Excellent (1 review)





Accommodates

8

Bedrooms

3

Bathrooms


1


Size


100 m²


Floor No.


1


 Internet/WiFi


 TV


 Kitchen

 Parking available

 Pets allowed

 Towels

 Washer/dryer

 Dishwasher

MORE AMENITIES

PROPERTY SUMMARY

Address

Ondrova, 63500 Brno, Czech Republic

Property type

House

Per night

\$ 91 AU

Check-in

11/17/2015

Check-out

11/30/2015

Guests

2

These dates are available

13 nights × \$ 107.04 AU

\$ 1392 AU

Special price


\$ -207 AU

Subtotal

\$ 1185 AU

BOOK NOW

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Property listed by

HANKA

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ADD TO FAVORITES

Price

Photos

Owner

Features

Address

What's the best place to eat in Sydney?

Report

Insights

Gender

Sum	Compare
Male	Female

Age

Sum	Compare
18-24	25-34
35-44	45-54
55-64	65+

Geography

All of Australia

Inferred Income

Sum	Compare
\$0-24K	\$25-49K
\$50-74K	\$75-99K
\$100-149K	\$150K+

Inferred Parental Status

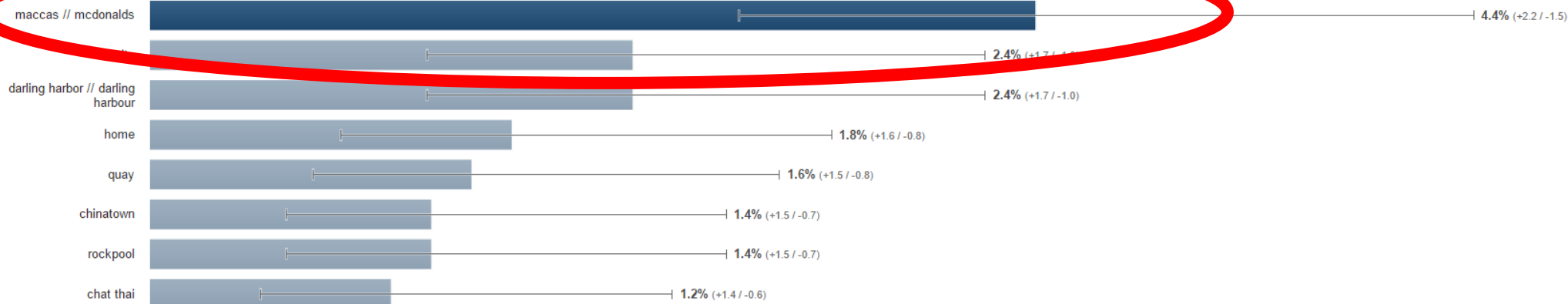
Sum	Compare
Parent	
Non-parent	

OPEN-ENDED TEXT

What's the best place to eat in Sydney?

Results for all respondents. Weighted data unavailable for this view. (501 responses) ?

Confidence too close to call. ?



A 2015 study by Wimu reveals that Sydney locals prefer to eat out at McDonald's

Key facts:

- Main finding: McDonald's is the top choice for eating out
- Sample size: 850 respondents
- Reasons stated: Taste and convenience
- Study period: July to October 2015
- Location: Sydney and surrounding suburbs

The study was designed and conducted by Wimu, the online platform for private apartment rentals, in order to reveal eating habits of Sydney locals and see **McDonald's local as a consolidating factor** with popular restaurants. It involved six hundred Australians living in or near the Sydney area.

Coming in the wake of, and in stark contrast to, reports surfacing all over the world's media of **McDonald's suffering a "deep depression"**, the study might be of some comfort to Sydney-based franchisees after a difficult week for the brand.

In the first stage of the study respondents are asked just one question: "What's the best place to eat in Sydney?". Surprisingly the winning answer wasn't room a close call: the fast food restaurant won by a solid margin with only one serious competitor, Hurricane Grill.



During the second stage of the study, a follow-up survey targeted those who prefer eating out at McDonald's. The aim was to help us understand the main reasons behind the restaurant's popularity. "Good, tasty food" was the top answer. "Convenience" and "low price" also surfaced up as primary reasons for local's choices.

Sample of responses:

- It's cheap and crunchy and fatty
- Love the cheeseburgers
- Because they have a good range of nice healthy food
- Because we know the the taste of McDonald's is same around the world no surprises
- It keeps the kids happy
- Macca's is love macca's is life
- You can get a great variety of food whether it be healthy or unhealthy
- Tummy

Since our initial study didn't suggest that the answer must be a specific restaurant, some respondents chose their favorite location to eat in Sydney. Top locations include City and Darling Harbour but the third top choice was eating at home.

Restaurants vs Locations

Brand

1. McDonald's
2. Hurricane Grill
3. Rockpool
4. Chat Thai
5. Cafe Sydney
6. Din Tai Fung
7. Grill
8. Mozzi
9. Hungry Jacks
10. Magnum
11. Spazio
12. Hugo Smith
13. Murr's
14. Murr's
15. El Jefe
16. Hard Rock Cafe
17. Jordan's Seafood
18. Murr's
19. Murr's
20. Mr Crackles
21. Mr Wang's
22. Oporto
23. Patisserie on the Rocks
24. Paul's Burgers
25. Patisserie
26. San Churros
27. Subway
28. Via Nando's
29. Aldo Ai Thai
30. Almond Bar

Location

1. City
2. Darling Harbour
3. Home
4. Quay
5. Chippendale
6. Surry Hills
7. Cabramatta
8. Leichwood
9. The Rocks
10. Newcom
11. Carley Vale
12. Fish Market
13. Opera House
14. Central Park

The Best Places to Eat in Sydney



Why People Chose McDonald's



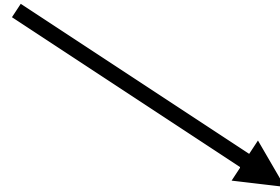
Wordcloud showing the reasons people gave for choosing McDonald's

“SOURCE OF NEWS” PAGE

who has written about McDonald's

Is a journalist

and welcomes news tips



site:twitter.com journalist mcdonalds tips

site:twitter.com businessinsider mcdonalds



Works at Business Insider and has written about McDonalds

EMAIL



Hayley Peterson ✓

@hcpeterson

Senior reporter covering retail for
[@businessinsider](#). Recovering politics
scribe. Dog enthusiast.
hpeterson@businessinsider.com

[read.bi/19M1AZI](#)

Joined July 2009

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3,999

FOLLOWING
1,984

FOLLOWERS
3,634

LIKES
623

LISTS
1

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LIFEHACKER
How To Pass Off Store Bought Food As Your Own



LIFEHACKER
Ask A Real Estate Agent Which Home Upgrades Earn The Most Back In

BRIEFING

These photos show why McDonald's is Australia's favourite restaurant

HAYLEY PETERSON OCT 27, 2015, 3:15 AM



McDonald's Australia

McDonald's is thriving in Australia.

McDonald's is thriving in Australia.

The fast-food chain just reported its fourth straight quarter of same-store sales growth in Australia, where McDonald's is fondly known as "Macca's."

It also recently ranked first among Australian's favourite restaurants, according to a survey by [Wimdu](#), a site for apartment rentals.

Customers cited "good, tasty food," "convenience," and "low prices" as their top reasons for eating there.

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Put Your Shower Caddy In The Dishwasher For A Hassle-Free Clean

It also recently ranked first among Australian's favourite restaurants, according to a survey by [Wimdu](#), a site for apartment rentals.

Customers cited "good, tasty food," "convenience," and "low prices" as their top reasons for eating there.

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Social media will soon be able to predict epidemics and even judge the mental health of Australians



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Science meets fiction as 3D printers create body parts and repair the unrepairable

Business Insider Australia



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businessinsider.com.au/mcdonalds-in-australia-vs-america-2015-10

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SURVEY

Philippines

TARGETING

General Population
in Australia on the Google
Consumer Surveys publisher
network.

FIELD DATE

05/03/2016

FREQUENCY

One-time

Question

1. [What's the first thing that comes to your mind when you think of The Philippines?](#)

Low response rate

Answer

Too close to call
Trending towards: food

Insights

None

Responses

1,033 / 1,000

What's the first thing that comes to your mind when you think of The Philippines?

Results for all respondents. Weighted data unavailable for this view. (1033 responses) ?

Confidence too close to call. ?

beach // beaches	5.2% (+1.5 / -1.2)
asia // asian // asians	4.5% (+1.4 / -1.1)
food	4.4% (+1.4 / -1.1)
island // islands	4.4% (+1.4 / -1.1)

▼ Saved views

New

Sentiment

Themes

▼ Options

Word cloud **ON**

Bar charts **ON**

Weighted **ON**

Percentages **ON**Sort by winner **ON**

Answers

Group by synonym ☒ bali☒ banana☒ basketball☒ beaches☒ beautiful☒ beauty☒ beer☒ boracay

Report

Insights

Inferred Gender

Sum

Compare

Male

Female

Inferred Age

Sum

Compare

18-24

25-34

35-44

45-54

55-64

65+

Geography

All of Australia

Sum

Compare

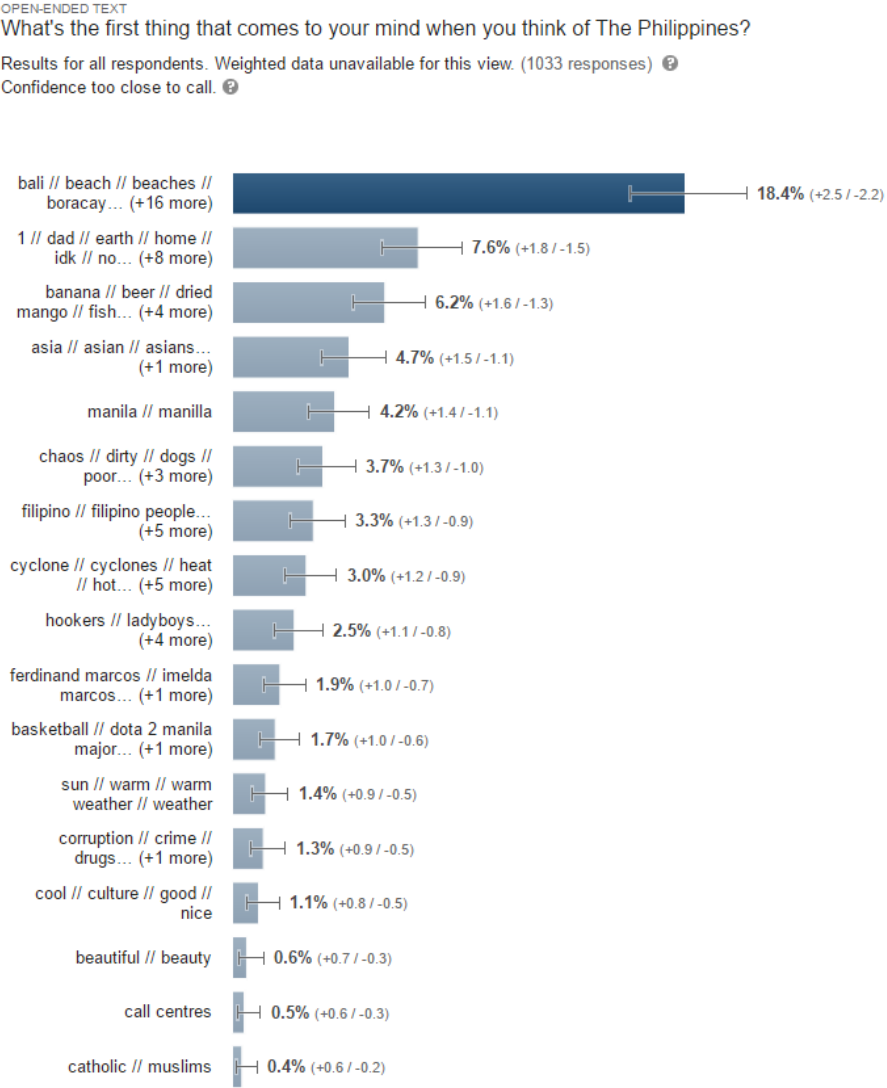
Inferred Parental Status

Sum

Compare

Parent

Non-parent



Saved views

New

Sentiment

Themes

Weighted ON

Percentages ON

Sort by winner ON

Answers

Manual grouping

Non-Answers

Asia

Tourism & Attractions

Food

Sports and Games

Image of Beauty

call centres

Religion

Poverty & Disorder

Broadly Positive

Crime and Corruption

Bad Weather

Politics

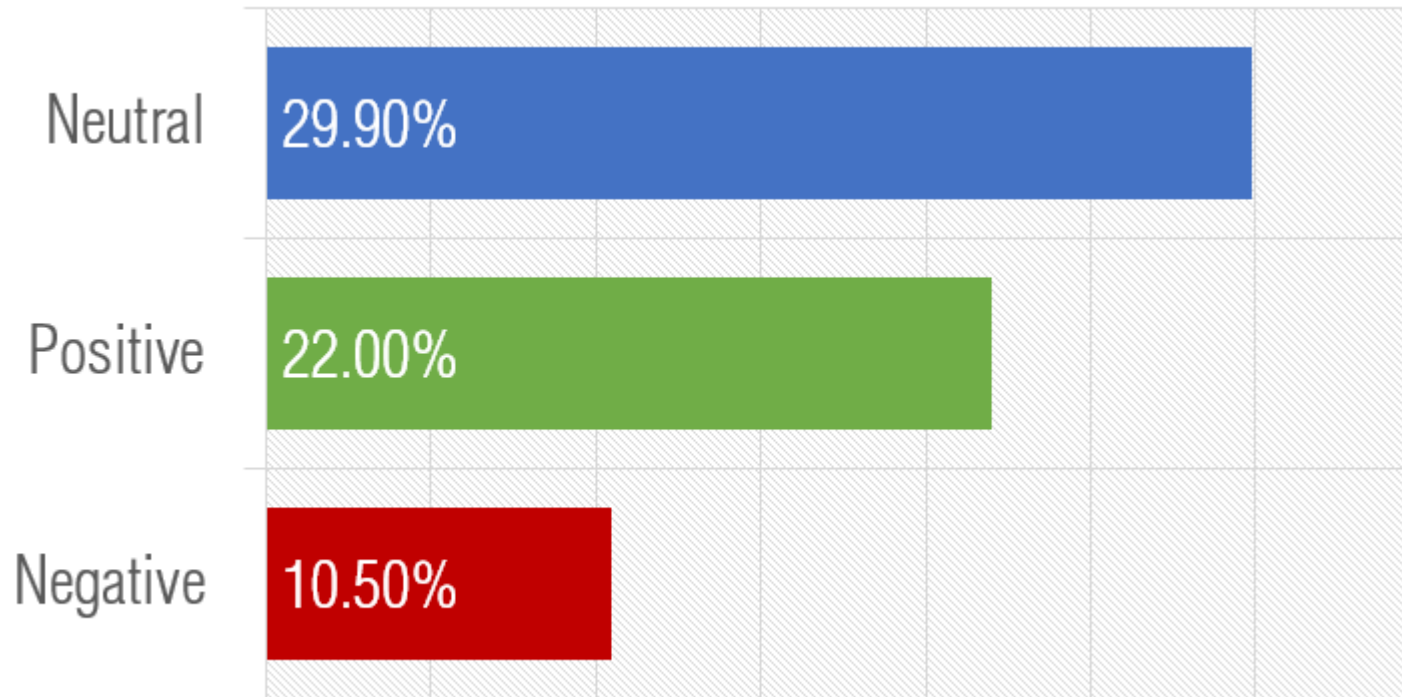
People and Friends

Adult Industry

Manila

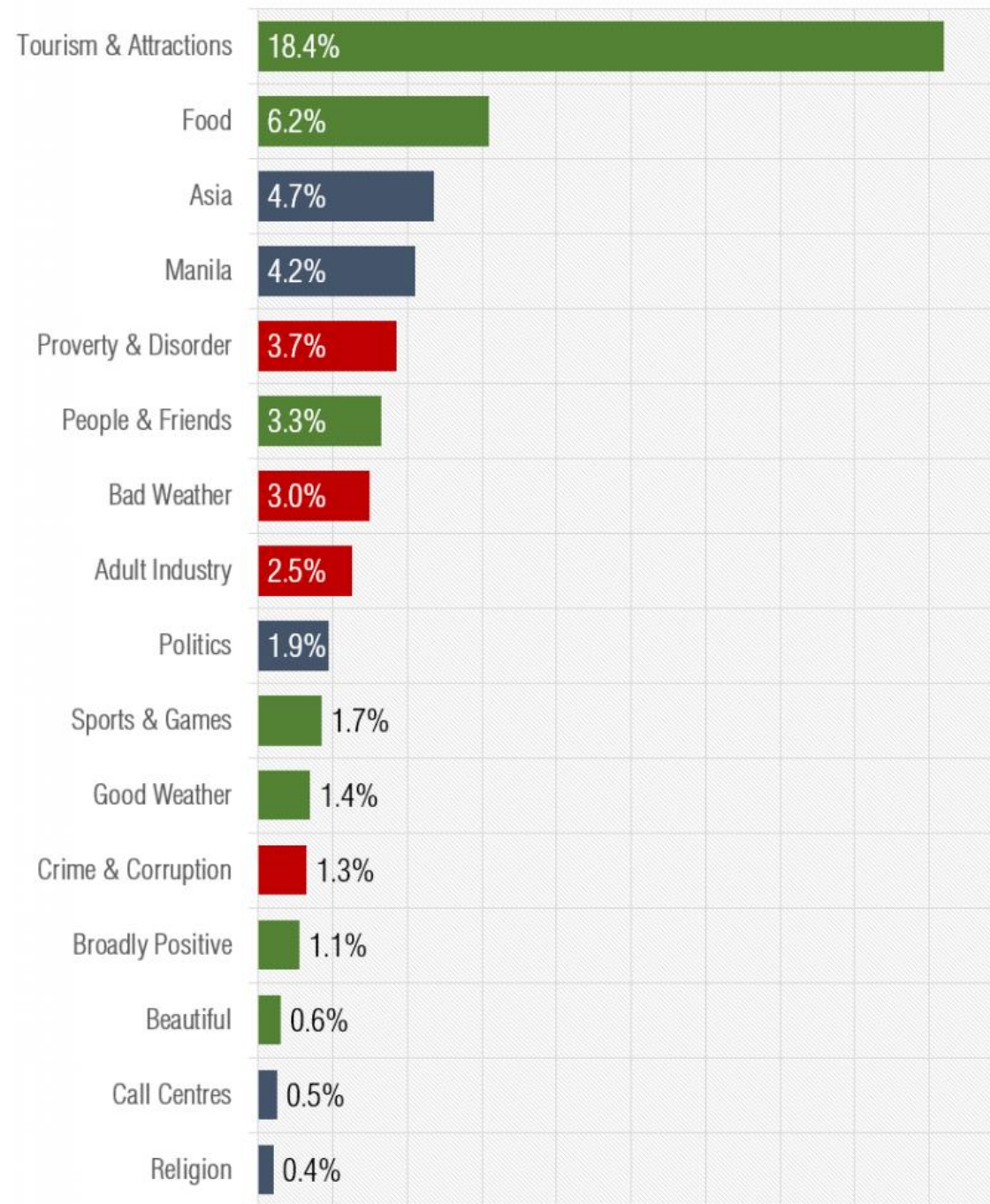
Good Weather

Sentiment Analysis



dejan.marketing/sentiment/

Main Themes

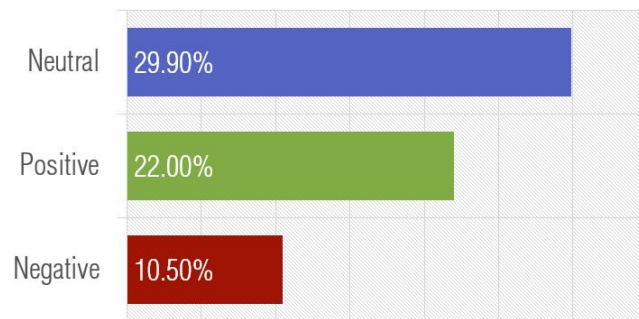


Here's what Australians think of the Philippines



What's the first thing that comes to your mind when you think of the Philippines?

That was the question 1033 Australians answered in a study conducted by [DEJAN Marketing](#). New research highlights tourism and attractions as the top association with the Philippines. The second most prominent theme was food. Despite the largely positive sentiment the island nation's image isn't without a flaw. About one in ten Australians thought negatively of the Philippines including themes such as poverty, bad weather, adult industry, crime and corruption.



So what do Australians know about the Philippines?

Manila holds the first place as the most mentioned destination within the country followed by Boracay. Aussies did mention another destination - Bali, however we've decided to bundle that puzzling answer with the "tourism" theme in general. The most recognised people include Manny Pacquiao, Ferdinand Marcos and Imelda Marcos. One interesting discovery was a DOTA2 gaming event The Manila Major 2016 with its \$3,000,000 prize pool. Basketball was the only explicit sport association in the survey data. Interestingly, local industry wasn't on the radar at all. Only 0.5% respondents mentioned call centres.

Top Association: Tourism & Attractions

The leading theme of our research encompasses a range of answers including:

- Beaches
- Holidays
- Flowers
- Tropics
- Volcanoes
- Nature
- Mountains
- Sea

Runner Up Theme: Food

After tourism and destination themed responses, food was the second most prominent association and it included items such as bananas, dried mango, fish, noodles, pineapple rice and surprisingly – beer.

Other Themes

Once we remove "Tourism & Attractions" from the word cloud, other prominent associations with the Philippines pop-out. It's immediately evident that it's not all rosy as far as public opinion goes.

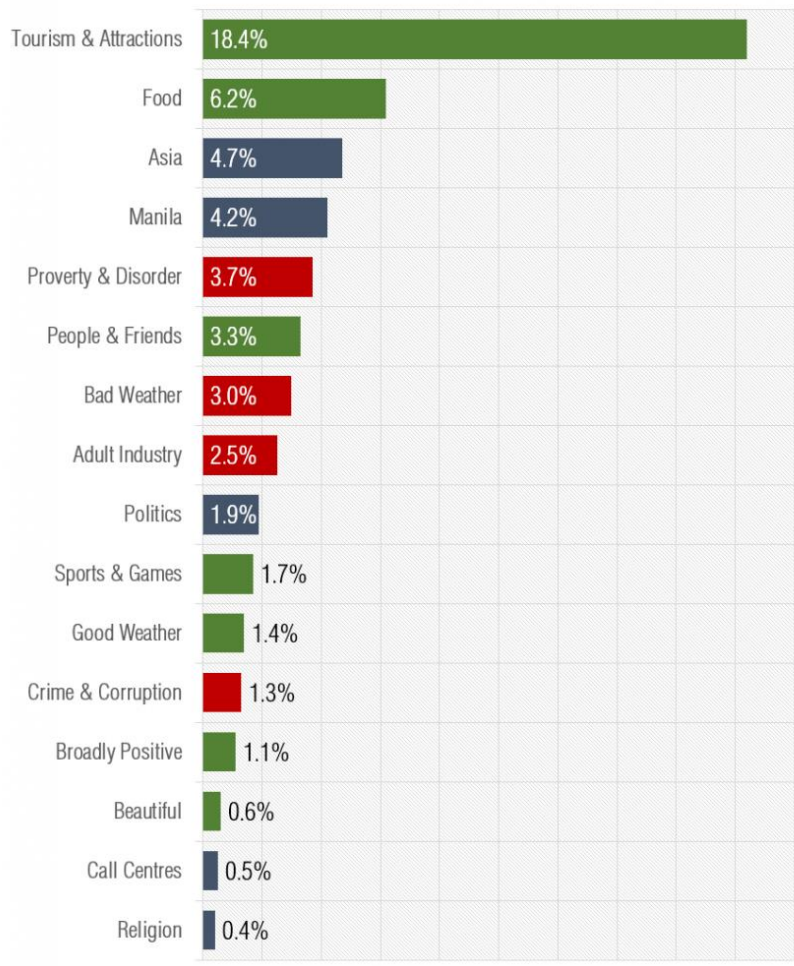


Understanding Negative Sentiment

One of the strongest associations in the survey was the notion of poverty with responses such as "poor people", "slums", "chaos" and "dirty". Another strong negative was attitude towards adverse weather conditions including heat, humidity, rain, cyclones and interestingly tsunami. With 2.5% prominence adult industry isn't at an alarming level, but it is the third most prominent negative theme which in addition to usual terms included multiple instances of mail order brides.

Survey Verdict

According to data available Australians' image of the Philippines is largely positive which is a credit to the country and its tourism board. It appears that in addition to the usual tourism and attractions theme there may be additional directions worth fostering. This includes food of course, as there is a growing number of "foodies" in Australia looking for exciting new culinary experiences.



Local Reactions

We've reached out to those living in the Philippines for their comments on the survey results. Nobody mentioned bad traffic, that was the surprise to most of them.

Objectively, it is a fair assessment and observation of the Philippines. I am surprised the following did not come out – traffic.

Norelyn T. Babiera

An entrepreneur from Manila, [Jason Acidre](#) highlights bad traffic, poor internet service and hospitality of the locals as something that in his view should have come up in the answers, but it didn't.

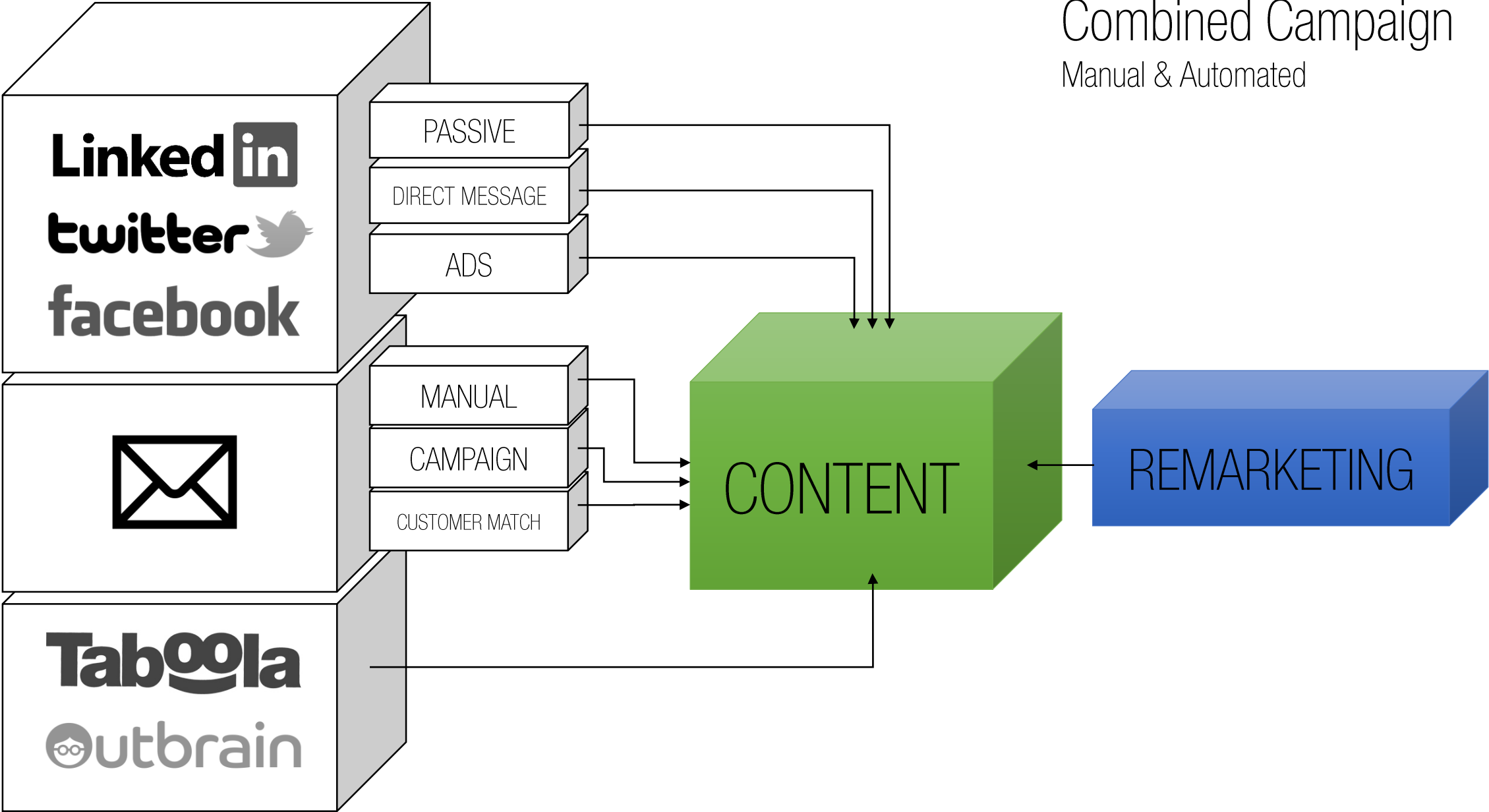
Not that surprised, though a few things that I think most aussies who have been here could easily remember (particularly in Manila). Bad traffic (probably one of the worst in the world), terrible internet service providers, hospitality of the locals. But most of the things you've listed are accurate.

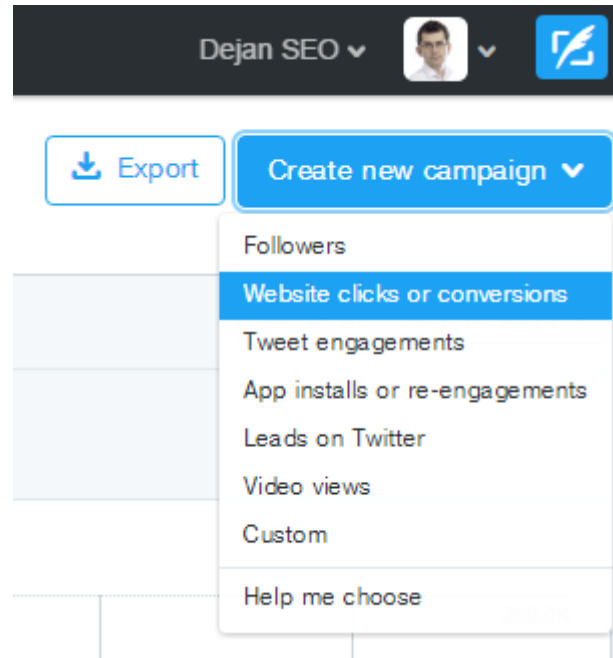
Jason Acidre

Download: [Raw Survey Data](#)

Designing Campaign Layout

Combined Campaign
Manual & Automated





https://dejanseo.com.au/heres-what-australians-think-of-the-philippines/?utm_source=cpc&utm_medium=twitter&utm_campaign=philippines



Ads

Campaigns

Creatives ▾

Analytics ▾

Tools ▾

Philippines

WEBSITE CLICKS OR CONVERSIONS

Funding – Credit/debit card

Automatic bid – Yes

Daily budget – Required

UNSAVED

1

Overview >

2

Audience >

3

Budget >

4

Creatives

Set up your campaign

STEP 1 OF 4

Name your campaign

Philippines



When do you want to run this campaign?



Start immediately, run continuously



Set start and end dates

Website tag for conversion tracking

Tracking status:

NO TAG SETUP

Set up conversion tracking to get the most out of your campaign. This will give you better reporting on metrics like site visits, purchases, and other actions. [Learn More](#)

Select your audience

STEP 2 OF 4

AUDIENCE PROFILE

? Select locations (required)

☒ Target specific locations ☐ Show ads in all available locations

Philippin|

or

[Import multiple locations](#)

Country

Republic of the Philippines

? Select gender

☒ Any gender ☐ Male ☐ Female

[Select languages](#)

[Select devices, platforms, and carriers](#)

SELECT ADDITIONAL AUDIENCE FEATURES

[+ Add keywords](#)

[+ Add followers](#)

[+ Add interests](#)

[+ Add tailored audiences](#)

[+ Add TV targeting](#)

[+ Add behaviors](#)

[+ Add event targeting](#)

? Customize where Promoted Tweets appear.

☒ Users' timelines

☒ Profiles & Tweet Detail Pages

[Limit targeting by excluding tailored audiences.](#)

[Limit targeting by excluding behaviors](#)

Add tailored audiences [Remove tailored audiences](#)

or

[Browse your tailored audiences](#)

☒ Expand reach by targeting similar users. [Learn more](#)

If you would like to reach only users similar to those in the above tailored audiences and not users in those audiences (that is, only *lookalikes*), you should exclude the same audiences in the **limit targeting by excluding audiences** section below.

View existing audiences or create new audiences in the [audience manager](#)

Dejan SEO ▾



Create new audience ▾

Upload your own list

Create a website tailored audience

Collect your mobile app users



Create new list audience

Name your audience.

Give your audience a unique and descriptive name.

Filipino Journalists

Specify the type of data in your file.

What kind of records will you upload?

- ☐ Email addresses
- ☐ Mobile phone numbers
- ☒ Twitter usernames
- ☐ Twitter user IDs
- ☐ Mobile advertising IDs

Upload your data file.

Supported file formats are .csv and .txt. The maximum file size is 5 GB.

Your list can be separated by spaces or commas.

[Choose the CSV or text file containing your list](#)

☐ The records in this data file are already normalized and hashed using SHA256

Agree to the terms of use.

☒ I have read and I agree to the [tailored audiences terms of use](#).

Create list audience

Cancel

All Australian Journalists

List Name: All Australian Journalists

List Privileges: ☐ Private ☒ Shared



List Type: application

Created by: Dan Petrovic

Created on: 13/01/16 14:39

Updated by: Dan Petrovic

Updated on: 13/01/16 14:39



journalist



outlet

xls export
 csv export
 delete
 move to
 copy to
 select all results

Show 15 entries | 1-15 of 1,823

Find: [Previous](#) [1](#) [2](#) [3](#) [4](#) [5](#) [Next](#)

		Name	Outlet	Beat(s)	Email	Phone	Location
<input type="checkbox"/>		Amanda Abate	ATN-7	News & Current Affairs, ...	aabate@seven.com.au	+61 (0)2 8777 7777	Pymont, New South Wales
<input type="checkbox"/>		Ando	2VM	Music, News & Current Af...	news2vm@bigpond.com	+61 (0)2 6752 1155	Moree, New South Wales

Q1																					
	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T	U
1	S.No.	Remove R	Prefix	First Name	Last Name	Role	Email	Beats	Address	City	State	Zip	Phone	Fax	Preferred M	Additional	Twitter	LinkedIn	Outlet	DMA	Circulation
2	1		Mr	Ando		Program D	news2vm@	Music, Ne	P.O Box 3	Moree	New South	2400	+61 (0)2 6	+61 (0)2 6	email	Additional		http://www	2VM		91000
3																			2VM		N/A
4	2		Ms	Anna		Blogger	adobodowr	Baking, Fc							email	Anna is a		http://www	Blogs [AU		N/A
5																			adobo dow		N/A
6	3		Mrs	Jamieanne		Blogger	sweetestki	Cooking, H							email	Jamieanne	http://twitter.com/@jamieanne	http://www	Blogs [AU		N/A
7																			The Sweet		58600
8	4		Mr	Leaping La		Columnist	newsdesk	Rugby, Cri	Collins Str	Docklands	Victoria	3008	+61 (0)3 8		email	Additional	http://twitter.com/@LeapingLarryL	http://www	The Age		202711
9																			The Age -		N/A
10	5		Mr	Timbee		Host	bookings@	Music, Ga	PO Box 84	Mount Law	Western A	6929	+61 04 019		email	Timbee is	http://twitter.com/@djtimbee	http://www	All Things		N/A
11																			RTRFM 92		N/A
12																			RTRFM 92		N/A
13	6		Ms	Amanda	Abate	Reporter	aabate@s	Local, Cun	PO Box 77	Pymont	New South	2009	+61 (0)2 8	+61 (0)2 8	email	Amanda A	http://twitter.com/@amandaabate	https://au.l	Seven Net		N/A
14																			Seven Net		N/A
15																			Seven New		N/A
16	7		Mrs	Georgie	Abay	Editor, Blo	georgie@tl	Health (Ge							email	Georgie A	http://twitter.com/@georgieabay	http://www	Blogs [AU		N/A
17																			The Grace		20300
18	8		Ms	Kris	Abbey	Publisher	kris@spali	Health (Ge	51 Whistle	Manly	New South	2095	+61 (0) 2 9		email	Kris is the	http://twitter.com/@spalifeguide	http://www	Spa Life		N/A
19																			Spa Life - I		N/A
20	9		Mr	Graham	Abbott	Host, Prod	abbott.gra	Music, Ra	GPO Box	Melbourne	Victoria	3001			email	Graham A	http://twitter.com/@grahamrabbott	http://au.li	ABC - Mel		N/A
21																			ABC Class		N/A
22																			ABC Class		N/A
23	10		Ms	Daniela	Abbraccia	Reporter	daniela.ab	Local gove	GPO Box	Adelaide	South Aus	5001	+61 (0)8 8		email	Daniela is		https://au.l	East Torre		30646
24																			East Torre		30646
25	11		Ms	Frances	Abdallaoui	Departmen	fabdallaoui	Food and	GPO Box	Sydney	New South	2001	+61 (0)2 9		email	Fran Abda	http://twitter.com/@fabdallaoui	http://www	Bauer Mec		N/A
26																			The Austr		416117
27	12		Mr	Bruce	Abernethy	Host	babernethy	National s	Locked Ba	Hindmarsh	South Aus	5007	+61 (0)8 8		email	After his fo	http://twitter.com/@7newsadelaide	http://www	Seven Net		N/A
28																			Seven New		N/A
29	13		Ms	Leanne	Abernethy	Photograph	editor@wh	Local, New	PO Box 14	Airlie Beac	Queenslan	4802	+61 (0)7 4	+61 (0)7 4	email	Leanne Ab		http://www	The Whats		7176
30																			The Whats		N/A
31	14		Mr	Duncan	Abey	Reporter	duncan.ab	Gossip, N	Level 1	Hobart	Tasmania	7000	+61 (0)3 6	+61 (0)3 6	email	Duncan Al	http://twitter.com/@duncanabey	http://au.li	The Austr		104774
32																			The Mercu		34636
33																			The Mercu		34636
34	15		Mr	Matthew	Abraham	Host	matthew.a	Local news	GPO Box	Adelaide	South Aus	5001	+61 (0)8 8	+61 (0)8 8	email	Matthew A	http://twitter.com/@kevcorduroy	http://www	891 ABC A		N/A
35																			ABC (Aust		N/A
36																			ABC - Ade		N/A
37	16		Ms	Lee	Abrahams	Editor	editor@tdr	Regional n	PO Box11	Camden	New South	2570	+61 (0)4 0	+61 (0)2 4	email	Additional		http://www	The Distric		16900
38																			The Distric		16900
39	17		Mr	Scott	Abrahams	Departmen	sabrahams	Employme	Level 2, 10	North Ryde	New South	2113	+61 (0) 2 9	+61 (0)2 9	email	Scott Abra	http://twitter.com/@cchaustralia	http://au.li	Wolters KI		14500
40																			Wolters KI		14500



Audience manager

Create new audience ▾

4 Tailored audiences

Name		Last Updated	Audience Size	Manage
Dynamic Web Training [MELTWATER] Uploaded list • Twitter usernames	READY	Feb 17, 2016	710	Delete
MELTWATER AU @usernames Uploaded list • Twitter usernames	READY	Jan 20, 2016	1,160	Delete
AIB AU NZ UK USA CA Uploaded list • Twitter usernames	READY	Jan 15, 2016	4,110	Delete
AIB US AU NZ CA	READY	Jan 15, 2016	3,070	Delete

Add tailored audiences [Remove tailored audiences](#)

or

[Browse your tailored audiences](#)

☒ Expand reach by targeting similar users. [Learn more](#)

If you would like to reach only users similar to those in the above tailored audiences and not users in those audiences (that is, only *lookalikes*), you should exclude the same audiences in the **limit targeting by excluding audiences** section below.

View existing audiences or create new audiences in the [audience manager](#)

Browse tailored audiences

4

From lists

☐ All from lists

☐ Dynamic Web Training
[MELTWATER] (710 users)

☒ MELTWATER AU @usernames
(1,160 users)

☐ AIB AU NZ UK USA CA (4,110 users)

☐ AIB US AU NZ CA (3,070 users)

Done

Add tailored audiences [Remove tailored audiences](#)

Search your tailored audiences

or

[Browse your tailored audiences](#)

Target users from...

X From lists

X MELTWATER AU @usernames
(1,160 users)



Expand reach by targeting similar users. [Learn more](#)

If you would like to reach only users similar to those in the above tailored audiences and not users in those audiences (that is, only *lookalikes*), you should exclude the same audiences in the **limit targeting by excluding audiences** section below.

View existing audiences or create new audiences in the [audience manager](#)

Set your budget STEP 3 OF 4

? Set a daily maximum (required).

A\$	10	per day
-----	----	---------

? Set a total budget (optional).

A\$	100
-----	-----

Choose pricing.

Automatic bid ▼

Your bid will be optimized to get the best results at the lowest price (within your budget).

Audience summary

PROFILE

In 1 location

Gender: Any gender

Languages: Any languages

Platforms: On all platforms

Carriers: On all carriers

AD PLACEMENTS

Users' timelines

Users' profiles

POTENTIAL AUDIENCE SIZE



888 – 1K



RECOMMENDED RANGE



DEJAN
@dejanseo

Here's what Australians think of the Philippines



Here's what Australians think of the Philippines

dejanseo.com.au

RETWEETS

125

LIKES

250



6:35 PM - 9 May 2016



Impressions 197,817



558 organic 197,259 promoted

Media views 3



0 organic 3 promoted

Total engagements 6,116

Link clicks 4,054

Detail expands 1,493

Likes 260



Profile clicks 155


Retweets 133


Replies 9


Follows 9

Media engagements 3


 CAMPAIGN MANAGER 


Page
 DEJAN ▾

Account
DEJAN  ▾


Campaign
Philippines  ▾


Create campaign ▾


Created: 5/10/2016 | Language: English | Duration: 5/10/2016 – Indefinite | Campaign Status:  [Duplicate campaign](#)

 Performance
Sponsored Updates campaign

1 Ad
(1) Active


 Audience
1,000+ LinkedIn members

 Bid and budget
Bid: A\$2.90
Daily budget: A\$50.00
Total budget: A\$200.00

 What **location** do you want to target? (required)

include ▾ Start typing a country, state, city, or town... [See full list](#)

include Philippines × Australia ×


 What **ages** do you want to target? ×


☒ 18-24 ☒ 35-54


☒ 25-34 ☐ 55+

Your estimated target audience

1,000+ LinkedIn members

 Philippines, Australia

 25-34, 35-54, 18-24

 BBC, BBC Worldwide, Australian Broadcasting Corporation, Foxtel, Nine Network Australia, Network Ten, Southern Cross Austereo, Businessworld, Philippine Daily Inquirer,

https://dejanseo.com.au/heres-what-australians-think-of-the-philippines/?utm_source=cpc&utm_medium=linkedin&utm_campaign=philipp

 What **companies** do you want to target?



include ▾

Start typing a company name...

include

BBC × BBC Worldwide × Australian Broadcasting Corporation ×

Foxtel × Nine Network Australia × Network Ten ×

Southern Cross Austereo × Businessworld ×

Philippine Daily Inquirer × NOVA Entertainment ×

BusinessWorld Online, Inc. ×

Special Broadcasting Service (SBS) Australia × Abante ×

The Manila Times × Businessworld Magazine × Seven Network ×


ITV Studios Australia × BusinessWorld Publishing Corporation ×

Manila Bulletin Publishing Corporation × World News Inc ×

World News Media Ltd × United Daily News ×

Philippines Dept Of Tourism ×

THE GOVERNMENT OF THE PHILIPPINES × BusinessWorld Online ×

 What **job titles** do you want to target?

×

include ▾	Start typing a job title...
-----------	-----------------------------

include

- | | | | | |
|----------------------|--------------------------|------------------------|------------|--------------|
| Editor × | Producer × | Writer × | Reporter × | Journalist × |
| Copywriter × | Communications Manager × | Editor in Chief × | | |
| Associate Producer × | Correspondent × | Senior Producer × | | |
| Contributor × | Presenter × | Freelance Journalist × | Blogger × | |
| Web Producer × | Freelance Producer × | Subeditor × | | |
| News Reporter × | Online Editor × | News Producer × | | |
| Business Editor × | Content Producer × | Multimedia Producer × | | |
| Online Producer × | Broadcast Journalist × | Tourism Manager × | | |
| Digital Producer × | Director of Tourism × | Digital Editor × | | |
| Senior Journalist × | Web Journalist × | Business Journalist × | | |
| Online Journalist × | Freelance Blogger × | | | |

 What **skills** do you want to target?



include ▾

Start typing a skill...

include

Newspapers ×

Journalism ×

Feature Articles ×

Headline Writing ×

Breaking News ×

News Writing ×

AP Style ×

Broadcast Journalism ×

Online Journalism ×

Business Journalism ×

Select specific targeting criteria to zero in on your ideal audience:

Company name



Company industry



Company size



Job title



Job function



Job seniority



Member schools



Fields of study



Degrees



Member skills



Member groups





Member gender



Member age



☒ Help my campaign reach new audiences similar to my targeting criteria with Audience Expansion. 

☒ (BETA) Deliver my campaign to my target audience beyond the LinkedIn feed. 



Page



DEJAN ▾

Account

DEJAN



Campaign

Philippines



Create campaign ▾

Created: 5/10/2016

| Language: English

| Duration: 5/10/2016 – Indefinite

| Campaign Status:

[Duplicate campaign](#)

Performance

Sponsored Updates campaign

1

Ad

(1) Active



Audience

1,000+ LinkedIn members



Bid and budget

Bid: A\$2.90

Daily budget: A\$50.00

Total budget: A\$200.00

Bid type ?

☒ Cost per click (CPC)☐ Cost per impressions (CPM)

Pay when someone clicks your ad.

Bid ?

2.90

Suggested bid to reach the majority of your audience is A\$7.42.
(Other advertisers are bidding between A\$7.42 – A\$11.02)
Minimum bid: A\$2.90.

Daily budget ?

50.00

Minimum budget: A\$10.00 (includes amount already spent)
Your campaign's actual daily spend may be up to 20% higher. [Learn more.](#)

Start Date ?

☒ Start immediately☐ Schedule start

mm/dd/yyyy



End Date ?

mm/dd/yyyy



Campaigns will end at midnight (UTC time zone) on the date selected.
[Run indefinitely](#)

Total budget ?

200.00

Minimum budget: A\$50.00 (includes amount already spent)

[^ Show less](#)[I want to learn more about campaign budgeting](#)

Estimated Target Audience: 1,000+ LinkedIn members

Philippines, Australia – Ages: 18-24, 25-34, 35-54

BBC, BBC Worldwide, Australian Broadcasting Corporation, Foxtel, Nine Network Australia, Network Ten, Southern Cross Austereo, Businessworld, Philippine Daily Inquirer, NOVA Entertainment, BusinessWorld Online, Inc., Special Broadcasting Service (SBS) Australia, Abante, The Manila Times, Businessworld Magazine, Seven Network, ITV Studios Australia, BusinessWorld Publishing Corporation, Manila Bulletin Publishing Corporation, World News Inc, World News Media Ltd, United Daily News, Philippines Dept Of Tourism, THE GOVERNMENT OF THE PHILIPPINES, BusinessWorld Online

Editor, Producer, Writer, Reporter, Journalist, Copywriter, Communications Manager, Editor in Chief, Associate Producer, Correspondent, Senior Producer, Contributor, Presenter, Freelance Journalist, Blogger, Web Producer, Freelance Producer, Subeditor, News Reporter, Online Editor, News Producer, Business Editor, Content Producer, Multimedia Producer, Online Producer, Broadcast Journalist, Tourism Manager, Digital Producer, Director of Tourism, Digital Editor, Senior Journalist, Web Journalist, Business Journalist, Online Journalist, Freelance Blogger

Newspapers, Journalism, Feature Articles, Headline Writing, Breaking News, News Writing, AP Style, Broadcast Journalism, Online Journalism, Business Journalism

Audience expansion: Enabled

Deliver beyond the LinkedIn feed: Enabled



Dejan



Help

Create Advert

**CAMPAIGN:** Choose your objective[Help: Choosing an Objective](#) | [Use existing campaign](#) **CAMPAIGN**

Objective

ADVERT SET

Audience



Budget & schedule

 **ADVERT**

Media



Text



Boost your posts



Promote your Page



Send people to your website

Use the Clicks to Website objective to send people to your website.



Increase conversions on your website



Get installs of your app



Increase engagement in your app



Reach people near your business



Raise attendance at your event



Get people to claim your offer



Get video views



Collect leads for your business



Clicks to Website

Increase the number of visits to your website.



<https://dejanseo.com.au/heres-what-austra> x

Choose a pixel (optional) ▼

Campaign name ⓘ

Philippines: Journalists

Continue

https://dejanseo.com.au/heres-what-australians-think-of-the-philippines/?utm_source=cpc&utm_medium=facebook&utm_campaign=philippines

Advert set name

Philippines

[Rename using available fields](#)

Budget & schedule

Budget

Lifetime Budget ▾

\$155.00

[Adjust Budget](#)

\$155.00 AUD

Schedule start Wednesday, 11 May 2016 15:04
Sydney Time

Schedule end 13/5/2016 14:53
Sydney Time

Advert scheduling ⓘ Run adverts all the time
[More options](#)

Audience

NEW AUDIENCE ▾



Target Adverts to People Who Know Your Business

You can create a Custom Audience to show adverts to your contacts, website visitors or app users. [Create a Custom Audience.](#)

Locations ⓘ Everyone in this location ▾

Philippines

📍 Philippines

📍 Include ▾ | [Add locations](#)

[Add Bulk Locations...](#)

Age ⓘ 20 ▾ - 50 ▾

Gender ⓘ All Men Women

Languages ⓘ Enter a language...

Advert Set ☒

[Links ▾](#)

1 Campaign

Objectives and spending limits

1 Advert

Images, videos, text and links

Audience definition



Your audience selection is fairly broad.

Potential reach: 35,000,000 people

Estimated daily reach

📘 13,000-35,000 people on Facebook

0 of 15,000,000 ⓘ

This is only an estimate. Numbers shown are based on the average performance of adverts targeted to your selected audience.

BAD!

Edit Advert Set: Philippines



Target Adverts to People Who Know Your Business

You can create a Custom Audience to show adverts to your contacts, website visitors or app users. [Create a Custom Audience.](#)

Locations ⓘ

Everyone in this location ▼

Philippines

✓ Philippines

✓ Include ▼ | [Add locations](#)

[Add Bulk Locations...](#)

Age ⓘ

20 ▼

-

50 ▼

Gender ⓘ

All

Men

Women

Languages ⓘ

Enter a language...

Detailed targeting ⓘ INCLUDE people who match at least ONE of the following ⓘ

Add demographics, interests, and behaviours... | [Suggestions](#) | [Browse](#)

▶ Demographics ⓘ

▶ Interests ⓘ

▶ Behaviours ⓘ

▶ More Categories ⓘ

Connections ⓘ

[Save this Audience](#)

Audience definition



Your audience selection is fairly broad.

Potential reach: 35,000,000 people

Estimated daily reach

13,000-35,000 people on Facebook

0

of 15,000,000 ⓘ

This is only an estimate. Numbers shown are based on the average performance of adverts targeted to your selected audience.

Edit Advert Set: Philippines



Target Adverts to People Who Know Your Business

You can create a Custom Audience to show adverts to your contacts, website visitors or app users. [Create a Custom Audience.](#)

Locations ⓘ

Everyone in this location ▼

Philippines

📍 Philippines

📍 Include ▼ | [Add locations](#)

[Add Bulk Locations...](#)

Age ⓘ

20 ▼

- 50 ▼

Gender ⓘ

All

Men

Women

Languages ⓘ

Enter a language...

Detailed targeting ⓘ INCLUDE people who match at least ONE of the following ⓘ

Add demographics, interests or behavi... | [Suggestions](#) | [Browse](#)

▶ Relationship

▼ Work

Employers

▶ Industries

Job Titles

▶ Interests ⓘ

▶ Behaviours ⓘ

▶ More Categories ⓘ

Connections ⓘ

Placement

Audience definition



Your audience selection is fairly broad.

Potential reach: 35,000,000 people

Estimated daily reach

13,000-35,000 people on Facebook



This is only an estimate. Numbers shown are based on the average performance of adverts targeted to your selected audience.

Edit Advert Set: Philippines



Target Adverts to People Who Know Your Business

You can create a Custom Audience to show adverts to your contacts, website visitors or app users. [Create a Custom Audience.](#)

Locations ⓘ

Everyone in this location ▼

Philippines

✓ Philippines

✓ Include ▼ | Add locations

[Add Bulk Locations...](#)

Age ⓘ

20 ▼

-

50 ▼

Gender ⓘ

All

Men

Women

Languages ⓘ

Enter a language...

Detailed targeting ⓘ INCLUDE people who match at least ONE of the following ⓘ

Add demographics, interests or behavi... | [Suggestions](#) | [Browse](#)

<

Journalist

Freelance Journalist

Journal editor

Journeyman Pipe Fitter

Connections ⓘ


Audience definition



Your audience selection is fairly broad.

Potential reach: 35,000,000 people

Estimated daily reach

 13,000-35,000 people on Facebook

0

of 15,000,000 ⓘ

This is only an estimate. Numbers shown are based on the average performance of adverts targeted to your selected audience.

844,074 people

Demographics > Work > Job Titles > Journalist

Description: People who listed their job title as *Journalist* on their Facebook Profile.

Edit Advert Set: Philippines



Target Adverts to People Who Know Your Business

You can create a Custom Audience to show adverts to your contacts, website visitors or app users. [Create a Custom Audience](#).

Locations ⓘ

Everyone in this location ▼

Philippines

📍 Philippines

📍 Include ▼ | [Add locations](#)

[Add Bulk Locations...](#)

Age ⓘ

20 ▼

-

50 ▼

Gender ⓘ

All

Men

Women

Languages ⓘ

Enter a language...

Detailed targeting ⓘ INCLUDE people who match at least ONE of the following ⓘ

[Demographics](#) > [Work](#) > [Job titles](#)

Journalist

[Add demographics, interests or behavi...](#) | [Suggestions](#) | [Browse](#)

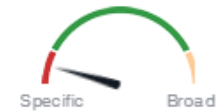
[Exclude people](#) or [Narrow audience](#)

Connections ⓘ

Add a connection type ▼

Save this Audience

Audience definition



Your audience is too specific for your adverts to be shown. Try making broader.

Potential reach: 1,700 people

GOOD!

Estimated daily reach

320-840 people on Facebook

0

of 840 ⓘ

This is only an estimate. Numbers shown are based on the average performance of adverts targeted to your selected audience.



Target Adverts to People Who Know Your Business

You can create a Custom Audience to show adverts to your contacts, website visitors or app users. [Create a Custom Audience](#).

Locations ⓘ

Everyone in this location ▼

Philippines

📍 Philippines

📍 Include ▼ | Add locations

[Add Bulk Locations...](#)

Age ⓘ

20 ▼

-

50 ▼

Gender ⓘ

All

Men

Women

Languages ⓘ

Enter a language...

Detailed targeting ⓘ INCLUDE people who match at least ONE of the following ⓘ

[Demographics](#) > [Work](#) > [Job titles](#)

Journalist

Add demographics, interests or behavi... | [Suggestions](#) | [Browse](#)

and MUST ALSO match at least ONE of the following ⓘ

Add demographics, interests or behavi... | [Suggestions](#) | [Browse](#)

Connections ⓘ

Relationship

Work

Employers

Industries

Job Titles

Interests ⓘ

Behaviours ⓘ

More Categories ⓘ

Placement

Audience definition



Your audience is too specific for your adverts to be shown. Try making it broader.

Potential reach: 1,700 people

Estimated daily reach

📘 320-840 people on Facebook

0 of 840 ⓘ

This is only an estimate. Numbers shown are based on the average performance of adverts targeted to your selected audience.

Languages

Enter a language...

Detailed targeting **INCLUDE** people who match at least ONE of the following

Demographics > Work > Job titles

Journalist

Add demographics, interests or behavi... | Suggestions | Browse

and MUST ALSO match at least ONE of the following

Philippine Star

The Daily Herald-Tribune

The Daily Tribune

The Daily Tribune

The Manila Times

The Standard

Add demographics, interests or behavi... | Suggestions | Browse

World News

Marijuana World News

世界週報 World News Weekly

News18 World

Connections

Placement

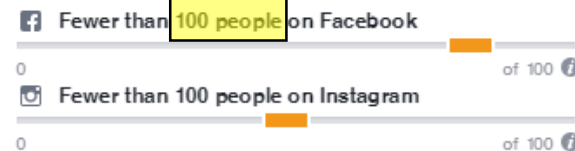
Audience definition



Your audience is too specific for your adverts to be shown. Try making it broader.

Potential reach: Fewer than 1000 people

Estimated daily reach



This is only an estimate. Numbers shown are based on the average performance of adverts targeted to your selected audience.

WIKIPEDIA
The Free Encyclopedia

Main page

Contents

Featured content

Current events

Random article

Donate to Wikipedia

Wikipedia store

Interaction

Help

About Wikipedia

Community portal

Recent changes

Contact page

Tools

What links here

Related changes

Upload file

Special pages

Permanent link

Page information

Wikidata item

Cite this page

Print/export

Create a book

Download as PDF

Printable version

Languages

Gagauz

Nederlands

Tagalog

Edit links



Upload your photograph

List of newspapers in

From Wikipedia, the free encyclopedia



This article m
discussion pa

This is the list of newspapers currently bei
Regional newspapers or those published in
published in Tagalog.

Broadsheets [edit]

Newspaper
<i>BusinessMirror</i>
<i>BusinessWorld</i>
<i>Chinese Commercial News</i> (菲律賓商報)
<i>Malaya</i>
<i>Manila Bulletin</i>
<i>Philippine Daily Inquirer</i>
<i>The Daily Tribune</i>
<i>The Manila Times</i>
<i>The Philippine Star</i>
<i>The Standard</i>
<i>United Daily News</i> (聯合日報)
<i>United Daily Press</i>
<i>World News</i> (世界日報)

Save and Close



Overview

Create Shortcut BETA 

Right now

53

active users on site

MOBILE DESKTOP TABLET



Page Views

☐ Show all: Page Views

Per minute

15

10

5

-26 min -21 min -16 min -11 min -8 min -1 min

Per second

1.5

1

0.5

-80 sec -45 sec -30 sec -15 sec

Top Referrals:

Source	Active Users	↓
There is no data for this view.		

Top Social Traffic:

Source	Active Users	↓
There is no data for this view.		

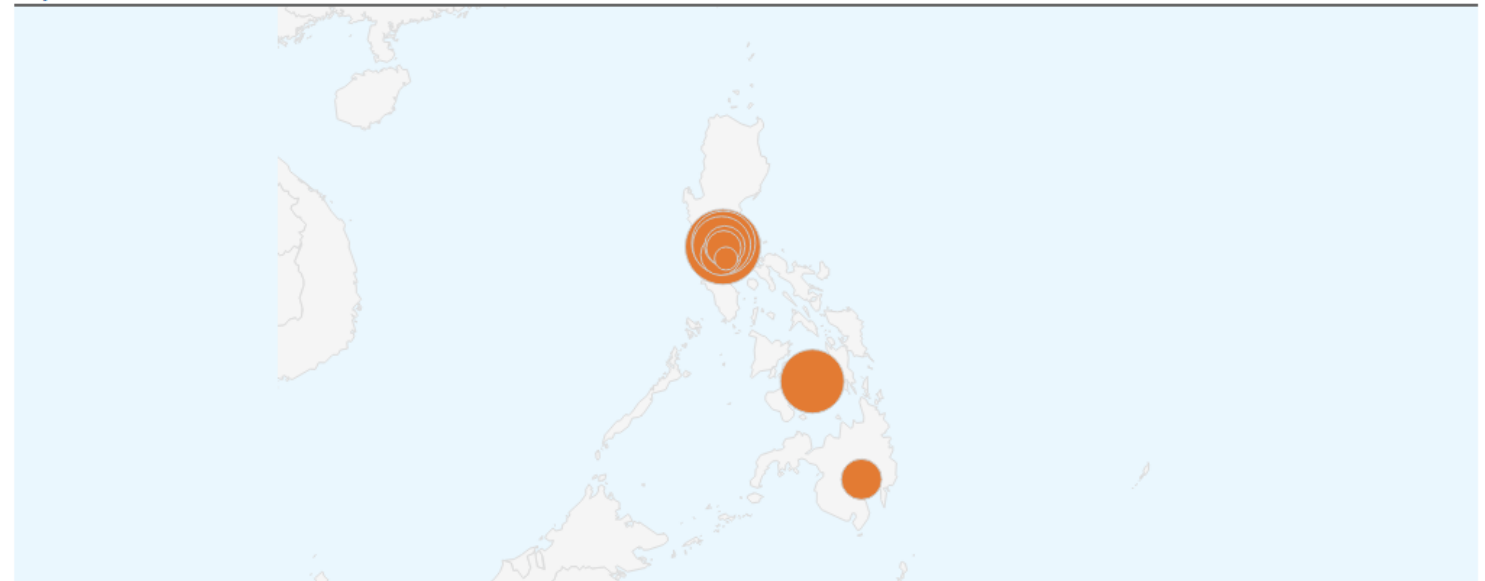
Top Keywords:

Keyword	Active Users	↓
There is no data for this view.		

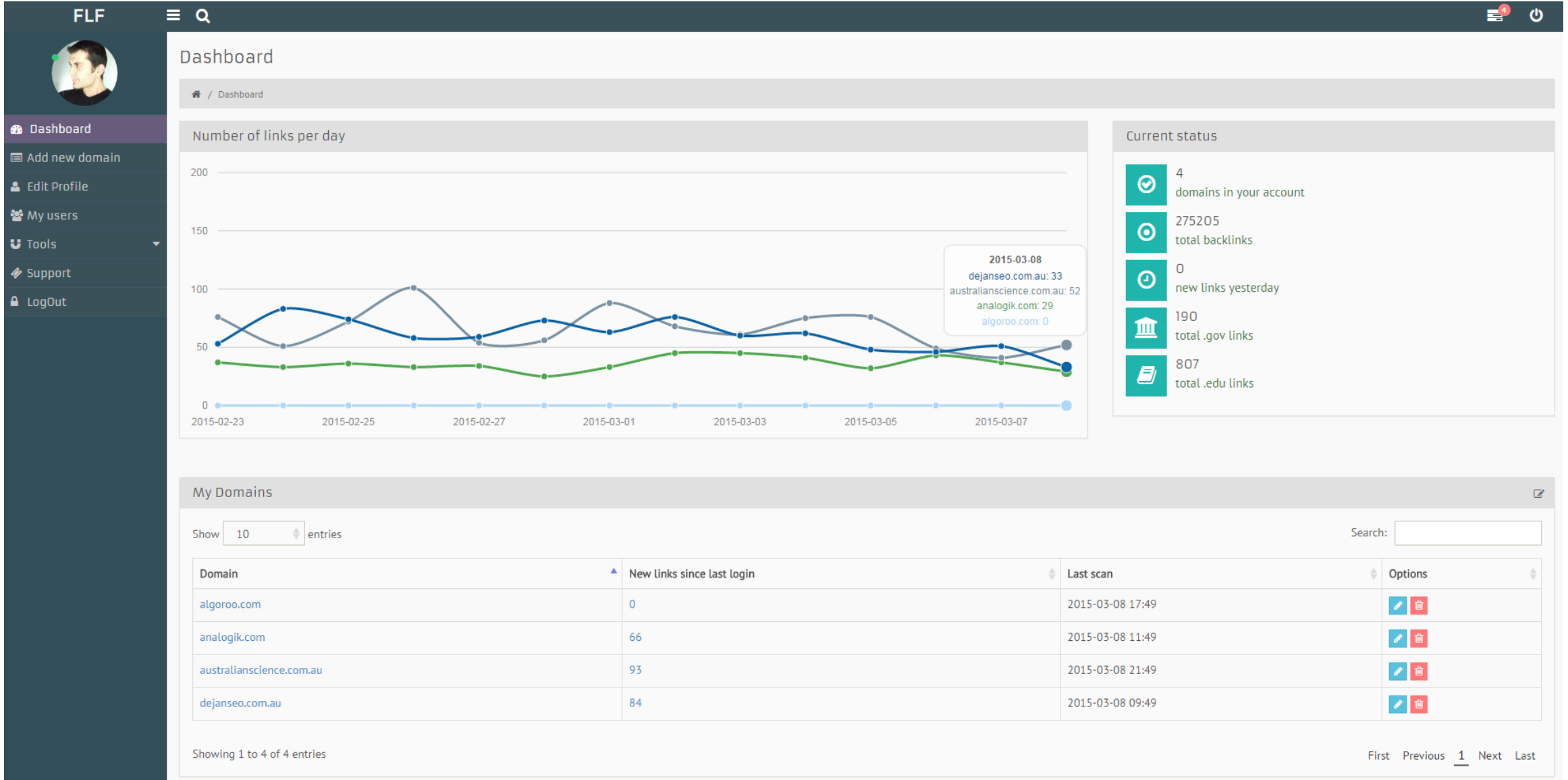
Top Active Pages:

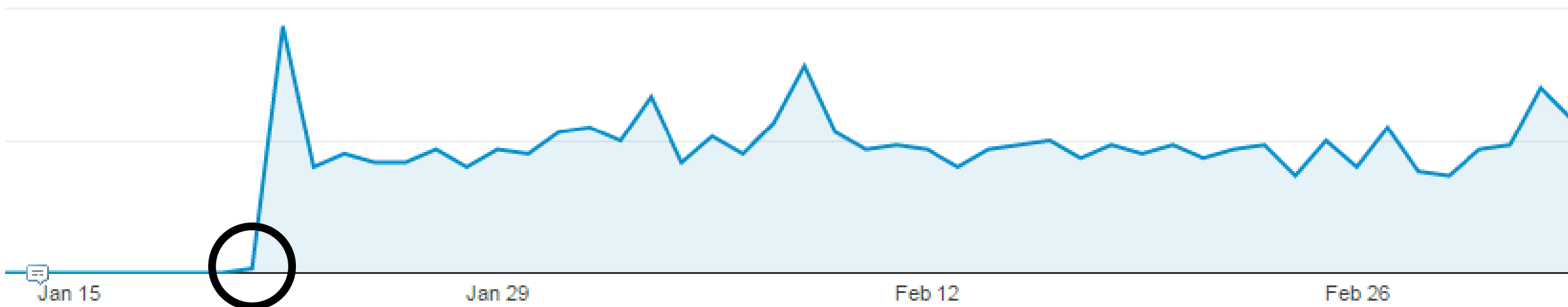
Active Page	Active Users		↓
1. /heres-what-australians-think-of-the-philippines/	53	100.00%	

Top Locations:

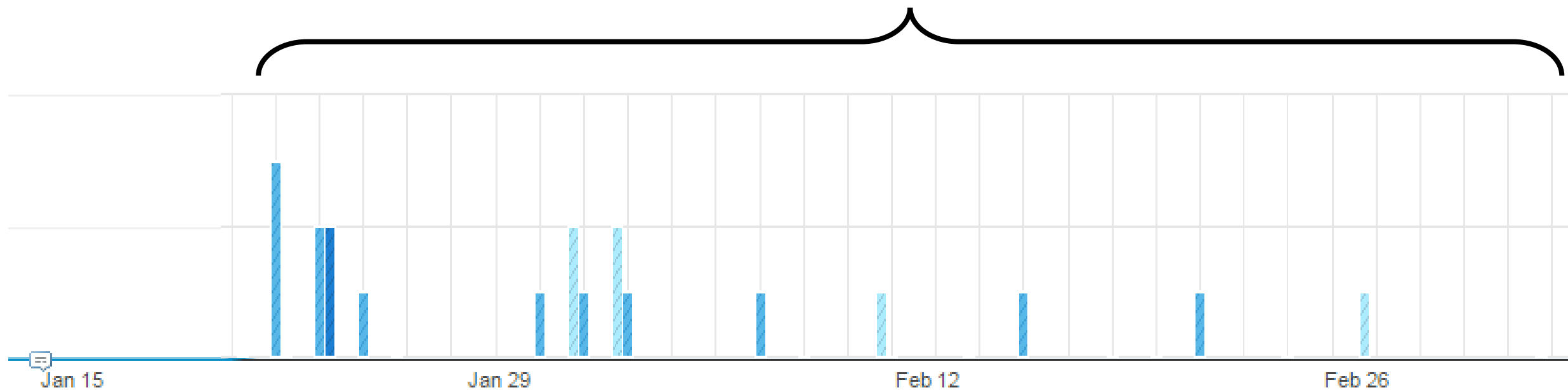


Link Detection



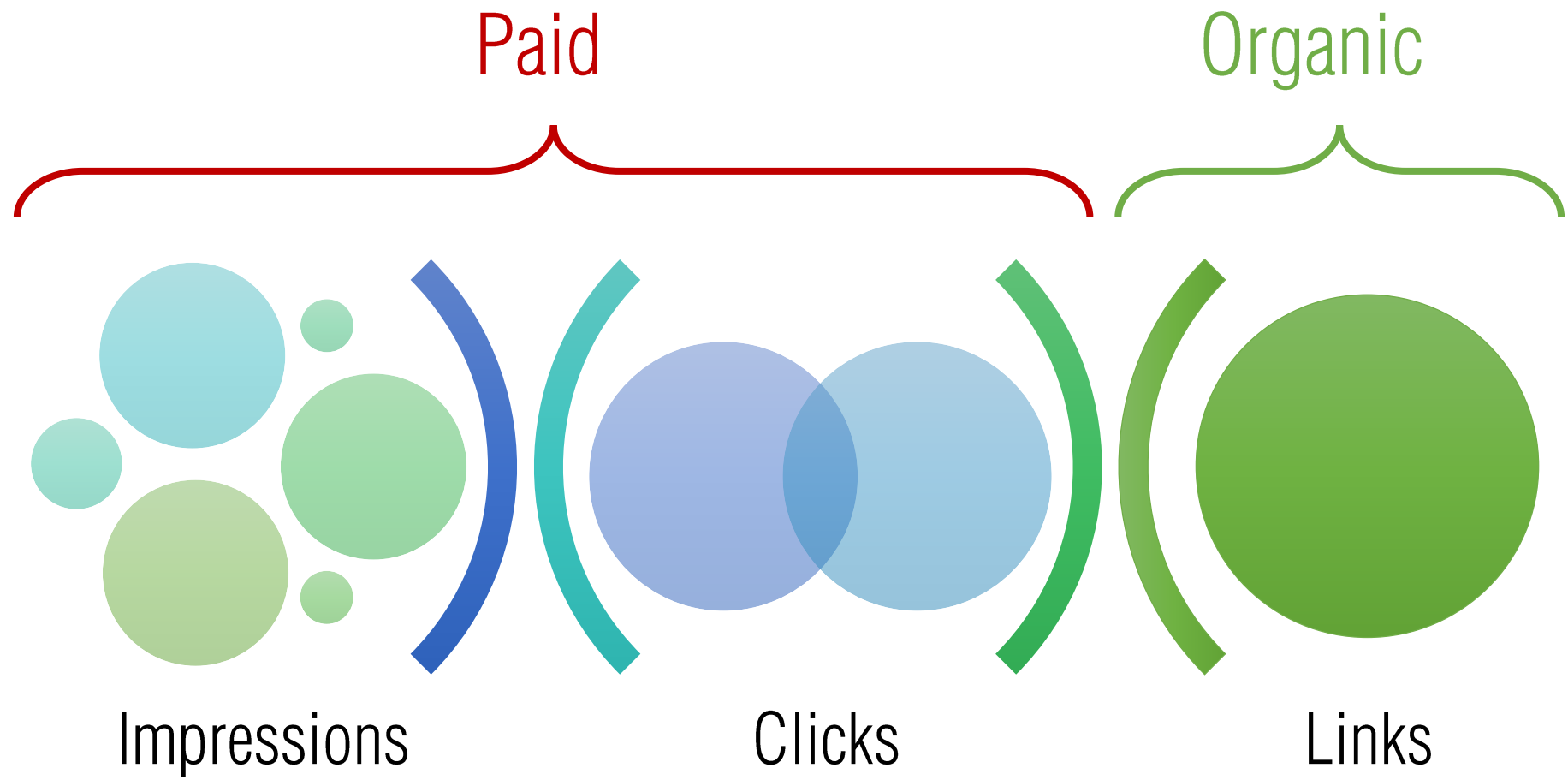


8 unique domain links



8 links:

- 4 text links
- 1 image link
- 3 nofollow



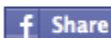
Aussies see PH a 'positive' nation

May 14, 2016 8:13 pm

by Michael Joe T. Delizo



0



"What's the first thing that comes to your mind when you think of the Philippines?"

A recent survey conducted on 1,033 Australians by Canberra-based marketing agency, Dejan Marketing, showed that tourism and attractions were the respondents' top associations with the Philippines.

The image of the Philippines to Australians has been "positive," which is largely credited to the country's tourist attractions, primarily its splendid beaches.

The leading theme of the research encompassed a range of answers including beaches, holidays, flowers, tropics, volcanoes, nature, mountains and sea.

The Manila Times
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Michael Yardney

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Michael Yardney is a #1 bestselling author and a leading expert in the psychology of success and wealth cre...
May 15 · 5 min read

Study reveals Australians dishonesty declaring expenses on tax returns

In the case of an audit, The Australian Taxation Office (ATO) can go back five years after your last lodged tax return.



Following advances in technology, it is becoming increasingly important for clients to maintain accurate records and ensure these are adequately backed up.

The following study was designed and conducted by Roz Lahey to gain insights related to tax returns and client honesty when it comes to declaring expenses.

STUDY REVEALS AUSTRALIANS' DISHONESTY DECLARING EXPENSES ON TAX RETURNS

Michael Yardney / Michael Yardney's Commentary, Money & You / May 16, 2016

In the case of an audit, The Australian Taxation Office (ATO) can go back five years after your last lodged tax return.

Following advances in technology, it is becoming increasingly important for clients to maintain accurate records and ensure these are adequately backed up.

The following study was designed and conducted by Roz Lahey to gain insights related to tax returns and client honesty when it comes to declaring expenses.

We surveyed 2000 Australians aged 18 and over to find out how honest they were when filling out their tax returns.



Key facts:

- Main finding: Majority of Australians have never "overestimated" their expenses to get more from their tax returns
- Those aged between 55 and 64 were the most honest but among those who cheated in this age group they did some by very large sums often over \$1000
- Sample size: 2000 respondents
- Study period: February 11, 2016 – February 14, 2016
- Location: Australia

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Blic 20. GODINA NA ISTOJ STRANI

Real-Time Flight Status
Track By [Flight Number]

FREE Live Flight Tracker
Check Maps & Airport Terminals

FlightSearch
Click Here

Vesti Kalendar Moja Srbija Moja Kanada

Šta Amerikanci znaju o Srbiji

Posted on December 12, 2015 by Katarina Vidaković in Vesti with 0



Šta Amerikanci znaju o Srbiji u vreme savremenih komunikacija i br prikupili su vlasnici portala za mlade Edukacija i privatne firme Bris

"Na šta prvo pomislite kada čujete Srbiju?", glasilo je pitanje postavlj poražavajući.

U anketi je učestvovala 501 osoba, a odgovori koji dominiraju su –

ANKETA Na šta Amerikanci kada čuju reč Srbija?

Edukacija.rs | 12. 12. 2015 - 19:47h | Komentara: 97

Sa ciljem da se dobiju podaci o tome šta Ar Srbiji, započeto je istraživanje koje je porta u Njujorku, u saradnji sa "Brisbane Digital

Čućnula je i postala
INTERNET
SENZACIJA

SLOBODNO VREME

ZANIMLJIVOSTI

VESTI online

VESTI SPORT SCENA SLOBODNO VREME HUMANITARNI MOST RIZNICA SEKI VEZE ŠTAMPANO IZDANJE IGRIČE BLOG

Društvo Tema dana Ex YU Svet Hronika Ekonomija Zanimljivosti Komentar

Amerikanci: Srbija asocira na rat!

Opšte je poznato da Amerikanci ne znaju mnogo...ni o čemu! Onda ne treba da čudi što ne poseduju neko znanje o Srbiji, zar ne? Ali, ajde što ne znaju mnogo o našoj bogatoj i turbulentnoj prošlosti nego što nemaju pojma ni o sadašnjosti! Čak mešaju Srbiju sa Sibirom i Širijom?! Njima to sve isto...toliko o njima.



Live Your Digital LEAP YEAR at Full Speed
Nothing can stop you NOW

NAJNOVIJE

07:15
Dinar u petak u padu 0,1
odsto, kurs 123

06:30
VIDEO: Vozio je u
suprotnom smeru, a onda
se...

06:00
BENERO

05:30
VIDEO: Kao bicikl, a nije
bicikl... ma, super jel

04:30
Ako idete u Grčku, evo šta
je sve poskupelo i...

ostale vesti

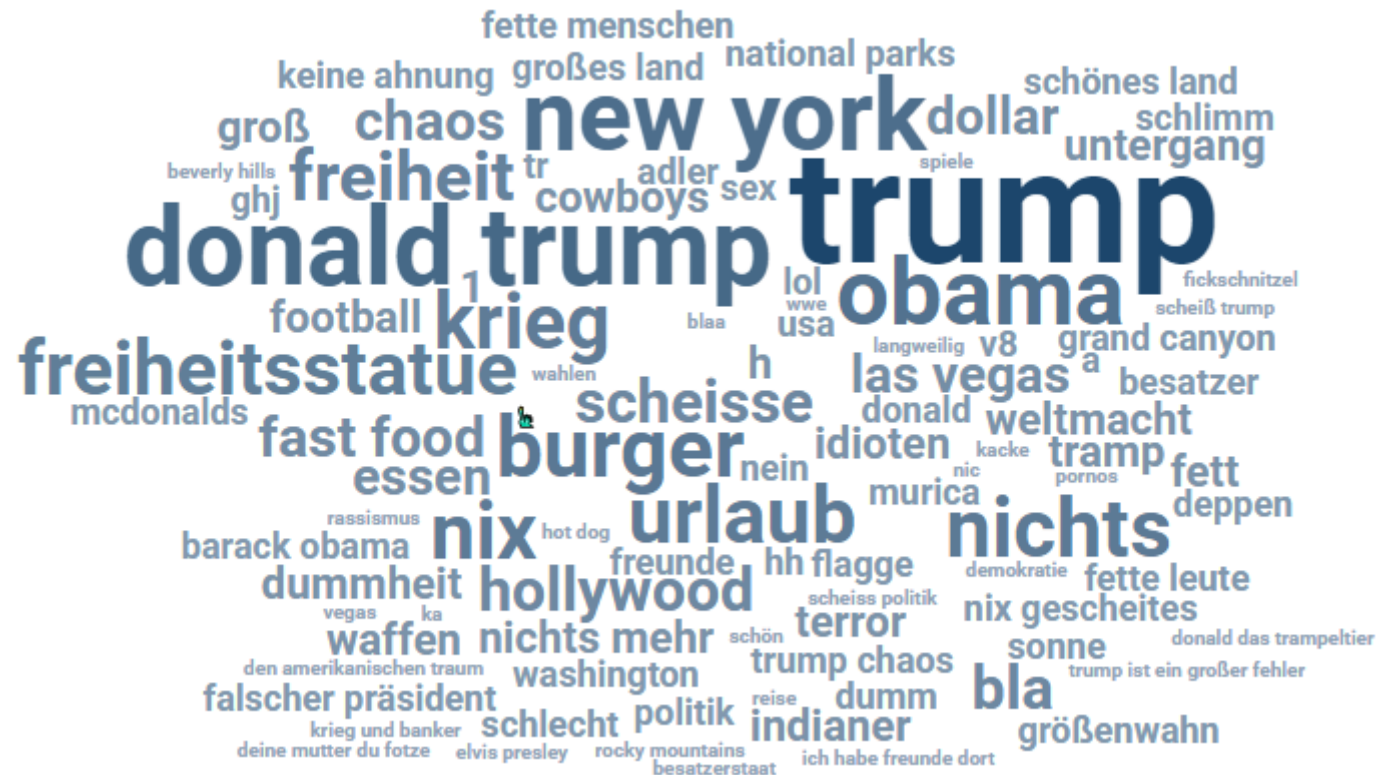


1,000 Americans.





Was fällt Ihnen als Erstes ein, wenn Sie an die USA denken?



A high-angle, over-the-shoulder shot of a person with dark skin and curly hair, wearing a blue long-sleeved shirt. They are sitting at a wooden desk, writing on a white notepad with a blue pen. Their left hand is resting on the keyboard of a silver laptop. The laptop screen displays a dark interface with some text. A pair of glasses and a wooden cup are also on the desk. The scene is lit with warm, natural light.

Content Writer?

A word cloud featuring various German-related terms and phrases. The words are arranged in a dense, overlapping manner, with some words appearing significantly larger than others. The color palette is a range of blues, from light sky blue to deep navy blue. The words are oriented horizontally, though some are rotated slightly for better fit. The overall shape of the cloud is roughly rectangular, with a slight taper towards the bottom.

Words included in the cloud (from top to bottom, left to right):

- amsterdam
- leadership of the eu
- foreign
- my mother in law
- grandfather
- german food
- solar power people
- refugees
- country
- german language
- mountains
- berlin wall
- pretzels
- sausage
- beer
- oktoberfest
- germans
- audi
- bienenstich
- 1 language
- bavaria
- merkel
- bratwurst
- the wall
- bmw
- vacation
- adolf hitler
- ancestors
- cats
- wwii
- hitler
- autobahn
- immigration
- clean fun
- war
- family
- nothing
- money
- work
- holocaust
- chocolate
- cars
- volkswagen
- technology
- angela merkel
- rhine river
- munich
- castles
- beautiful
- my heritage
- efficiency
- wurst
- german people
- sauerkraut
- cold engineering
- frankfurt
- strudel
- far away
- quality
- mercedes benz
- my friend
- vodka
- who cares
- liberal media
- brats
- lederhosen
- football
- heritage
- idk
- green
- beef
- das is gut
- dad
- none
- work

A word cloud of terms related to Germany, arranged in a roughly triangular shape. The words are in various shades of blue and grey. The largest word is 'Food & Drink'. Other prominent words include 'Tourism-Related', 'WW2', 'Automotive', 'Cities', 'Friends & Family', 'Politics', 'Berlin Wall', 'Football', 'Cold', 'Country', 'People', 'Germany', 'Language', 'Commerce', and 'Modern'. The words are of different sizes, with 'Food & Drink' being the largest, followed by 'Tourism-Related', 'WW2', 'Automotive', 'Cities', 'Friends & Family', 'Politics', 'Berlin Wall', 'Football', 'Cold', 'Country', 'People', 'Germany', 'Language', 'Commerce', and 'Modern'.

Tourism-Related
Football Cities ^{cold} WW2 ^{country}
Automotive ^{people} Germany
Food & Drink
^{Commerce} Modern Politics Friends & Family
Language

Tourism-Related

Berlin Wall

Football

Cities

WW2

country

Automotive

people

Germany

Food & Drink

Commerce

Modern Politics

Friends & Family

Language

Grouping name

Tourism-Related

Includes

bavaria x beautiful x berlin wall x

castles x clean x fun x green x

lederhosen x mountains x oktoberfest x

rhine river x the berlin wall x the wall x

vacation x wall x

Manual grouping

☐ Non-Answers

☒ WW2

☒ Friends & Family

☒ Modern Politics

☒ Automotive

☒ Tourism-Related

☒ Food & Drink

☒ Cities

☒ cold

☒ Country & People

☒ Language

☒ Technology & Quality

☒ Football

☒ Commerce

Survey			Google ID	Question	Created
edit	clone & edit	delete	qq5lb4uwnkhrbykvsyvnsqwri	What do you do with empty printer cartridges?	Oct 03 20:19
edit	clone & edit	delete	qq5lb4uwnkhrbykvsyvnsqwri	What do you do with empty printer cartridges?	Oct 03 21:13
edit	clone & edit	delete	qq5lb4uwnkhrbykvsyvnsqwri	What do you do with empty printer cartridges?	Oct 04 18:15
edit	clone & edit	delete	6tkfh2szof2i3mit2xb4nhkj2a	What worries you the most about getting old?	Nov 03 14:09
edit	clone & edit	delete	jbektcnyghupiyfcuiiknqn2xu	Why did you vote for Trump?	Dec 07 14:40

Upload new survey spreadsheet

Choose File

No file chosen

What's the first thing that comes to your mind when you think of Germany?

Comma separated tags list

Add tags manually

Max number of tags

20

Min repeat for tag

7

Tags and synonyms				
Drop on table header to add as new tag				
<input type="checkbox"/> Tag	Repeats			
<input type="checkbox"/> angela merkel	2.15%	12		x
<input type="checkbox"/> autobahn	2.15%	12		x
<input type="checkbox"/> beer	35.91%	200		x
<input type="checkbox"/> berlin	7.36%	41		x
<input type="checkbox"/> berlin wall	1.26%	7		x
<input type="checkbox"/> bmw	1.97%	11		x
<input type="checkbox"/> cars	3.59%	20		x
<input type="checkbox"/> chocolate	2.69%	15		x
<input type="checkbox"/> food	4.13%	23		x
<input type="checkbox"/> germans	2.15%	12		x
<input type="checkbox"/> hitler adolf hitler adlof hitler	15.80%	88		x
<input type="checkbox"/> merkel	3.59%	20		x
<input type="checkbox"/> nothing	3.05%	17		x
<input type="checkbox"/> oktoberfest	1.80%	10		x
<input type="checkbox"/> oktoberfest	1.44%	8		x
<input type="checkbox"/> sausage	2.69%	15		x
<input type="checkbox"/> soccer	2.69%	15		x
<input type="checkbox"/> wall	2.87%	16		x
<input type="checkbox"/> world war 2	1.44%	8		x
<input type="checkbox"/> wwii	1.62%	9		x

Filter

war

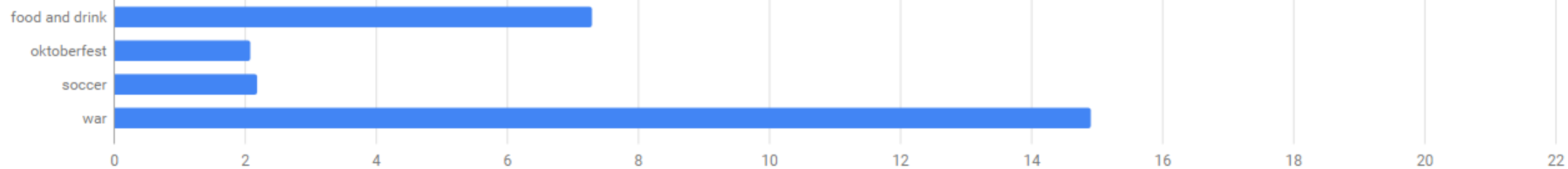
Invert checked

Unused terms				
<input checked="" type="checkbox"/> Term	Repeats			
<input checked="" type="checkbox"/> war	1.08%	6		x
<input checked="" type="checkbox"/> war 2 is over	0.18%	1		x
<input checked="" type="checkbox"/> world war	0.18%	1		x
<input checked="" type="checkbox"/> world war 1	0.18%	1		x
<input checked="" type="checkbox"/> world war 11	0.18%	1		x
<input checked="" type="checkbox"/> world war ii	0.54%	3		x
<input checked="" type="checkbox"/> world war two	0.54%	3		x
<input checked="" type="checkbox"/> world wars	0.18%	1		x
<input checked="" type="checkbox"/> world wars 1	0.18%	1		x

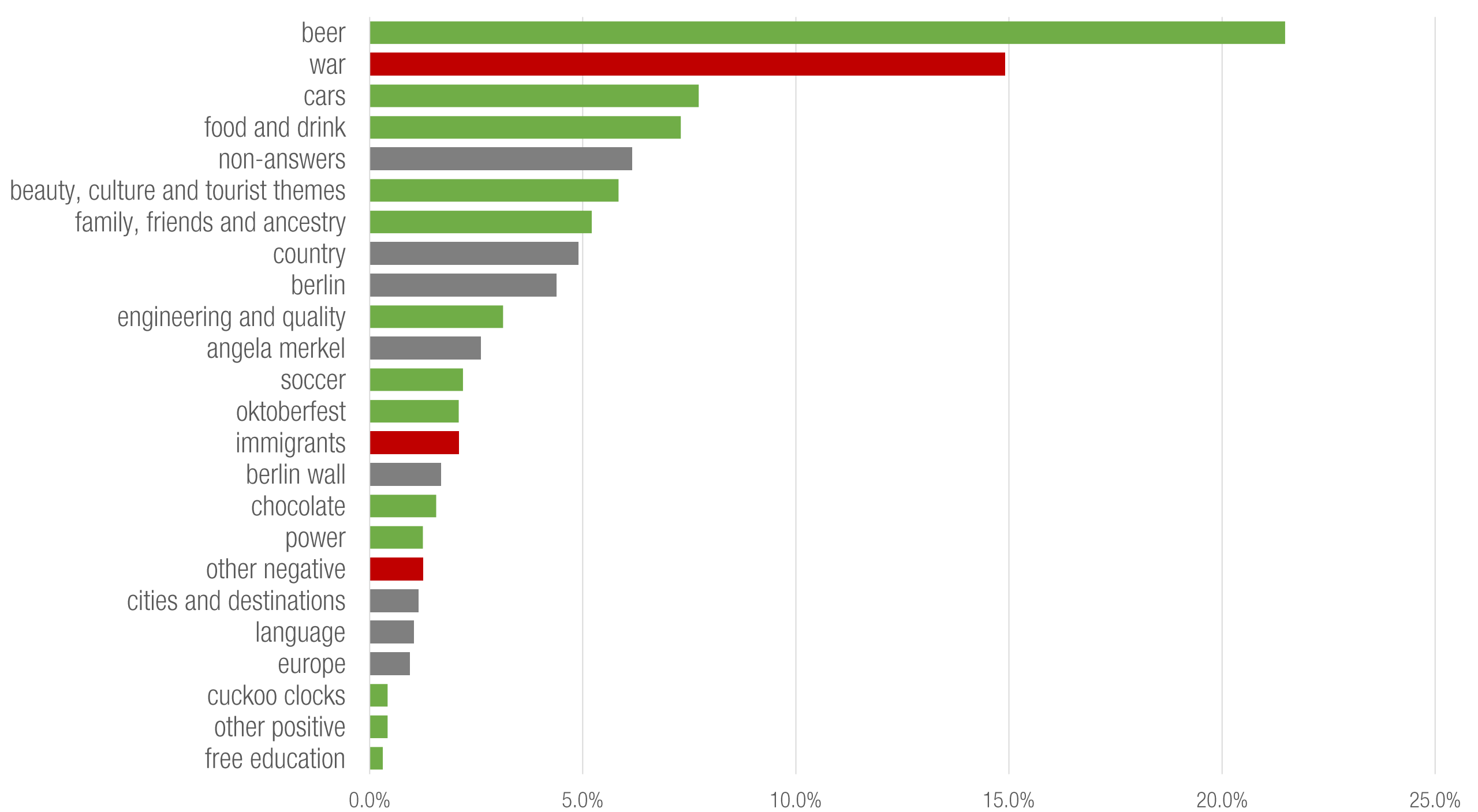
Positive: 3.25% Negative: 3.15%

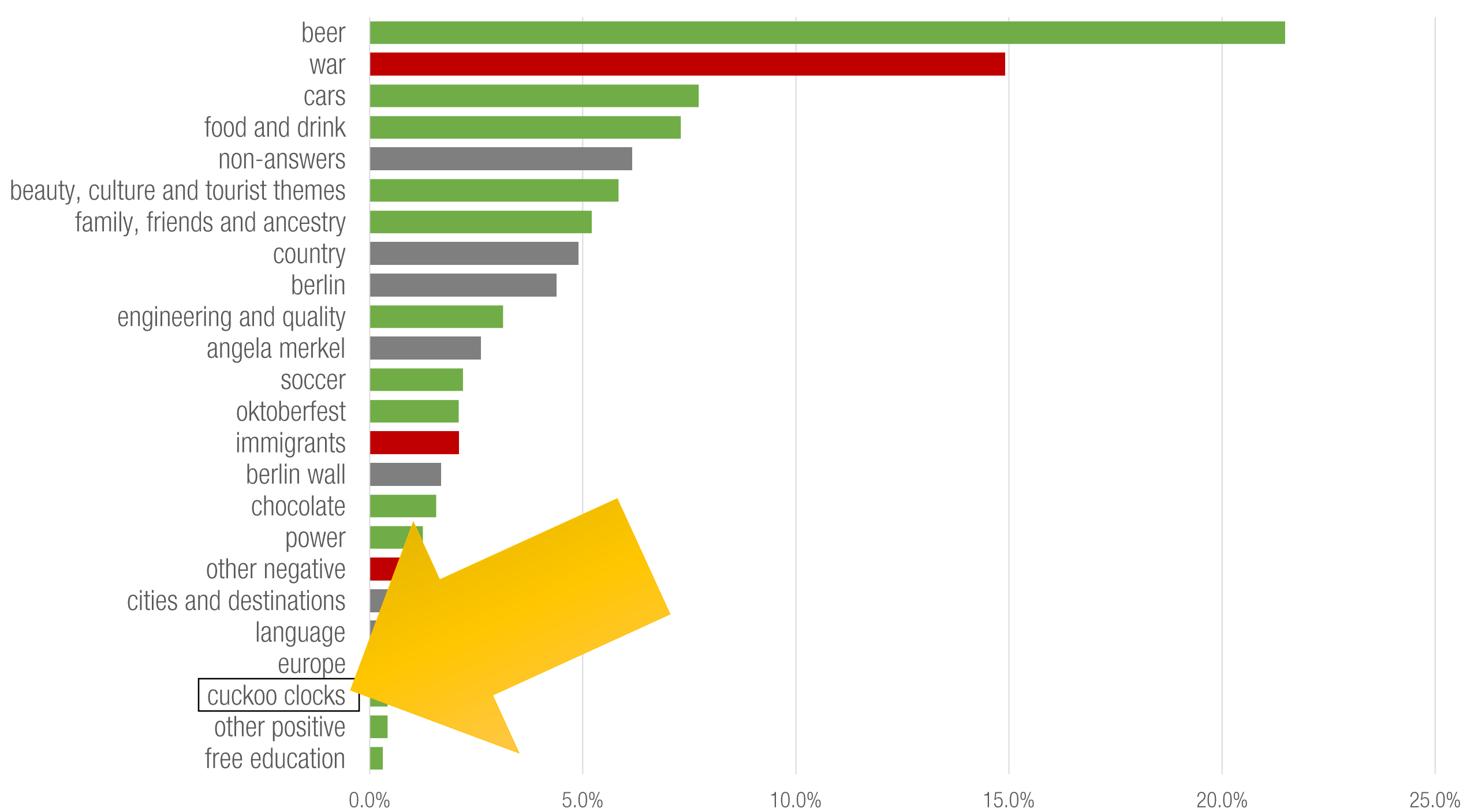
Answers with associated tags			Repeats
Answer			
0	non-answers		3
1	non-answers		4
2	non-answers		2
a	non-answers		1
adlof hitler	war		1
adolf hitler	war		1
air planes			1
allies			1
ally			2
alps	beauty, culture and tourist themes		1
amsterdam			2
ancesters	family, friends and ancestry		1
ancestors	family, friends and ancestry		5
anestors	family, friends and ancestry		1
angela	angela merkel		1
angela merkel	angela merkel		12
angela merkle	angela merkel		3
anime			1
another country			1

Tags			Repeats
Tag			
<input type="checkbox"/> free education	universal education free college great education system	0.31%	3
<input type="checkbox"/> other positive	liberal media fun justice	0.42%	4
<input type="checkbox"/> other negative	sad rain communism hairy women slaves stern men ew cheap prostitutes cold coldest	1.25%	12
<input type="checkbox"/> europe	western europe european union europe eurobank	0.94%	9
<input type="checkbox"/> immigrants	safe haven donald trump don't want their mess here terrorists somalis radicalized refugees raping refugees refugee rape refugees refuges causing problems overrun by muslims children being assaulted by immigrants immigrants	2.09%	20



Tag	%	Repeats
free education	0.31%	3
other positive	0.42%	4
other negative	1.25%	12
europe	0.94%	9
immigrants	2.09%	20
cities and destinations	1.15%	11
language	1.04%	10
non-answers	6.15%	59
family, friends and ancestry	5.21%	50
engineering and quality	3.13%	30
power	1.25%	12
country	4.90%	47
beauty, culture and tourist themes	5.84%	56
cuckoo clocks	0.42%	4
angela merkel	2.61%	25
beer	21.48%	206
berlin	4.38%	42
berlin wall	1.67%	16
cars	7.72%	74
chocolate	1.56%	15
food and drink	7.30%	70
oktoberfest	2.09%	20
soccer	2.19%	21
war	14.91%	143

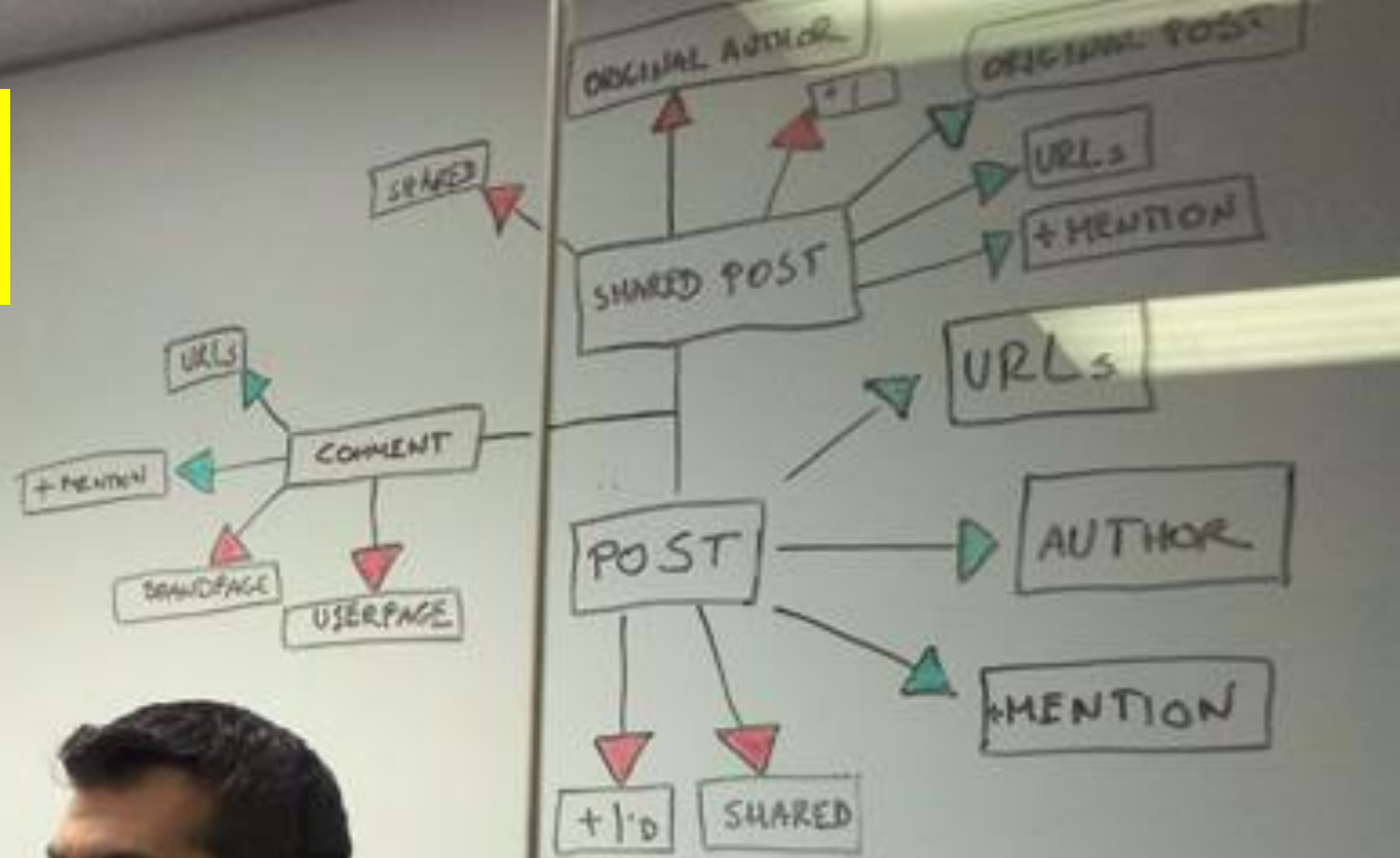




Surveys are just one example.
Data sources are virtually endless.

CREATIVITY

Topic Exploration



Assignee ▾

Status ▾

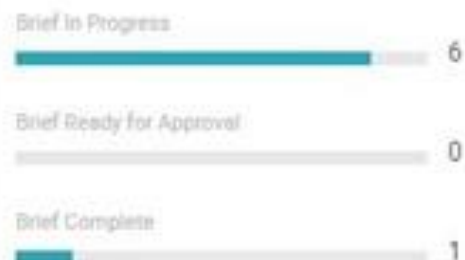
Due Date ▾

Search for a Content Brief

Go

Content Manager

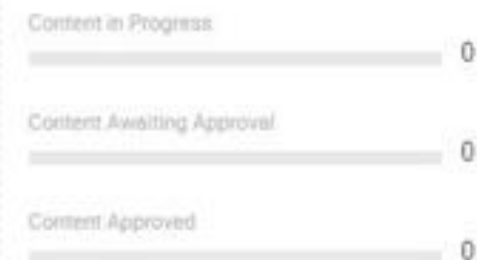
Active Briefs (7) ⓘ



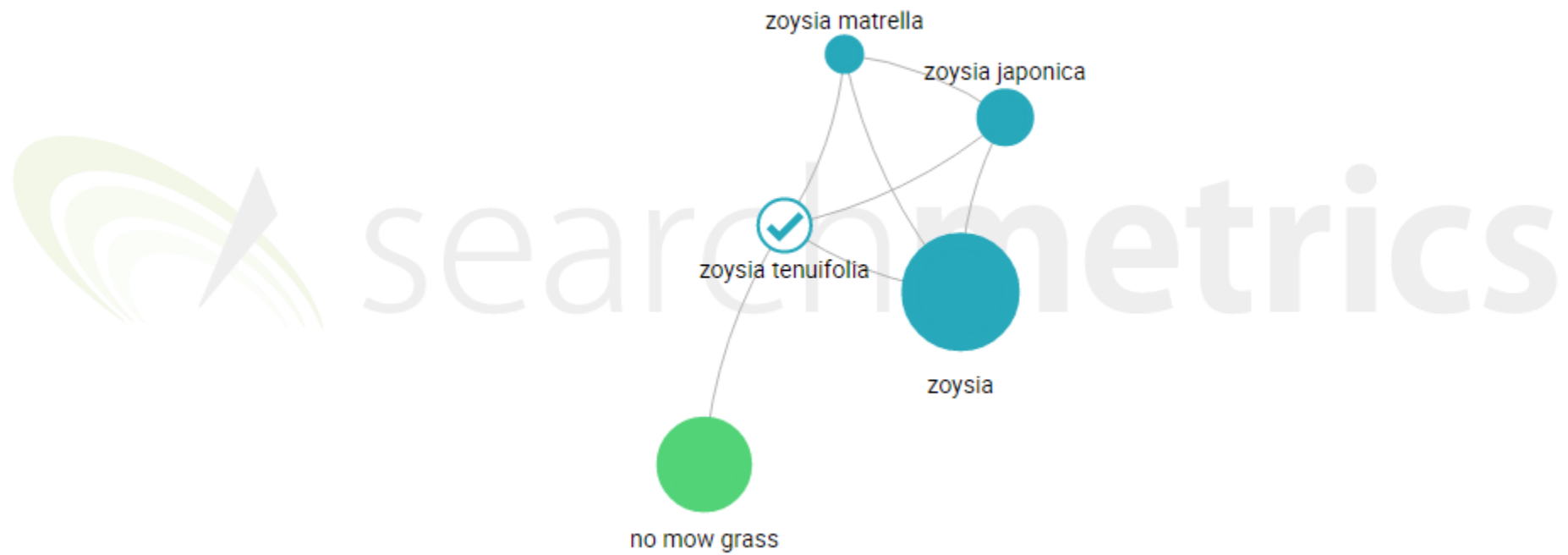
Brief and Content Activity ⓘ

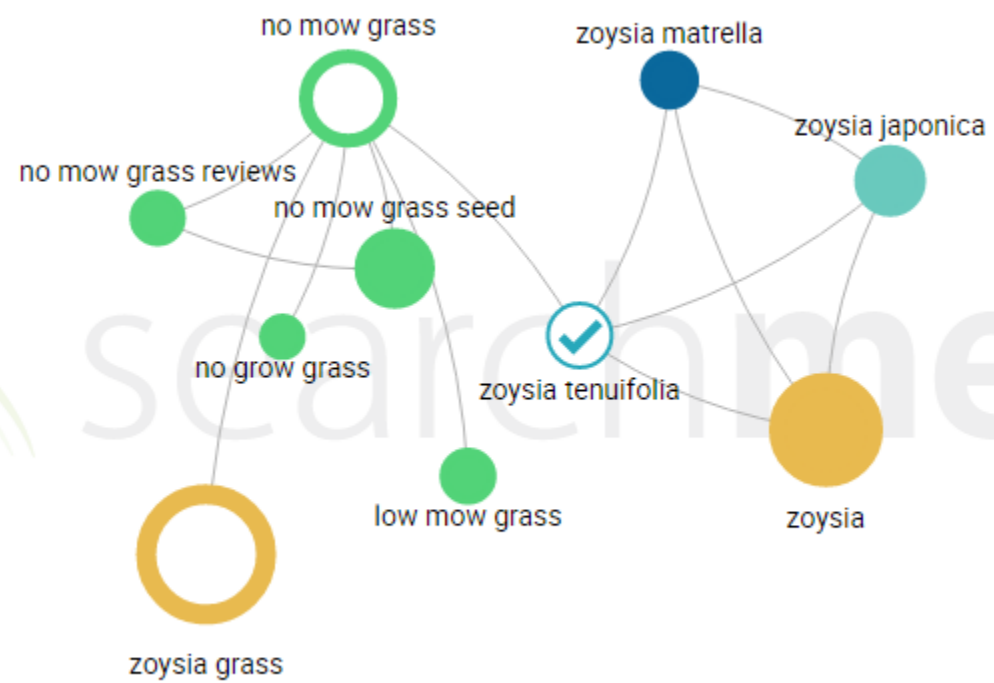


Active Content (0) ⓘ



<https://goralewicz.com/blog/searchmetrics-content-experience/>







Brainstorming Sessions



Rough Drafts



Client Brief

WHAT YOU
DON'T KNOW ABOUT...



THE CROWN OF THORNS STARFISH

The Crown of Thorns starfish (COTS) is a thing of beauty,
however...

THEY HAVE A MONSTROUS APPETITE FOR CORAL!

HOW CAN YOU HELP? BE A CITIZEN SCIENTIST!

YOU CAN HELP BY...

1. Taking pictures
of the COTS to
refine the
COTSBOT's
detection system



OR

2. Download the
EYE ON THE REEF
App and share your sightings



AVAILABLE ON THE
App Store

GET IT ON
Google play

www.reeffree.com.au

‘Boring’ Topics Make Up

(Not my expertise or interest.)

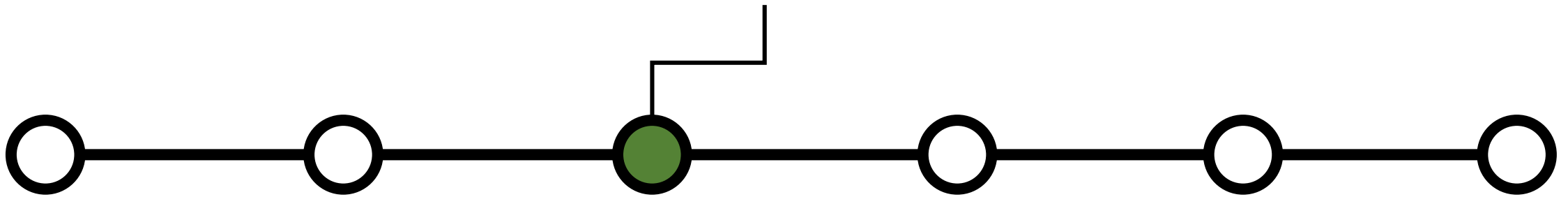
~4000 BC
domesticated chicken



~3000 BC
built pyramids



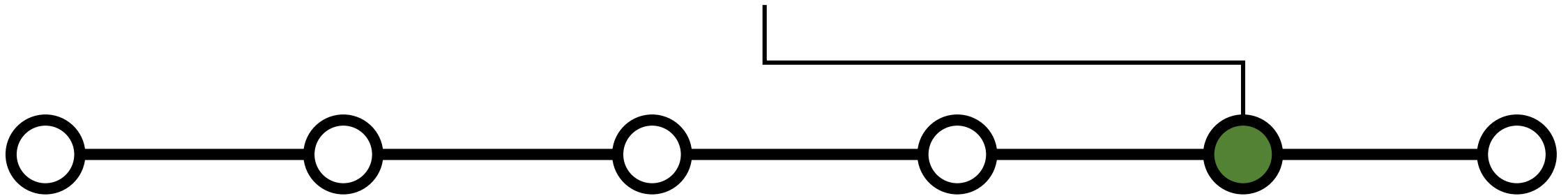
~2500 BC
mammoth extinct



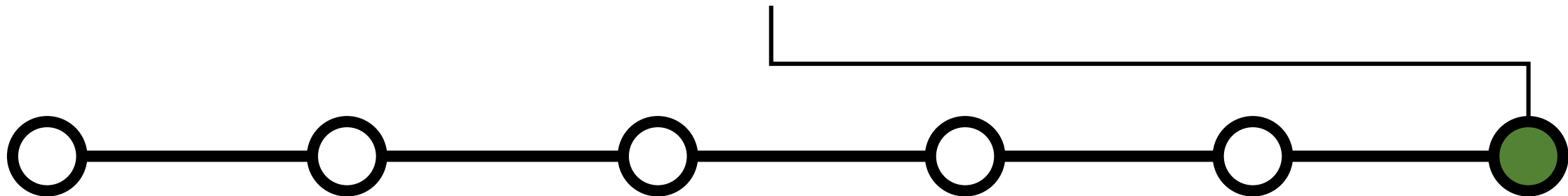
0 AD
Jesus born



~1000 AD
dark ages



~2000 AD
Instagram / selfies

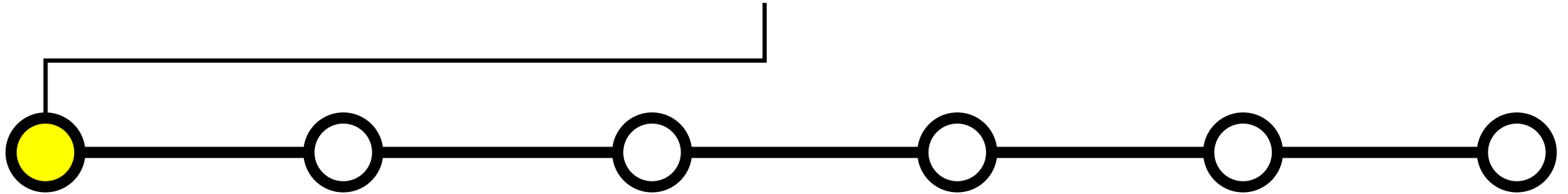


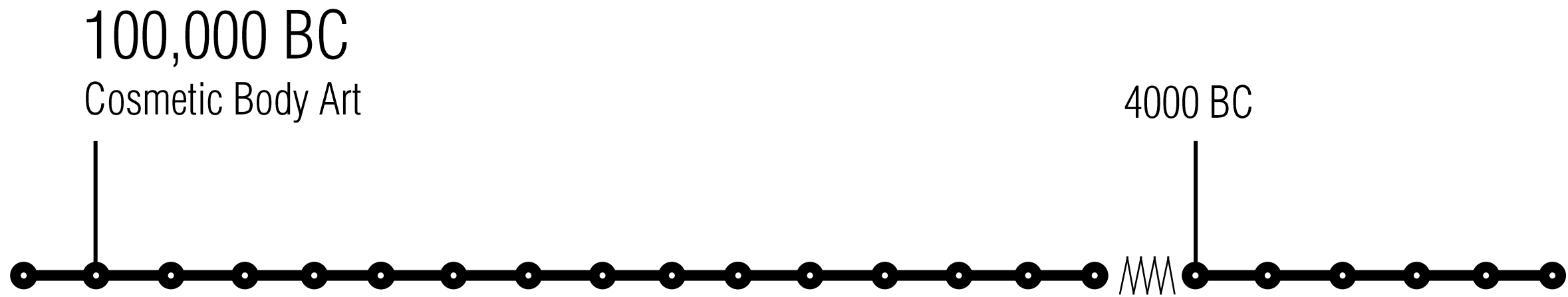
When did we invent cosmetics?



~4000 BC

about the same time we domesticated chicken





- castor oil
- beeswax
- olive oil
- rosewater
- kohl
- henna
- gum of frankincense
- fresh moringa
- red ochre
- sycamore juice
- carob grounds
- honey
- licorice root
- resin

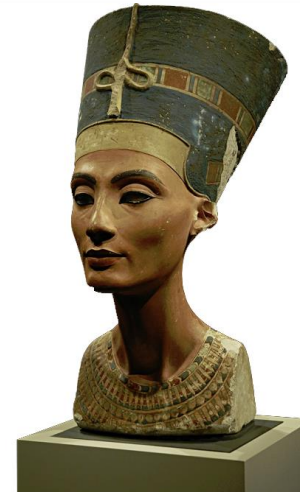


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BEAUTY

JAN 21, 2015

6000 YEAR OLD MAKEUP INGREDIENTS
BROUGHT TO LIFE BY BEAUTYEDU.SHARE!  2  0  Tweet

Australian beauty school creates an amazing series of historic looks by using ancient makeup techniques and ingredients such as red ochre, beeswax, olive oil, rosewater and honey.

by LUCY STEPHENS

We've been using makeup for 6,000 years now and body paint is over 100,000 old. Melbourne-based beauty school decided to put the ancient makeup ingredients to a test against modern cosmetics an an epic battle of the looks.

Who will win, the technique or the ingredients?

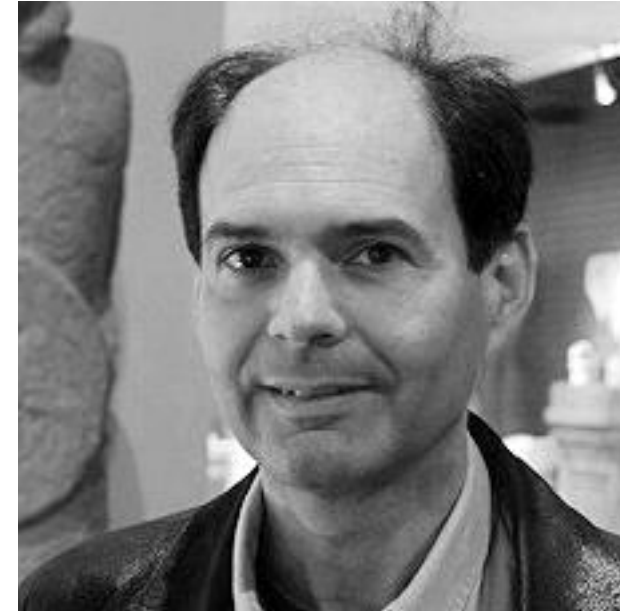
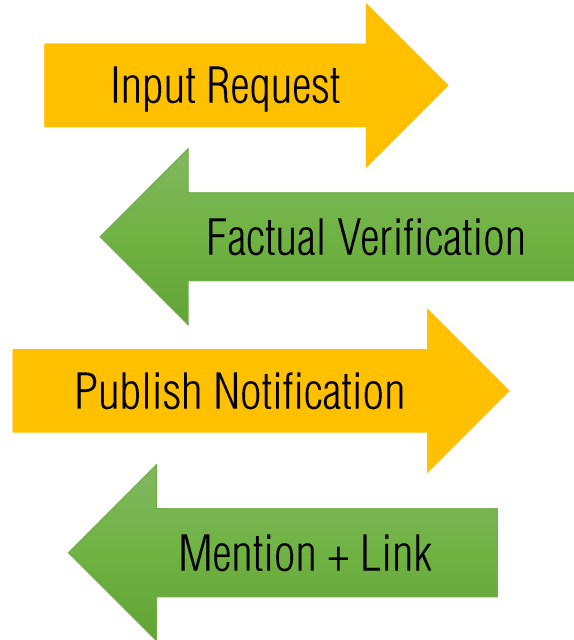


READ IT! »





Joanne



Professor João Zilhão

Archaeologist at Bristol University
Discovered Neanderthal 'make-up' containers.

A person with dark skin and curly hair, wearing a blue shirt, is seated at a wooden desk. They are holding a blue pen over an open notebook. To their right is a silver laptop with a black keyboard. The desk also holds a pair of glasses, a wooden cup, and a dark wooden book. The scene is lit with warm, natural light.

The brief is ready!

Data Processing

Defining Content & Outreach Flow



Surfacing Optimisation Opportunities
Prioritising Work Accordingly